

ANALYSIS FOR MONTH ENDING 02/29/2024 VENDOR = Chrysler, Fiat

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS			SPECIALS		
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	908	9.2	158895.14	54.7	9613						
AUTO PHASE-OUT PARTS	6335	63.9	103771.66	35.8	4437						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	2666	26.9	27565.83	9.5	640						
TOTAL INVENTORY	9909	100.0	290232.63	100.0	14690						
CLEAN CORES VALUE	561		9688.00		52						
INVENTORY WITH CLEAN CORES	0		299920.63		0						

INVENTORY BY GL

PARTS INVENTORY	9909	100.0	299920.63	100.0	14690	COI GL: 1400
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SALES (AT COST)

ACTIVE PARTS	324	56.8	53826.27	55.2	3586
AUTO PHASE-OUT PARTS	99	17.4	8830.76	9.1	195
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	0		0.00		0
NON-STOCK PARTS	147	25.8	34830.48	35.7	235
TOTAL SALES (AT COST)	570	100.0	97487.51	100.0	4016
TOTAL LOST SALES	35		10588.35		42
TOTAL EMERGENCY PURCHASES	13		1629.60		17
LEVEL OF SERVICE		92.1		88.7	

INVENTORY BY SOURCE

SRC 100 100 CHRYSLER STAND	8736	88.2	142251.68	49.0	4909	59	122	2976.45	210	273	36509.69
SRC 101 3-7	382	3.9	42640.17	14.7	892	64	111	10391.84	51	72	11610.79
SRC 102 8-13	113	1.1	15686.94	5.4	550	36	78	2386.35	23	40	1497.00
SRC 103 14-20	48	.5	5927.99	2.0	332	23	63	2514.00	5	12	794.80
SRC 104 21-34	39	.4	6286.25	2.2	313	23	129	4595.35	11	13	2861.20
SRC 105 35-49	29	.3	6861.65	2.4	389	8	63	3036.60	3	3	2055.00
SRC 106 50-74	15	.2	3233.85	1.1	319	6	117	1070.00	0	0	0.00
SRC 107 75-99	5	.1	1320.10	.5	81	1	20	460.00	1	6	27.90
SRC 108 100+	19	.2	10871.05	3.7	1220	19	491	4496.55	0	0	0.00
SRC 115 TIRES	289	2.9	19608.08	6.8	127	5	10	1444.00	6	19	3179.82
SRC 200 AFTERMARKET	151	1.5	15161.42	5.2	1493	30	207	2669.66	1	1	7.58
SRC 201 GM BATTERIES	13	.1	4140.24	1.4	30	3	4	569.75	0	0	0.00
SRC 202 GM OIL FILTERS	15	.2	1014.78	.3	234	3	28	116.48	0	0	0.00
SRC 800 BULK FLUIDS	8	.1	15228.32	5.2	3772	5	1968	8405.40	0	0	0.00
SRC 888 SHORTCUT NUMBERS	24	.2	0.00		0	0	0	0.00	0	0	0.00
SRC 900 ZERO COST	23	.2	0.11		67	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 100 100 CHRYSLER STAND	232	40.3	30285.98	30.2	272
SRC 101 3-7	109	18.9	30831.15	30.8	202
SRC 102 8-13	46	8.0	2352.61	2.3	91
SRC 103 14-20	29	5.0	3485.95	3.5	131
SRC 104 21-34	27	4.7	6385.15	6.4	120
SRC 105 35-49	21	3.6	3523.50	3.5	149
SRC 106 50-74	11	1.9	1403.65	1.4	77
SRC 107 75-99	4	.7	427.75	.4	29
SRC 108 100+	16	2.8	6105.65	6.1	667

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SRC 115 TIRES	11	1.9	4055.86	4.0	26
SRC 200 AFTERMARKET	51	8.9	1988.50	2.0	209
SRC 201 GM BATTERIES	4	.7	498.23	.5	4
SRC 202 GM OIL FILTERS	8	1.4	225.38	.2	57
SRC 800 BULK FLUIDS	7	1.2	8648.12	8.6	1975

SALES MOVEMENT

Month End Tot	836	8.4	85186.99	29.4	7611
NO-SALE 1 TO 3 MONTHS	1319	13.3	51122.87	17.6	1628
NO-SALE 4 TO 6 MONTHS	1355	13.7	32230.60	11.1	839
NO-SALE 7 TO 9 MONTHS	1161	11.7	24419.96	8.4	598
NO-SALE 10 TO 12 MONTHS	1135	11.5	16266.03	5.6	386
NO-SALE 13 TO 15 MONTHS	900	9.1	10736.54	3.7	304
NO-SALE OVER 15 MONTHS	3203	32.3	70269.64	24.2	3324

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	1		0.00		0
PARTS PHASED OUT	262		3805.75		40
PARTS DROPPED	224		0.00		0

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DataPoint	Description	
	Number of Parts on ROs	3692
	Number of Parts Filled OSF	3458
DP1	RO Off the Shelf Fill %	93.66 %
DP2	Total Idle Capital %	29.85 %
DP3	Negative On Hand	.00
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	22
DP6	Monthly Closing Inventory Value	290232.63
DP7	Lost Sales	10828.35
DP8	True Turns ((R-S)*12/Y)*(V/100)	1.7481

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	3380
B	Number of Stocking Parts Filled OSF	3339
C	RO Off the Shelf Fill % (B/A)*100	98.79 %
D	Value of Stocking Parts with MNS 6-11	20839.33
E	Value of Stocking Parts with MNS 12+	6382.40
F	Value of Non-Stock Parts with MNS 3-5	10197.53
G	Value of Non-Stock Parts with MNS 6-8	11170.77
H	Value of Non-Stock Parts with MNS 9-11	14873.38
I	Value of Non-Stock Parts with MNS 12+	80243.81
J	Total Idle Capital %((E+I)/Y)*100	29.85 %
K	Number of Parts with Negative O.H.	
L	Value of Parts with Negative O.H.	.00
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	22

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	35
Q	Value of Lost Sales	10828.35

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	97487.51
S	Monthly Returns From Customers	362.25
	Monthly Cycle Returns to Vendor	3272.04
	Decreasing Manual Onhand Adjustments	.00
	Increasing Manual Onhand Adjustments	.00
	Physical Inventory Adjustments (Net)	.00
T	Monthly Stock Order Receipts	45132.43
U	Monthly Receipts	103676.21
V	Stock Order Utilization (T/U)*100	43.53 %
W	Month Close Inventory - Stock Parts	158895.14
X	Month Close Inventory- Non-Stock Parts	131337.49
Y	Month Close Inventory - All Parts	290232.63

	I/O Part Sales	137244.99
	I/O Part Returns and Deletes	22407.43

ANALYSIS FOR MONTH ENDING 02/29/2024

SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL LIST	41665.43	39047.50	0.00	2617.93
2 WHOLESALE	14749.72	12615.75	0.00	2133.97
3 INTERNAL	544.57	494.99	0.00	49.58
4 TRADE	0.00	0.00	0.00	0.00
5 KUNES WHLSLE	0.00	0.00	0.00	0.00
6 EMPLOYEE	48.62	34.11	0.00	14.51
TOTAL	57008.34	52192.35	0.00	4815.99
7 RO CUST PAY	113353.60	74157.55	0.00	39196.05
8 SVC CONTRACT	28285.86	18481.88	0.00	9803.98
9 RO INTERNAL	36955.41	20373.03	0.00	16582.38
10 CH WARRANTY	31848.26	18396.42	0.00	13451.84
11 RO EMPLOYEE	0.00	0.00	0.00	0.00
12 RO CP MATRIX	226.99	108.00	0.00	118.99
13 GM GMPP/S-C	1167.63	687.94	0.00	479.69
14 CH S-CON	0.00	0.00	0.00	0.00
15 NI LOF	0.00	0.00	0.00	0.00
TOTAL	211837.75	132204.82	0.00	79632.93

PART NUMBER	DESCRIPTION	BIN1	SRC	GRP/SER#	OLD LIST	OLD COST	O/H	NEW LIST	NEW COST	COST VARIANCE
SZFR5LP13G	SPARK PLUG	106-D2	100	08036114	13.85	8.30	6	14.40	8.60	1.80
T110133510	TIRE 225/6	SPORD	115	22001038	134.00	107.06	0	138.00	110.19	.00
THK1014372	TIRE 245/5	SPORD	100	22001040	139.00	110.69	0	131.00	104.20	.00
THK1015032	TIRE 225/4	SPORD	115	22001040	167.00	132.87	0	157.00	125.05	.00
THK1021496	215/60R16 KINER	SPORD	115	22001040	127.00	101.07	0	122.00	97.13	.00
THK1021510	235/65R17 H104	TIRE-7	115	22001040	168.00	133.90	5	161.00	128.64	-26.30
THK1021903	TIRE 175/7	SPORD	115	22001040	93.95	75.15	0	91.00	72.25	.00
TMI0047360	TIRE P225/	SPORD	115	22001027	211.00	168.17	0	173.00	138.17	.00
TUN0015443	TIRE 255/5	SPORD	115	22001029	180.00	143.49	0	230.00	183.49	.00
UE231D5AA	SHIELD SEAT	051-A	100	23034122	56.50	33.90	1	58.00	34.80	.90
WX68DX9AA	RIVET NONE	104-F3	100	18050043	9.75	5.85	19	10.00	6.00	2.85
WX68XDBAA	RIVET	104-F2	100	18050043	2.95	1.75	15	3.05	1.80	.75
YX87S4AAA	WHEEL STEEL	SPORD	100	22001005	331.00	197.00	0	348.00	207.00	.00
ZA17TZ2AA	FASCIA FRONT	SPORD	100	23034007	315.00	189.00	0	324.00	194.00	.00
ZQ93DX9AG	CARPET CARGO	SPORD	100	23079001	505.00	303.00	0	519.00	311.00	.00
ZR35DX9AF	PLATE SCUFF	SPORD	100	23023007	94.45	56.65	0	96.90	58.10	.00
ZV681X9AJ	SEAT BELTFRONT	024-E	100	23049004	389.00	233.00	1	400.00	239.00	6.00
ZV70DX9AE	SEAT BELTREAR	SPORD	100	23049001	315.00	189.00	0	324.00	194.00	.00
ZV71BD1AE	SEAT BELTREAR	SPORD	100	23049001	309.00	185.00	0	318.00	190.00	.00
ZV861D1AI	SEAT BELTMANUA	SPORD	100	23049004	364.00	218.00	0	375.00	224.00	.00
ZV861L5AH	SEAT BELTINNER	SPORD	100	23049004	359.00	215.00	0	370.00	221.00	.00
ZV861X9AI	SEAT BELTINNER	SPORD	100	23049004	355.00	213.00	0	365.00	219.00	.00
ZX30PAKAC	WHEEL ALUMI	SPORD	100	22001005	886.00	530.00	0	932.00	557.00	.00

DESCRIPTION	ADJUSTED	OLD VALUE	NEW VALUE	VARIANCE
PARTS	1591	173,334.42	180,093.40	6,758.98
CLEAN CORES	0	3,765.00	3,765.00	0.00

COI GL	GL DESCRIPTION	VARIANCE
1400	PARTS INVENTORY	6,758.98

MONTHLY PARTS RECONCILIATION

LOCATION KUNES CHRYSLER (K11) STERLING

MONTH Feb 2024

TO BE COMPLETED BY PARTS MANAGER

INVENTORY PER AUTOMATE EOM REPORT	\$299,920.63
NPN PARTS	
DIRTY CORES IN PROCESS	\$17,225.00
WORK IN PROCESS-PARTS COST	\$105,752.61
RETURNS-NO CREDIT RECEIVED YET	\$0.00
TOTAL PER PARTS	\$422,898.24

MEMO ITEMS FROM PARTS

a-APPRECIATION	\$6,758.98
b-INVOICES POSTED NOT GIVEN TO ACCT	
c-PACKING SLIPS POSTED NOT GIVEN TO ACCT	
d-NEGATIVE ON HAND	\$0.00
e-PHYSICAL INVENTORY ADJUSTMENT	

TO BE COMPLETED BY ACCOUNTING MANAGER

GL ACCOUNT 1400 EOM BALANCE	
G-O-G GL ACCOUNT EOM BALANCE	
TIRE GL ACCOUNT EOM BALANCE	
APPRECIATION/DEPRECIATION NOT BOOKED (MEMO ITEM a)	
INVOICES/PACKING SLIPS NOT IN ACCT (MEMO ITEMS b-c)	
TOTAL PER GL	\$0.00

DIFFERENCE (OVERAGE / SHORTAGE)	\$422,898.24
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