



Repair Order Analysis *and Summary*

5/8/2024

Gamblin Motors

Dealership

Andrew Gamblin

Student

N440

Class #

Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages
Competitive	\$ 876	÷ 11.20	= 78.21
Maintenance	\$ 4,490	÷ 28.30	= 158.67
Repair	\$ 14,452	÷ 82.60	= 174.96
Totals	\$ 19,818	÷ 122.10	= 162.31
Target Labor Rate			162.00
Total ROs	25	Difference	0.31

Cost of Labor

Total Cost of Labor	3943.15	÷ Total Sales	= 19.90%
Total Cost of Labor	3943.15	÷ Total FRHs	= 32.29

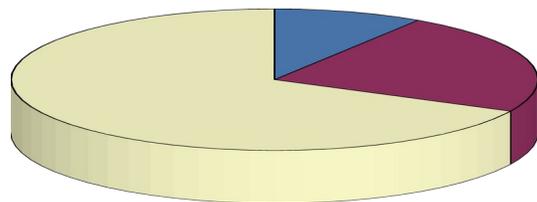
Repair Order Measurements

Total Labor Sales	19,817.95	÷ Total ROs	= 792.72
Total FRHs	122.10	÷ Total ROs	= 4.88
Menu Sales		÷ Total ROs	=
Competitive FRHs	11.20	÷ Total FRHs	= 9.17%
Maintenance FRHs	28.30	÷ Total FRHs	= 23.18%
Repair FRH	82.60	÷ Total FRHs	= 67.65%
One item ROs	3	÷ Total ROs	= 12.00%

Model Year Analysis

2025	2024	2023	2022	2021
0	0	0	3	1
0.00%	0.00%	0.00%	12.00%	4.00%

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair

■ Percent Competitive ■ Percent Maintenance ■ Percent Re

Report		
Analysis		
FRH Average		
FRH Average		
FRH Average		
Customer ELR		
Per FRH		
Per FRH		
Percent Cost of Sales		
Cost per FRH		
Avg Labor per RO		
Avg FRH's per RO		
Percent Menu Sales		
Percent Competitive		
Percent Maintenance		
Percent Repair		
Percent One Item RO		
2020	Older	Total
1	20	25
4.00%	80.00%	

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