

04/03/2024

MONTHLY ANALYSIS

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STORE 20 BRANCH 01 SUBARU ORANGE COAST MM/YY 3/24

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SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	264	36.5%	1190	67782.28	47.3%	
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER	1	0.1%	64	618.88	0.4%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	458	63.3%	652	74637.54	52.1%	
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.1%	0	0.00	0.2%	
TOTAL OUTSTANDING ORDERS	723	100.0%	1906	143038.70	100.0%	
PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	837	49.4%	7059	206992.32	64.7%	521108.94
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	854	50.5%	1192	112609.31	35.2%	350004.14
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.1%	0	0.00	0.1%	0.00
TOTAL PROCESSED ORDERS	1691	100.0%	8251	319601.63	100.0%	871113.08
FORCED ORDERS	0		0	0.00		0.00
RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	954	46.6%	7177	218286.04	55.5%	501394.07
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	3	0.1%	3	463.23	0.1%	1345.76
SUPPLEMENTAL ORDER	91	4.4%	4401	47597.60	12.1%	150236.96
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	955	46.6%	1227	124192.17	31.6%	362209.89
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	13	0.6%	23	1720.29	0.4%	3221.44
OTHER ORDERS	30	1.7%	30	534.78	0.3%	11563.17
TOTAL RECEIPTS	2046	100.0%	12861	392794.11	100.0%	1029971.29
PURCHASES DISCOUNT	8		24	58.76		72.79

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COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	6462	91.9%	11963	231743.26	74.3%	683754.98
AUTOMATIC PHASEOUT (AP) PARTS	70	0.9%	91	7867.36	2.5%	19047.23
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	2	0.0%	2	430.80	0.1%	933.48
NON-STOCK (NS) PARTS	463	6.5%	730	70910.84	22.7%	200907.88
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	0.00
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	0.00
SOLD NOT STOCKED	30	0.7%	30	534.78	0.4%	11269.21
TOTAL COST OF SALES	7027	100.0%	12816	311487.04	100.0%	915912.78
LOST SALES (MEMO)	10		9	491.43		1595.35
CREDIT/RETURNS (MEMO)	90		158	10255.95		22579.53
UNUSUAL SALES (MEMO)	0		0	0.00		0.00
INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
NORMAL STOCK PARTS	3324	22.5%	16680	440925.54	86.3%	
AUTOMATIC PHASEOUT (AP) PARTS	751	5.1%	674	36653.00	7.1%	
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	
MANUAL ORDER (MO) PARTS	3	0.0%	1	17.97	0.0%	
NON-STOCK (NS) PARTS	10638	72.2%	424	33212.67	6.5%	
NO PHASEOUT (NP) PARTS	0	0.0%	0	0.00	0.0%	
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	
REPLACED BY HOLD (RBH) PARTS	0	0.2%	0	0.00	0.1%	
TOTAL INVESTMENT	14716	100.0%	17779	510809.18	100.0%	
DIRTY CORE INVENTORY	0		0	0.00		
NEW CORE INVENTORY	0		0	0.00		
ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	1859	12.6%	12.6%	268035.86	52.4	52.4%
1-3 MONTHS	2877	19.5%	32.1%	140190.72	27.4	79.8%
4-6 MONTHS	1807	12.2%	44.3%	55146.24	10.7	90.5%
7-9 MONTHS	1543	10.4%	54.7%	25583.92	5.0	95.5%
10-12 MONTHS	1316	8.9%	63.6%	19965.59	3.9	99.4%
13-24 MONTHS	3205	21.7%	85.3%	1752.45	0.3	99.7%
25 MONTHS OR MORE	2109	14.7%	100.0%	134.40	0.3	100.0%

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ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
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ADDED PARTS	430	0	0.00	0.00
DELETED PARTS	326	0	0.00	0.00
MINUS ADJUSTMENTS	104	-679	-9598.25	-23901.47
PLUS ADJUSTMENTS	124	1332	15247.86	31010.76
PHYSICAL INVENTORY ADJUSTMENTS	79	112	-4129.07	-4129.07
RETURNED PARTS	133	-188	-14558.80	-48338.40
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	293	-1	31.43	293.90
COST PRICE ADJUSTMENTS	0	-597	2.08	-26.65
INVENTORY REALLOCATION	0	0	0.00	0.00
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TOTAL ADDS/DELETES/ADJUSTS	1489	-21	-13004.75	-45090.93
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APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
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APPRECIATION - FACTORY MASTER UPDATE	437	147	-59.71	58.07
APPRECIATION - MANUAL UPDATE	1	10	-168.50	-171.62
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TOTAL APPRECIATION	438	157	-228.21	-113.55
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FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	12132.00
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TOTAL FIRST PRICING	0	0	0.00	12132.00
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TOTAL APPRECIATION/FIRST PRICING	438	157	-228.21	12018.45
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OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
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OPENING INVENTORY	14618	17158	442676.31	429750.36
CLOSING INVENTORY	14716	17779	510809.18	510809.18
PERCENT OF CHANGE	0.7%	3.6%	15.4%	18.9%
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MISCELLANEOUS	PARTS	PIECES	EXT VALUE	
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OUT OF STOCK	12012	0	0.00	
NO COST	23	0	0.00	
NO FACTORY RECORD	307	673	9178.75	
NO SERVICE	0	0	0.00	
MINUS ON HAND	1	-1	-18.00	
PHASED IN	139	101	5498.55	
CONVERTED TO AUTOMATIC PHASEOUT (AP)	334	90	4242.71	
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BUSINESS RATIOS				
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LEVEL OF SERVICE	99.4%			
STOCK ORDER PERFORMANCE	56.8%			
GROSS TURNOVER RATE	8.8			
TRUE TURNOVER RATE	4.2			