

## Repair Order Analysis Summary Report

	Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive	\$ 2,201 ÷	49.50 =	44.46	FRH Average
Maintenance	\$ 6,472 ÷	62.20 =	104.05	FRH Average
Repair	\$ 4,240 ÷	35.60 =	119.10	FRH Average
Totals	\$ 12,912 ÷	147.30 =	87.66	Customer ELR
Target Labor Rate			129.34	Per FRH
Total ROs	28	Difference	-41.68	Per FRH

### Cost of Labor

Total Cost of Labor	3193.20 ÷	Total Sales =	24.73%	Percent Cost of Sales
Total Cost of Labor	3193.20 ÷	Total FRHs =	21.68	Cost per FRH

### Repair Order Measurements

Total Labor Sales	12,912.49 ÷	Total ROs =	461.16	Avg Labor per RO
Total FRHs	147.30 ÷	Total ROs =	5.26	Avg FRH's per RO
Menu Sales	÷	Total ROs =		Percent Menu Sales
Competitive FRHs	49.50 ÷	Total FRHs =	33.60%	Percent Competitive
Maintenance FRHs	62.20 ÷	Total FRHs =	42.23%	Percent Maintenance
Repair FRH	35.60 ÷	Total FRHs =	24.17%	Percent Repair
One item ROs	58 ÷	Total ROs =	207.14%	Percent One Item RO

### Model Year Analysis

2025	2024	2023	2022	2021	2020	Older	Total
0	0	2	6	10	6	76	100
0.00%	0.00%	2.00%	6.00%	10.00%	6.00%	76.00%	