

# Wholesale Lead Generation

Date 07/26/18

1. Name of Business: America's Best Auto Body

Decision Maker's Name: TAMMY

Result: Due Majority of business with Wallace Auto Group - May use us for small or quick order - Will give us a try

2. Name of Business: Suncoast Upholstery

Decision Maker's Name: Beverly

Result: Do trim & interior repairs - use own materials - Will try us on next need. Door handles, trim panels, etc.

3. Name of Business: St Lucie Battery & Tire

Decision Maker's Name: Hector

Result: Tend to use auto parts stores due to price - feel Dealers too high - offered to do cost + 20% - Will Consider

\*Please staple any business cards to back of sheet.