



Professional Series Pre-Course Work

Interview your Direct Supervisor in order to answer the following questions.

1. What do you want me (the student) to learn or achieve from the NADA Management Professional course?

How reporting and common practices can integrate with the changing environment we have experienced the last four years and in the future.

2. What would you like me to bring back to the workplace as a result of this training?

An understanding of how to work with the "mix" of employees. Due to the age variations and length of employment it is necessary to bend the group into a team.

3. How will what I learn in the program be shared with the rest of the team (if applicable)?

That time creates changes and necessitates changes in the parts environment.

4. How will what I learn be integrated into day-to-day work upon return?

That reports and statistics are just a guideline. Understanding that will help to integrate those reports and statistics with your dealership and its employees will help to strengthen the department.