

FINANCIAL MANAGEMENT HOMEWORK – ACTION PLAN

How will you track your progress? Where will you find the information? How often will you check in?

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Increase Parts Inventory turns by 1 by the end of 2024.
Using the financial statement and by calculating turns using the data in our guide. To be checked monthly.

Potential Obstacles?

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- Some of the data is flawed, (Brack Transfer process)
- Lead times for some parts are long. We buy more than we need to,
- Slowdown in business
- Lost Sales due to price.

Potential Solutions?

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- Work with the accounting team. to correct this and other brack
- Work with vendors to get a more timely delivery.
- Right Size inventory for the volume
- Work with OEM for better buy price. - Look at sales price structure.

BOTTOM LINE! What is the financial impact (expressed in dollars) of achieving your goal?

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200,000 per month or a monthly sales target of 1,091,000
increase.

will put the turns to 6 or an inventory reduction of \$27,918 to turn @ 6

CONGRATULATIONS! You've accomplished your goal! You added or adjusted policies, procedures, and behaviors. Now what? How will you ensure you and your staff do not fall back into the previous habits that produced poor results? Be specific.

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- Return special order parts not needed. Enforce return policy.
- Keep on top of Cones that need to go back.
- Adjust Stock controls, keep adjusting regularly for the desired results