

Unit #	Stock#	Year	Make	Model	Days in Stock	Acquisition Source	CP O	Advertised Price (Time of Sale)	Transaction Price	Advertised Price to Market % (Time of Sale)	Front-End Gross	Finance Gross
ex.	P123456	2015	Chevrolet	Equinox	30	Trade on New	No	\$ 15,000	\$ 13,800	95%	\$1,500	\$500
1	M0114636	21	Chevrolet	CAMERO	7	Auction/Wholesale	No	\$ 40,981	\$40,981.00	95%	\$3,827.00	\$3,417.00
2	NV395053	22	Mercedes-Benz	GLC300	63	Loaner	Yes	\$ 34,964	\$34,694.00	94%	(\$6,776.00)	\$1,904.00
3	PU537914	23	Hyundai	PALISADE	5	Auction/Wholesale	No	\$ 37,981	\$37,981.00	98%	\$8.00	\$961.00
4	L9A03710	20	BMW	X7	24	Trade on New	No	\$ 43,981	\$43,981.00	100%	\$4,959.61	\$0.00
5	MA312487	21	Mercedes-Benz	GLE350	8	Street/Curb Buy	Yes	\$ 46,981	\$46,981.00	94%	\$4,475.26	\$7,021.11
6	DN536275	13	Nissan	ALTIMA	6	Trade on Used	No	\$ 5,991	\$5,991.00	115%	\$984.00	\$0.00
7	KZ311521	19	GMC	SIERRA	15	Trade on Used	No	\$ 40,981	\$40,981.00	102%	\$5,326.57	\$5,028.29
8	KD013972	19	Buick	ENVISION	32	Auction/Wholesale	No	\$ 17,681	\$17,991.00	95%	\$1,881.00	\$1,820.00
9	MA468035	21	Mercedes-Benz	GLE580	44	Trade on Used	Yes	\$ 68,981	\$68,981.00	76%	\$6,967.59	\$3,715.75
10	M1287021	21	Chevrolet	COLORADO	26	Trade on Used	No	\$ 37,981	\$37,981.00	99%	\$510.87	\$0.00
11	P8841969	23	Jeep	G CHEROKEE	79	Trade on Used	No	\$ 49,584	\$49,584.00	96%	\$986.98	\$0.00
12	P0117250	23	Mazda	CX-5			No				(\$1,703.65)	\$3,406.79
13	LT037238	20	Mercedes-Benz	2500	28	Trade on New	No	\$ 34,988	\$34,988.00	100%	\$382.00	\$0.00
14	JG302733	18	GMC	1500	26	Trade on Used	No	\$ 32,491	\$32,491.00	99%	\$3,373.00	\$0.00
15	MG095943	20	Mercedes-Benz	C300			Yes				\$2,108.00	\$2,542.00

16	JEA33882	18	Ford	EXPEDITION	42	Auction/Wholesale	No	\$	29,984	\$29,984.00	95%	\$6,277.00	\$1,460.00
17	KR208216	19	Cadillac	ESCALADE	28	Trade on Used	No	\$	44,981	\$44,981.00	102%	\$2,670.07	\$3,574.30
18	LC016730	20	Volkswagen	PASSAT	9	Auction/Wholesale	No	\$	21,291	\$21,291.00	97%	\$1,905.30	\$1,846.09
19	M5281403	21	Lexus	GX460	75	Trade on Used	No	\$	42,984	\$42,984.00	93%	\$1,453.17	\$1,500.00
20	R9S83745	24	BMW	X6			No					\$5,631.30	\$2,625.59
21	MR426067	21	Chevrolet	TAHOE	10	Auction/Wholesale	No	\$	51,981	\$51,981.00	99%	\$8,489.36	\$0.00
22	LEC28470	20	Ford	F250	47	Trade on Used	No	\$	31,984	\$31,984.00	93%	(\$772.22)	\$1,415.00
23	LW169972	20	Jeep	WRANGLER	10	Trade on Used	No	\$	34,981	\$34,981.00	101%	\$3,157.14	\$6,385.84
24	HR357510	17	Chevrolet	YUKON	1	Trade on Used	No	\$	23,891	\$23,891.00	86%	\$4,939.00	\$2,084.00
25	L5759445	20	Toyota	4RUNNER	14	Trade on New	No					\$6,638.00	\$66.00
26	LFA55600	20	Ford	F150	7	Trade on Used	No	\$	29,481	\$29,481.00	98%	\$3,931.00	\$285.00
27	LF776681	20	Mercedes-Benz	GLC300			No					\$3,401.67	\$0.00
28	KV137823	19	Mercedes-Benz	GLC300	24	Trade on New	No	\$	31,981	\$31,981.00	98%	(\$4,193.00)	\$3,470.00
29	LJ235542	20	Mercedes-Benz	A220	8	Trade on New	Yes	\$	26,991	\$26,991.00	102%	\$763.00	\$0.00
30	KEG42058	19	Ford	F350	9	Auction/Wholesale	No	\$	65,981	\$65,981.00	97%	\$13,441.00	\$1,707.00
31	G0821483	16	Mazda	XCX5	8	Auction/Wholesale	No	\$	12,891	\$12,891.00	95%	\$4,122.00	\$0.00
32	HL683884	17	Jeep	WRANGLER	57	Trade on Used	No	\$	28,984	\$28,984.00	100%	\$3,416.00	\$0.00
33	JUL04565	18	Lincoln	MKC	12	Trade on Used	No	\$	17,981	\$17,981.00	87%	\$2,000.00	\$0.00
34	JA059239	18	Honda	ACCORD	25	Auction/Wholesale	No	\$	23,981	\$23,981.00	98%	(\$104.76)	\$244.00
35	JOY19038	18	BMW	X5	8	Trade on Used	No	\$	32,981	\$32,981.00	87%	\$5,631.30	\$0.00

36	LCD40454	20	BMW	750I	23	Trade on Used	No	\$	55,988	\$55,988.00	103%	(\$1,412.60)	\$2,533.72
37	FR139728	15	GMC	YUKON	8	Trade on Used	No	\$	17,991	\$17,991.00	97%	\$7,627.00	\$196.00
38	FG417607	15	Mercedes-Benz	GLK	41	Trade on New	No	\$	16,681	\$16,681.00	96%	(\$1,261.00)	\$0.00
39	LN370278	20	Ram	1500	11	Auction/Wholesale	No	\$	44,981	\$44,981.00	96%	\$9,077.00	\$5,164.44
40	LF705310	20	Mercedes-Benz	GLC 300	17	Trade on Used	Yes	\$	25,981	\$25,981.00	93%	(\$332.75)	\$400.00
41	LU030590	20	Mercedes-Benz	GLA 250	17	Trade on New	No	\$	25,981	\$25,981.00	99%	\$1,849.00	\$2,473.00
42	HH213892	17	Land Rover	EVOQUE	10	Auction/Wholesale	No	\$	16,981	\$16,981.00	103%	\$3,218.98	\$1,301.00
43	EL432799	14	Ford	FOCUS	43	Trade on Used	No	\$	6,982	\$6,982.00	84%	\$0.00	\$0.00
44	MR252755	21	Cadillac	ESCALADE		Trade on New	Yes					\$8,038.00	\$10,350.00
45	LA195271	20	Mercedes-Benz	GLE350		Trade on New	Yes					(\$3,966.00)	\$2,039.00
46	MR140967	21	Chevrolet	TAHOE	30	Auction/Wholesale	No	\$	52,982	\$52,982.00	102%	\$2,054.24	\$1,208.44
47	G2002559	16	Lexus	RX350	72	Trade on Used	No	\$	20,984	\$20,984.00	87%	(\$932.00)	\$2,604.00
48	EL188488	14	Jeep	WRANGLER	80	Trade on Used	No	\$	14,994	\$14,994.00	81%	(\$2,178.00)	\$0.00
49	LH244802	20	Dodge	CHARGER	11	Auction/Wholesale	No	\$	37,981	\$37,981.00	97%	\$3,103.58	\$0.00
50	MA467118	21	Mercedes-Benz	GLE350		Trade on New	Yes					\$3,221.11	\$5,631.42
51	JG302733	18	GMC	1500			No					\$1,035.00	\$2,681.00
52	PEC04692	23	Ford	F250	65	Trade on New	No	\$	56,344	\$56,344.00	89%	(\$1,462.65)	\$0.00
53	5F095457	5	Mercedes-Benz	SL500	2	Street/Curb Buy	No	\$	12,991	\$12,000.00	105%	\$6,626.00	\$0.00

Scoreboard Totals

% Retailed of Non-Franchise Make	73%
Total # Retail Units	60
Avg. Days to Sale	26.1
Avg. Advertised Price (Time of Sale)	\$ 35,408
Avg. Transaction Price	\$ 35,390
Avg. Market Price at 100%	\$ 36,801
Avg. Price to Market % (Time of Sale)	96%
Avg. Transaction to Market	96%
Avg. Transactional Discount	\$ 19
Avg. Front-End Gross	\$ 2,372
Avg. Finance Gross	\$ 2,040
PUVR	\$ 4,137
Total Gross (Units & PUVR)	\$ 248,198
GROI	161%
% with Trade	37%
Avg. Over/Under Allowance	\$0



Scoreboard

(Click on the blue header to access the dropdown)

Desk Manager	Totals	Bob Atwood	Kurt Moyer
% Retailed of Non-New Franchise	73%	#DIV/0!	#DIV/0!
Total # Retail Units	60	0	0
Avg. Days to Sale	26.1	#DIV/0!	#DIV/0!
Avg. Advertised Price (Time of Sale)	\$ 35,408	#DIV/0!	#DIV/0!
Avg. Transaction Price	\$ 35,390	#DIV/0!	#DIV/0!
Avg. Market Price at 100%	\$ 36,801	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	96%	#DIV/0!	#DIV/0!
Avg. Transaction to Market	96%	#DIV/0!	#DIV/0!
Avg. Transactional Discount	\$ 19	#DIV/0!	#DIV/0!
Avg. Front-End Gross	\$ 2,372	#DIV/0!	#DIV/0!
Avg. Finance Gross	\$ 2,040	#DIV/0!	#DIV/0!
PUVR	\$ 4,137	#DIV/0!	#DIV/0!
Total Gross (Units & PUVR)	\$ 248,198	#DIV/0!	#DIV/0!
GROI	161%	#DIV/0!	#DIV/0!
% with Trade	37%	#DIV/0!	#DIV/0!
Avg. Over/Under Allowance	0	#DIV/0!	#DIV/0!



n list, then scroll up to select your staff member for each column.)

Gerard Fox	Eddie Williams	Kelly McWain	
#DIV/0!	67%	77%	#DIV/0!
0	21	39	0
#DIV/0!	25.3	26.6	#DIV/0!
#DIV/0!	\$ 32,099	\$ 37,373	#DIV/0!
#DIV/0!	\$ 32,101	\$ 37,342	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	\$ (2)	\$ 31	#DIV/0!
#DIV/0!	\$ 2,117	\$ 2,509	#DIV/0!
#DIV/0!	\$ 1,582	\$ 2,287	#DIV/0!
#DIV/0!	\$ 3,475	\$ 4,530	#DIV/0!
#DIV/0!	\$ 72,970	\$ 176,655	#DIV/0!
#DIV/0!	154%	164%	#DIV/0!
#DIV/0!	43%	33%	#DIV/0!
#DIV/0!	0	0	#DIV/0!

Scoreboard

(Click on the blue header to access the dropdown)

Sales Consultant	Totals	Mike Lucki	John Mendoza
% Retailed of Non-New Franchise	73%	#DIV/0!	86%
Total # Retail Units	60	0	7
Avg. Days to Sale	26.1	#DIV/0!	30.4
Avg. Advertised Price (Time of Sale)	\$ 35,408	#DIV/0!	\$ 30,944
Avg. Transaction Price	\$ 35,390	#DIV/0!	\$ 31,006
Avg. Market Price at 100%	\$ 36,801	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	96%	#DIV/0!	#DIV/0!
Avg. Transaction to Market	96%	#DIV/0!	#DIV/0!
Avg. Transactional Discount	\$ 19	#DIV/0!	\$ (62)
Avg. Front-End Gross	\$ 2,372	#DIV/0!	\$ 2,987
Avg. Finance Gross	\$ 2,040	#DIV/0!	\$ 2,062
PUVR	\$ 4,137	#DIV/0!	\$ 2,710
Total Gross (Units & PUVR)	\$ 248,198	#DIV/0!	\$ 18,970
GROI	161%	#DIV/0!	104%
% with Trade	37%	#DIV/0!	43%
Avg. Over/Under Allowance	0	#DIV/0!	0



n list, then scroll up to select your staff member for each column.)

Art Akulov	Frank Aranda	MaryAnn Salgado	Terri Lawson
60%	50%	100%	50%
5	2	3	2
22.3	27.0	11.7	#DIV/0!
\$ 32,812	\$ 36,485	\$ 50,648	#DIV/0!
\$ 32,812	\$ 36,485	\$ 50,648	#DIV/0!
#DIV/0!	\$ 36,676	\$ 51,685	#DIV/0!
#DIV/0!	99%	98%	#DIV/0!
#DIV/0!	99%	98%	#DIV/0!
\$ -	\$ -	\$ -	#DIV/0!
\$ 2,622	\$ 446	\$ 9,282	\$ 2,128
\$ 1,411	\$ -	\$ 3,967	\$ 4,156
\$ 3,879	\$ 446	\$ 13,248	#DIV/0!
\$ 19,393	\$ 893	\$ 39,744	#DIV/0!
191%	16%	807%	#DIV/0!
40%	0%	33%	50%
0	#DIV/0!	0	0

Juan Galindo	Josh Sena	Abdul Hassanein	Michael Arthur
88%	67%	50%	100%
8	3	2	7
18.5	21.7	23.5	25.9
\$ 24,803	\$ 40,618	\$ 41,488	\$ 34,707
\$ 24,803	\$ 40,618	\$ 40,992	\$ 34,707
#DIV/0!	\$ 42,293	\$ 41,178	\$ 36,761
#DIV/0!	96%	101%	94%
#DIV/0!	96%	100%	94%
\$ -	\$ -	\$ 496	\$ -
\$ 3,049	\$ 1,692	\$ 4,185	\$ 2,422
\$ 1,203	\$ 3,307	\$ 2,876	\$ 439
\$ 3,471	\$ 4,999	\$ 7,061	\$ 2,861
\$ 27,767	\$ 14,997	\$ 14,122	\$ 20,025
272%	204%	264%	115%
38%	33%	0%	43%
0	0	#DIV/0!	0

Jenna Herrera	Ariel Martinez	Adrian Perales	Phillip Schuman
60%	57%	#DIV/0!	67%
5	7	0	3
19.6	37.7	#DIV/0!	35.0
\$ 25,123	\$ 46,094	#DIV/0!	\$ 26,985
\$ 25,123	\$ 46,055	#DIV/0!	\$ 26,985
\$ 26,294	\$ 51,005	#DIV/0!	\$ 28,021
96%	90%	#DIV/0!	96%
96%	90%	#DIV/0!	96%
\$ -	\$ 39	#DIV/0!	\$ -
\$ 1,951	\$ 1,006	#DIV/0!	\$ (585)
\$ 851	\$ 4,643	#DIV/0!	\$ 1,657
\$ 2,802	\$ 5,649	#DIV/0!	\$ 1,071
\$ 14,012	\$ 39,543	#DIV/0!	\$ 3,214
205%	117%	#DIV/0!	41%
20%	43%	#DIV/0!	33%
0	0	#DIV/0!	0

Edel De La Garza		Emiliano Estrada			
100%	60%	#DIV/0!	#DIV/0!		
1	5	0	0		
10.0	37.0	#DIV/0!	#DIV/0!		
\$ 51,981	\$ 35,486	#DIV/0!	#DIV/0!		
\$ 51,981	\$ 35,486	#DIV/0!	#DIV/0!		
\$ 52,506	#DIV/0!	#DIV/0!	#DIV/0!		
99%	#DIV/0!	#DIV/0!	#DIV/0!		
99%	#DIV/0!	#DIV/0!	#DIV/0!		
\$ -	\$ -	#DIV/0!	#DIV/0!		
\$ 8,489	\$ (608)	#DIV/0!	#DIV/0!		
\$ -	\$ 2,124	#DIV/0!	#DIV/0!		
\$ 8,489	\$ 2,377	#DIV/0!	#DIV/0!		
\$ 8,489	\$ 11,887	#DIV/0!	#DIV/0!		
588%	65%	#DIV/0!	#DIV/0!		
100%	40%	#DIV/0!	#DIV/0!		
0	0	#DIV/0!	#DIV/0!		

Scoreboard

(Click on the blue header to access the dropdown)

Finance Manager	Totals	Walker Strong	Michael Cummi
% Retailed of Non-New Franchise	73%	#DIV/0!	69%
Total # Retail Units	60	0	32
Avg. Days to Sale	26.1	#DIV/0!	25.4
Avg. Advertised Price (Time of Sale)	\$ 35,408	#DIV/0!	\$ 32,314
Avg. Transaction Price	\$ 35,390	#DIV/0!	\$ 32,279
Avg. Market Price at 100%	\$ 36,801	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	96%	#DIV/0!	#DIV/0!
Avg. Transaction to Market	96%	#DIV/0!	#DIV/0!
Avg. Transactional Discount	\$ 19	#DIV/0!	\$ 35
Avg. Front-End Gross	\$ 2,372	#DIV/0!	\$ 2,167
Avg. Finance Gross	\$ 2,040	#DIV/0!	\$ 2,045
PUVR	\$ 4,137	#DIV/0!	\$ 3,824
Total Gross (Units & PUVR)	\$ 248,198	#DIV/0!	\$ 122,371
GROI	161%	#DIV/0!	168%
% with Trade	37%	#DIV/0!	0%
Avg. Over/Under Allowance	0	#DIV/0!	0



n list, then scroll up to select your staff member for each column.)

Sal Fabela			
79%	#DIV/0!	#DIV/0!	#DIV/0!
28	0	0	0
27.0	#DIV/0!	#DIV/0!	#DIV/0!
\$ 38,889	#DIV/0!	#DIV/0!	#DIV/0!
\$ 38,889	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$ -	#DIV/0!	#DIV/0!	#DIV/0!
\$ 2,605	#DIV/0!	#DIV/0!	#DIV/0!
\$ 2,035	#DIV/0!	#DIV/0!	#DIV/0!
\$ 4,488	#DIV/0!	#DIV/0!	#DIV/0!
\$ 125,671	#DIV/0!	#DIV/0!	#DIV/0!
154%	#DIV/0!	#DIV/0!	#DIV/0!
0%	#DIV/0!	#DIV/0!	#DIV/0!
0	#DIV/0!	#DIV/0!	#DIV/0!

Scoreboard

CPO	Totals	Yes	No
Total # Retail Units	60	9	51
Avg. Days to Sale	26.1	28.0	25.9
Avg. Advertised Price (Time of Sale)	\$ 35,408	\$ 40,780	\$ 34,810
Avg. Transaction Price	\$ 35,390	\$ 40,726	\$ 34,810
Avg. Market Price at 100%	\$ 36,801	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	96%	#DIV/0!	#DIV/0!
Avg. Transaction to Market	96%	#DIV/0!	#DIV/0!
Avg. Transactional Discount	\$ 19	\$ 54	\$ 15
Avg. Front-End Gross	\$ 2,372	\$ 1,611	\$ 2,506
Avg. Finance Gross	\$ 2,040	\$ 3,734	\$ 1,741
PUVR	\$ 4,137	\$ 3,628	\$ 4,192
Total Gross (Units & PUVR)	\$ 248,198	\$ 32,648	\$ 213,790
GROI	161%	115%	167%
% with Trade	37%	44%	35%
Avg. Over/Under Allowance	0	0	0



Scoreboard

Same Brand as New	Totals	Yes	No
Total # Retail Units	60	16	44
Avg. Days to Sale	26.1	24.1	26.8
Avg. Advertised Price (Time of Sale)	\$ 35,408	\$ 37,341	\$ 34,822
Avg. Transaction Price	\$ 35,390	\$ 37,236	\$ 34,822
Avg. Market Price at 100%	\$ 36,801	#DIV/0!	#DIV/0!
Avg. Price to Market % (Time of Sale)	96%	#DIV/0!	#DIV/0!
Avg. Transaction to Market	96%	#DIV/0!	#DIV/0!
Avg. Transactional Discount	\$ 19	\$ 105	\$ (8)
Avg. Front-End Gross	\$ 2,372	\$ 1,063	\$ 2,847
Avg. Finance Gross	\$ 2,040	\$ 2,559	\$ 1,852
PUVR	\$ 4,137	\$ 3,581	\$ 4,307
Total Gross (Units & PUVR)	\$ 248,198	\$ 57,303	\$ 189,529
GROI	161%	144%	166%
% with Trade	37%	44%	34%
Avg. Over/Under Allowance	0	0	0



Scoreboard

Source	Totals	Trade on New	Trade on Used
Total # Retail Units	60	13	23
% of Retail Units	100%	22%	38%
% Retailed of Non-New Franchise	73%	31%	91%
Avg. Days to Sale	26.1	25.8	30.7
Avg. Transaction Price	\$ 35,390	\$ 39,835	\$ 30,911
Avg. Transaction to Market %	96%	#DIV/0!	94%
Avg. Transactional Discount	\$ 19	\$ -	\$ -
Avg. Front End Gross	\$ 2,372	\$ 1,439	\$ 2,156
Avg. Finance Gross	\$ 2,040	\$ 2,752	\$ 1,335
PUVR	\$ 4,137	\$ 2,497	\$ 3,491
Total Gross (Units & PUVR)	\$ 248,198	\$ 32,461	\$ 80,300
GROI	161%	87%	132%
% with Trade	37%	62%	22%
Avg. Over/Under Allowance	0	0	0



Street/Curb buy	Auction/wholesale	Loaner	LBO customer
2	16	1	0
3%	27%	2%	0%
0%	100%	0%	#DIV/0!
5.0	20.1	63.0	#DIV/0!
\$ 29,491	\$ 40,109	\$ 34,694	#DIV/0!
95%	98%	93%	#DIV/0!
\$ 496	\$ (19)	\$ 270	#DIV/0!
\$ 5,551	\$ 3,700	\$ (6,776)	#DIV/0!
\$ 3,511	\$ 2,234	\$ 1,904	#DIV/0!
\$ 9,061	\$ 5,934	\$ (4,872)	#DIV/0!
\$ 18,122	\$ 94,945	\$ (4,872)	#DIV/0!
2212%	265%	-80%	#DIV/0!
0%	50%	100%	#DIV/0!
0	0	0	#DIV/0!

BO OEM/Leasing	Central Fleet (Enterprise, etc)	Other
0	0	0
0%	0%	0%
#DIV/0!	#DIV/0!	#DIV/0!

Scoreboard

Age	Totals	0-30 days	31-45 days
Total # Retail Units	60	36	7
% of Retail Units	100%	60%	12%
% Retailed of Non-New Franchise	73%	78%	57%
Avg. Days to Sale	26.1	13.8	39.7
Avg. Transaction Price	\$ 35,390	\$ 33,730	\$ 36,041
Avg. Transaction to Market %	96%	#DIV/0!	92%
Avg. Transactional Discount	\$ 19	\$ 28	\$ (44)
Avg. Front End Gross	\$ 2,372	\$ 3,191	\$ 2,250
Avg. Finance Gross	\$ 2,040	\$ 1,669	\$ 2,284
PUVR	\$ 4,137	\$ 4,860	\$ 4,534
Total Gross (Units & PUVR)	\$ 248,198	\$ 174,958	\$ 31,741
GROI	161%	377%	114%
% with Trade	37%	42%	43%
Avg. Over/Under Allowance	0	0	0



46-60 days	61-90 days	90+ days
3	6	0
5%	10%	0%
100%	83%	#DIV/0!
50.7	72.3	#DIV/0!
\$ 50,817	\$ 36,597	#DIV/0!
96%	90%	#DIV/0!
\$ -	\$ 45	#DIV/0!
\$ 942	\$ (1,485)	#DIV/0!
\$ 3,683	\$ 1,001	#DIV/0!
\$ 4,625	\$ (483)	#DIV/0!
\$ 13,874	\$ (2,901)	#DIV/0!
65%	-7%	#DIV/0!
0%	33%	#DIV/0!
#DIV/0!	0	#DIV/0!