

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance						
Active Parts	5	100.00	6,130	100.00	33,055.75	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

13

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	5	100.00	6,130	100.00	33,055.75	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Sales						

Inventory Movement - Receipts

0 to 3 Months	5	100.00	6,130	100.00	33,055.75	100.00
4 to 6 Months						
7 to 12 Months						
Over 12 Months						
New Parts No Receipts						

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
- Stockorder Backorders
- Supplemntl Backorders
- Customer Backorders

Outstanding Forced Orders

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales							
Regular	5	100.00	5,387		29,480.85		1,055
No History							
Drop Ship	5	100.00	5,387	100.00	29,480.85	100.00	1,055
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	2	40.00	4		22.50		2
Return Sales							
Regular	5	100.00	465		2,536.65		92
No History							
Defective	5	100.00	465	100.00	2,536.65	100.00	92
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3	60.00	2,520		14,120.00		3
Stockorders							
Supplemental Orders							
Customer Orders	3	100.00	2,520	100.00	14,120.00	100.00	3
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	5	100.00	454		-2,303.50		10
Plus							
Minus	5	100.00	454	100.00	-2,303.50		10
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	22,328		29,194		1,925,109.27	
Active Parts	7,955	35.62	22,504	77.08	1,547,912.95	80.40
NS Parts	12,142	54.38	3,901	13.36	248,619.00	12.91
MO Parts	1	0.00				
AP Parts	2,121	9.49	2,449	8.38	118,306.22	6.14
DP Parts	103	0.46	340	1.16	10,271.10	0.53
SP Parts						
DEL Parts	6	0.02				
Parts With No Cost	80	0.35	20	0.06		
Parts With Negative On-Hand	21	0.09	48		-8,877.90	
Core/Exchange	346	1.54	520	1.78	141,705.00	
Memos On File	2,337					
Parts Added	1,127	5.04	303	1.03	35,130.51	1.82
Active Parts	28	2.48	20	6.60	6,695.30	19.05
NS Parts	1,097	97.33	282	93.06	26,925.21	76.64
MO Parts						
AP Parts	1	0.08				
DP Parts	1	0.08	1	0.33	1,510.00	4.29
SP Parts						
Parts & Memos Deleted	2,505					
Inventory Movement - Sales						
0 to 3 Months	8,650	38.74	19,220	65.83	1,212,652.87	62.99
4 to 6 Months	3,245	14.53	4,163	14.25	352,621.46	18.31
7 to 12 Months	4,076	18.25	3,238	11.09	190,811.09	9.91
Over 12 Months	1,576	7.05	1,638	5.61	72,674.94	3.77
New Parts No Sales	4,781	21.41	935	3.20	96,348.91	5.00
Inventory Movement - Receipts						
0 to 3 Months	8,375	37.50	17,795	60.95	1,363,717.44	70.83
4 to 6 Months	3,048	13.65	3,929	13.45	268,929.55	13.96
7 to 12 Months	4,543	20.34	3,414	11.69	199,934.96	10.38
Over 12 Months	1,995	8.93	4,005	13.71	81,261.67	4.22
New Parts No Receipts	4,367	19.55	51	0.17	11,265.65	0.58
Outstanding Orders	682	3.05	1,359		247,699.57	
Stockorders	116	17.00	212	15.59	26,098.06	10.53
Supplemental Orders						
Customer Orders	320	46.92	494	36.35	116,097.10	46.87
Backorders	282	41.34	653	48.05	105,504.41	42.59
Stockorder Backorders	253	37.09	608	44.73	96,354.01	38.89
Supplemntl Backorders						
Customer Backorders	31	4.54	45	3.31	9,150.40	3.69
Outstanding Forced Orders						

Sort Source: 200

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	3,908	17.50	14,824		984,900.61		9,950
Regular	3,872	99.07	14,658	98.88	961,334.25	97.60	9,843
No History	62	1.58	114	0.76	20,144.01	2.04	65
Drop Ship							
Wholesale	36	0.92	52	0.35	3,422.35	0.34	42
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	9	0.04	38		3,151.70		9
Return Sales	1,074	4.81	3,473		203,982.32		1,622
Regular	1,073	99.90	3,471	99.94	203,742.32	99.88	1,620
No History	1	0.09	1	0.02	15.00	0.00	1
Defective							
Wholesale	1	0.09	1	0.02	225.00	0.11	1
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3,061	13.70	12,775		912,655.92		4,713
Stockorders	1,749	57.13	8,174	63.98	461,343.77	50.54	2,647
Supplemental Orders							
Customer Orders	1,249	40.80	3,081	24.11	284,575.34	31.18	1,580
Emergency Purchases							
Other Receipts	415	13.55	1,520	11.89	166,736.81	18.26	486
Overages							
Net Adjustments	497	2.22	2,207		13,522.31		589
Plus	315	63.38	1,023	46.35	39,231.83		366
Minus	182	36.61	1,184	53.64	-25,709.52		223
Factory Returns	225	1.00	510		-39,386.05		225
Net Appreciation	8,124	36.38	20,864	71.46	50,910.45		19,357
Positive	8,074	99.38	20,030	96.00	52,921.64		19,262
Negative	50	0.61	834	3.99	-2,011.19		95
Parts Updated With Cost	20	0.08					20
Parts With Comments	12						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales	525				24,123.79		390
Lost Sales							
Return Sales	61				6,868.62		41

Sort Source: 285

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
--	--------------	---------	--------------	---------	------------	---------

Inventory Balance	1					
Active Parts	1	100.00				

- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts
- DEL Parts

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months					
4 to 6 Months					
7 to 12 Months					
Over 12 Months	1	100.00			
New Parts No Sales					

Inventory Movement - Receipts

0 to 3 Months					
4 to 6 Months					
7 to 12 Months					
Over 12 Months	1	100.00			
New Parts No Receipts					

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
- Stockorder Backorders
- Supplementl Backorders
- Customer Backorders

Outstanding Forced Orders

Sort Source: 285

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales							
Regular							
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 400

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	76		362		39,427.23	
Active Parts	4	5.26	168	46.40	8,758.90	22.21
NS Parts	5	6.57	17	4.69	8,163.00	20.70
MO Parts						
AP Parts	64	84.21	177	48.89	22,505.33	57.08
DP Parts						
SP Parts						
DEL Parts	3	3.94				

Parts With No Cost

Parts With Negative On-Hand

Core/Exchange

Memos On File 1

Parts Added	2	2.63	11	3.03	6,789.00	17.21
Active Parts						
NS Parts	2	100.00	11	100.00	6,789.00	100.00
MO Parts						
AP Parts						
DP Parts						
SP Parts						

Parts & Memos Deleted 14

Inventory Movement - Sales

0 to 3 Months	16	21.05	195	53.86	12,508.08	31.72
4 to 6 Months	3	3.94	11	3.03	673.00	1.70
7 to 12 Months	1	1.31	10	2.76	240.00	0.60
Over 12 Months	53	69.73	129	35.63	17,843.15	45.25
New Parts No Sales	3	3.94	17	4.69	8,163.00	20.70

Inventory Movement - Receipts

0 to 3 Months	6	7.89	119	32.87	13,786.25	34.96
4 to 6 Months	1	1.31	58	16.02	1,157.10	2.93
7 to 12 Months	4	5.26	15	4.14	2,700.05	6.84
Over 12 Months	65	85.52	170	46.96	21,783.83	55.25
New Parts No Receipts						

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
  - Stockorder Backorders
  - Supplemntl Backorders
  - Customer Backorders

Outstanding Forced Orders

Sort Source: 400

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	10	13.15	46		5,326.03		20
Regular	10	100.00	46	100.00	5,326.03	100.00	20
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	8	10.52	32		2,343.40		9
Regular	8	100.00	32	100.00	2,343.40	100.00	9
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3	3.94	16		7,634.00		3
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	3	100.00	16	100.00	7,634.00	100.00	3
Overages							
Net Adjustments	10	13.15	45		3,107.48		20
Plus	7	70.00	42	93.33	3,212.00		14
Minus	3	30.00	3	6.66	-104.52		6
Factory Returns							
Net Appreciation	1	1.31	6	1.65	300.00		1
Positive	1	100.00	6	100.00	300.00		1
Negative							
Parts Updated With Cost	2	2.63					2
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			5		5,571.00		5
Lost Sales							
Return Sales							

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	22,410		35,686		1,997,592.25	
Active Parts	7,965	35.54	28,802	80.70	1,589,727.60	79.58
NS Parts	12,147	54.20	3,918	10.97	256,782.00	12.85
MO Parts	1	0.00				
AP Parts	2,185	9.75	2,626	7.35	140,811.55	7.04
DP Parts	103	0.45	340	0.95	10,271.10	0.51
SP Parts						
DEL Parts	9	0.04				
Parts With No Cost	80	0.35	20	0.05		
Parts With Negative On-Hand	21	0.09	48		-8,877.90	
Core/Exchange	346	1.54	520	1.45	141,705.00	
Memos On File	2,351					
Parts Added	1,129	5.03	314	0.87	41,919.51	2.09
Active Parts	28	2.48	20	6.36	6,695.30	15.97
NS Parts	1,099	97.34	293	93.31	33,714.21	80.42
MO Parts						
AP Parts	1	0.08				
DP Parts	1	0.08	1	0.31	1,510.00	3.60
SP Parts						
Parts & Memos Deleted	2,519					
Inventory Movement - Sales						
0 to 3 Months	8,671	38.69	25,545	71.58	1,258,216.70	62.98
4 to 6 Months	3,248	14.49	4,174	11.69	353,294.46	17.68
7 to 12 Months	4,077	18.19	3,248	9.10	191,051.09	9.56
Over 12 Months	1,630	7.27	1,767	4.95	90,518.09	4.53
New Parts No Sales	4,784	21.34	952	2.66	104,511.91	5.23
Inventory Movement - Receipts						
0 to 3 Months	8,386	37.42	24,044	67.37	1,410,559.44	70.61
4 to 6 Months	3,049	13.60	3,987	11.17	270,086.65	13.52
7 to 12 Months	4,547	20.29	3,429	9.60	202,635.01	10.14
Over 12 Months	2,061	9.19	4,175	11.69	103,045.50	5.15
New Parts No Receipts	4,367	19.48	51	0.14	11,265.65	0.56
Outstanding Orders	682	3.04	1,359		247,699.57	
Stockorders	116	17.00	212	15.59	26,098.06	10.53
Supplemental Orders						
Customer Orders	320	46.92	494	36.35	116,097.10	46.87
Backorders	282	41.34	653	48.05	105,504.41	42.59
Stockorder Backorders	253	37.09	608	44.73	96,354.01	38.89
Supplemntl Backorders						
Customer Backorders	31	4.54	45	3.31	9,150.40	3.69
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	3,923	17.50	20,257		1,019,707.49		11,025
Regular	3,887	99.08	20,091	99.18	996,141.13	97.68	10,918
No History	62	1.58	114	0.56	20,144.01	1.97	65
Drop Ship							
Wholesale	36	0.91	52	0.25	3,422.35	0.33	42
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	11	0.04	42		3,174.20		11
Return Sales	1,087	4.85	3,970		208,862.37		1,723
Regular	1,086	99.90	3,968	99.94	208,622.37	99.88	1,721
No History	1	0.09	1	0.02	15.00	0.00	1
Defective							
Wholesale	1	0.09	1	0.02	225.00	0.10	1
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3,067	13.68	15,311		934,409.92		4,719
Stockorders	1,749	57.02	8,174	53.38	461,343.77	49.37	2,647
Supplemental Orders							
Customer Orders	1,252	40.82	5,601	36.58	298,695.34	31.96	1,583
Emergency Purchases							
Other Receipts	418	13.62	1,536	10.03	174,370.81	18.66	489
Overages							
Net Adjustments	512	2.28	2,706		14,326.29		619
Plus	322	62.89	1,065	39.35	42,443.83		380
Minus	190	37.10	1,641	60.64	-28,117.54		239
Factory Returns	225	1.00	510		-39,386.05		225
Net Appreciation	8,125	36.25	20,870	58.48	51,210.45		19,358
Positive	8,075	99.38	20,036	96.00	53,221.64		19,263
Negative	50	0.61	834	3.99	-2,011.19		95
Parts Updated With Cost	22	0.09					22
Parts With Comments	12						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			530		29,694.79		395
Lost Sales							
Return Sales			61		6,868.62		41