



FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE

Page Colm Line

YTD Warranty Sales

Service Warranty Sales	+	242,816	4	YTD	35
Parts Warranty Sales	+	146,885	4	YTD	56
Body Shop Parts Warranty Sales	+	0		YTD	
Body Shop Service Warranty Sales	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
Total YTD Warranty Sales	=	389,701			
Statement Month	÷	2			
Average YTD Warranty Sales	=	194,851			
Factor	×	25.0%			
Your Guide	=	48,713			A

Your Factor for Warranty Claims Receivable is : 25.0% if paid weekly
 50.0% if paid semi-monthly
 100.0% if paid monthly

Warranty Claims Receivable	86,370
Your Guide	48,713 A
Frozen Capital	<u>37,657</u>

]

]



FROZEN CAPITAL: PRE-OWNED INVENTORY

			Page	Colm	Line
YTD Pre-Owned Sales (without F&I)	+	8,839,920	4	YTD	31
YTD Pre-Owned Gross Profit (without F&I)	-	151,629	4	YTD	31
YTD Inventory Adjustments (+/- as on statement)	±	0	4	YTD	30
YTD Pre-Owned Cost of Sales	=	8,991,549			
Statement Month	÷	2			
Average Month Pre-Owned Cost of Sales	=	4,495,775			
Factor	×	1.0			Guide = 1.0
Your Guide	=	4,495,775 A			

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.
 A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		7,046,747	1	Asset	23,25,27
Your Guide	-	4,495,775 A			
Frozen Capital		<u>2,550,973</u>			



FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY

Page Colm Line

YTD Parts & Accessories Sales <i>(exclude gas, oil, grease and tire sales)</i>	+	1,179,297	4.0	YTD	72
YTD Parts & Accessories Gross Profit <i>(exclude gas, oil, grease and tire gross profit)</i>	-	486,638	4	YTD	72
YTD Inventory Adjustments (+/- as on statement)	±	5,799	4	YTD	71
YTD Parts & Accessories Cost of Sales	=	698,458			
Statement Month	÷	2			
Average Month Parts & Accessories Cost of Sales	=	349,229			
Factor	×	1.5			Guide = 1.5
Your Guide	=	523,844			A

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.

A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		292,926	1	Asset	30,31
Your Guide	-	523,844			A
Frozen Capital		<u>230,918</u>			



FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE

Page Colm Line

YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note			
Service Customer Pay	+	414,823	4 YTD 33
Parts Repair Orders (ROs)	+	226,994	4 YTD 53
Parts Wholesale	+	76,852	4 YTD 60
Parts Counter Retail	+	186,346	4 YTD 58
Wholesale Collision	+	21,867	4 YTD 59
	+	0	YTD
	+	0	YTD
	+	0	YTD
<i>Total YTD Parts, Service, and Body Shop Customer Labor and Parts Sales</i>		=	926,882
Statement Month	÷	2	
Average Month Parts & Accessories Sales	=	463,441	
Factor	×	50.0%	Guide = 50%
Your Guide	=	231,721	A

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days. Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		69,366	1 Asset 7
Your Guide	-	231,721	A
Frozen Capital		<u>162,355</u>	

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each line below. If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	\$37,657
Pre-Owned Vehicle Inventory	+	\$2,550,973
Parts & Accessories Inventory	+	\$0
Service, Parts, Body Shop A/R	+	\$0
Total Frozen Capital	=	<u>\$2,588,630</u>

כ"פ.