

CDK Stocking Status INVESTMENT							Inventory Value	% of Inventory	Guide			COLOR SCORING
Normal or Active Stock								#DIV/0!	over 70%			GOOD
Automatic Phase Out								#DIV/0!	Less than 30%			WARNING
Dealer Phase Out								#DIV/0!	Less than 1%			DANGER
Manual Order								#DIV/0!	Less than 3%			GREAT
Non Stock Part \$'s								#DIV/0!	Less than 5%			Seldom used
Non Stock Part #'s*								#DIV/0!	Greater than 70% of PN's			OK....BUT..
Clean Core				# DIVISION	PART #		OUCH !!!!!					
Dirty Core				#DIV/0!								
Total Inventory							\$0	#DIV/0!				ouch!!!

Activity	Value \$	%	Notes & Guides
0-3 Months	238,281	39%	ACTIVE INVENTORY at 75%
4-6 Months	71,863	12%	ACTIVE INVENTORY at 23%
7-12 Months	22,693	4%	75% will likely become Obso 2% is guide
Over 12 Months	175,383	29%	Technical Obsolescence 2% is guide
New parts no sales	105,666	17%	Minimal Amount
Total Inventory	613,886	100%	

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat	Pass or Fail ?
OBSO POSITION (LINES 20-22 FROM ABOVE)	
NEG-ON-HAND (MINUS-ON-HAND)	
CLEAN CORE	
DIRTY CORE (RDCI) OR DONE MANUALLY	
LOST SALES CALCULATOR VS. ACTUAL	
AVERAGE STOCK ORDER (Obtain data from	
MONTHS SUPPLY (This calculation from yo	
GROSS (TOTAL) TURNS (from your FS Tem	
TRUE (STOCK) TURNS (from your FS Temp	
FTFR (FIRST TIME FILL RATE)	

OBSO POSITION			
.75 TIMES	\$		17019.75
PLUS			175,383
PLUS			105,666
EQUALS		44%	298068.8

REYNOLDS 2213				GOOD
Stocking Status				WARNING
INVESTMENT				DANGER
Inventory Value	% of Inventory	Guide		
Normal or Active Stock	#DIV/0!	over 70%		GREAT
Automatic Phase Out	#DIV/0!	Less than 30%		Seldom used
Dealer Phase Out	#DIV/0!	Less than 1%		OK....BUT..
Manual Order	#DIV/0!	Less than 3%		OUCH !!!!!!!!!
Non Stock Part \$'s	#DIV/0!	Less than 5%		YIKES
Non Stock Part #'s*		Greater than 70% of PN's		
Core Clean	#DIV/0!	pn	pieces	
Core Dirty	#DIV/0!	pn	pieces	
Replace by hold RBH	#DIV/0!	pn	NA pieces	
		NA		
Total Inventory	\$0	#DIV/0!		

REYNOLDS

Activity	Value	% of inventor	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current and active healthy parts inventory
1-3 Months		#DIV/0!	included	
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAIL
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Templ				
TRUE (STOCK) TURNS (from your FS Templ				
FTFR (FIRST TIME FILL RATE) (from your pa				

OB SO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VALUE		\$0
.85 TIMES THE 10-12 MONTH VALUE		\$0
PLUS THE 13-24 MONTH VALUE		\$0
PLUS THE 25+ VALUE EQUALS		\$0
OB SO AS A % OF TOTAL	\$ -	#DIV/0!

AUTO MATE				GOOD
Stocking Status	Inventory	% of Inventory	Guide	WARNING
INVESTMENT	Value			DANGER
Active parts		#DIV/0!	over 70%	GREAT
Auto Phase Out Parts		#DIV/0!	Less than 30%	Seldom u
Dealer Phase Out Parts		#DIV/0!	Less than 1%	OK....BUT
Manual Order Parts		#DIV/0!	Less than 3%	OUCH !!!!!
Non Stock Part \$'s		#DIV/0!	Less than 5%	YIKES
Non Stock Part #'s*			Greater than 70% of PN's	
Core Clean		#DIV/0!	pn pieces	
Core Dirty		#DIV/0!	pn pieces	
		#DIV/0!		
Total Inventory	\$0	#DIV/0!		

AUTO MATE

Activity	AUTO MATE	NADA		
	Value	% of inver	Guide	Notes
		#DIV/0!		this is your current and active
Current to 3 Months		#DIV/0!	75%	healthy parts inventory
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
over 12 Months		#DIV/0!	0%	Technically Obsolete
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAI
OBSCO POSITION (LINES 23-25 FROM ABOVE)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

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Additional Data Available From Auto Mate		\$ Value	Grade
DP2	Total Idle Capital	0	
DP3	Negative On Hand	0	
DP4	Parts with no bin	0	
DP5	Parts with no cost	0	
DP6	Monthly Closing Inv Value	0	
DP7	Lost Sales	0	
Value of Stocking parts with MNS 6-11 Mo.		0	
Value of Stocking parts with MNS 12 Plus		0	
Value of Non-Stock Parts w MNS 3-5		0	
Value of Non-Stock Parts w MNS 6-8		0	
Value of Non-Stock Parts w MNS 9-11		0	
Value of Non-Stock Parts w MNS 12 Plus		0	
		0	

OBDO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VA	\$0	
.85 TIMES THE 10-12 MONTH	\$0	
PLUS THE 13-24 MONTH VALU	\$0	
PLUS THE 25+ VALUEQUALS	\$0	
OBDO AS A % OF TOTAL	\$ -	#DIV/0!

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AUTO SOFT Stocking Status INVESTMENT		Inventory Value	% of Inventory		Guide		
Normal or Active Stock				#DIV/0!	over 70%		
Automatic Phase Out				#DIV/0!	Less than 30%		
Dealer Phase Out				#DIV/0!	Less than 1%		
Manual Order				#DIV/0!	Less than 3%		
Non Stock Part \$'s				#DIV/0!	Less than 5%		
Non Stock Part #'s*					Greater than 70% of PN's		
No Phase Out					NA		
Repace by Hold					NA		
Clean Core				#DIV/0!	# PIECES	PART #	
Dirty Core				#DIV/0!			
Total Inventory		\$0		#DIV/0!			

AUTO SOFT						
Activity from Source	Value \$	% of Inver	%	Notes & Guides		
0-3 Months			#DIV/0!	ACTIVE INVENTORY at 75%		
4-6 Months			#DIV/0!	ACTIVE INVENTORY at 23%		
7-12 Months			#DIV/0!	75% will likely become Obso 2% i		
13-18 Months			#DIV/0!	Technical Obsolescence 2% is gu		
New parts no sales			#DIV/0!	Minimal Amount		
Total Inventory			#DIV/0!			

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat
OBSO POSITION (LINES 20-22 FROM ABOVE)
NEG-ON-HAND (MINUS-ON-HAND)
CLEAN CORE
DIRTY CORE (RDCI) OR DONE MANUALLY
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (Obtain data from your OE)
MONTHS SUPPLY (This calculation from your FS Template)
GROSS (TOTAL) TURNS (from your FS Template)
TRUE (STOCK) TURNS (from your FS Template)
FTFR (FIRST TIME FILL RATE)(this is a post class assignment)

DEALER TRACK ARKONA			MONTH OF:					PROFILES
STATUS			%	#	PIECES	VALUE		
ACTIVE PARTS: STOCKED			6.61%	847	1,018	\$38,922.00	See 9 D	
ACTIVE PARTS: EXCESS STOCK			48.07%	2,282	12,367	283,116.00	LESS THAN	
ACTIVE PARTS: UNDERSTOCKED			2.84%	382	907	16,748.00	LESS THAN	
ACTIVE PARTS: TO PHASE OUT			0.00%	1	0	0.00	LESS THAN	
TOTAL ACTIVE PARTS			57.53%	3,512	14,292	\$338,788.00	70%	
SUPERCEDED W/ON HAND			2.00%	75	209	11,781.00	LOW DBL	
INACTIVE W/ON HAND			36.28%	1,958	4,842	213,667.00	LESS THAN	
INACTIVE PART NUMBER # AND %								
TOTAL INV. TO SELL			95.81%	5,545	19,343	\$564,237.00		
CORES ON HAND			0.0451749	62	75	26,605.00	LOW PIECE	
NEG-ON-HAND				20	33	1908	LOW DBL	
TOTAL OF INVENTORY				5,627	19,385	\$588,933.00		
PARTS ON OPEN R.O.'S				1062	2646	63,293.00	ONE DAY'S	
VALUE OF TOTAL INVENTORY				6,689	22,031	\$652,857.00		
NOT ON FACTORY MASTER				18,156	1,289	38,277.00	MINIMAL	
PARTS WITH OUT COST				678	3	0	MINIMAL	
INVENTORY AGING BY LAST SOLD								
			VALUE	%	ACUM %	INS		
NEVER SOLD			29,449	5.27%	5.27%			
ONE YEAR AGO PLUS			62,118	11.13%	16.40%	THIS		
ELEVEN MONTHS AGO			15,195	2.72%	19.12%			
TEN MONTHS AGO			17,682	3.17%	22.29%	THIS		
NINE MONTHS AGO			22,557	4.04%	26.33%			
EIGHT MONTHS AGO			18,577	3.33%	29.66%	THESE PARTS WILL BE IN A "		
SEVEN MONTHS AGO			21,127	3.78%	33.44%			
SIX MONTHS AGO			26,529	4.75%	38.19%			
FIVE MONTHS AGO			33,316	5.97%	44.16%			
FOUR MONTHS AGO			32,408	5.80%	49.96%			
THREE MONTHS AGO			46,250	8.28%	58.25%	THIS IS YOUR ACT		
TWO MONTHS AGO			63,076	11.30%	69.54%			
ONE MONTH AGO			91,228	16.34%	85.88%			
CURRENT MONTH			78,821	14.12%	100.00%			
TOTAL INVENTORY			558,333	100.00%		Guide is 1.5 Months Supp		
CORES WITH ON HAND			27,305			CONFIRM DIRT		

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat
OBSO POSITION (LINES 25 to 31 FROM ABOVE) (includes potential and technicle OBSO)
NEG-ON-HAND
CLEAN CORE (Provide the # of part #'s and # of pieces)
DIRTY CORE
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (this will help you calculate your true turnfound in the FS temp)

MONTHS SUPPLY (this calculation is found in the FS template)	
GROSS (TOTAL) TURNS (from your FS Template)	
TRUE (STOCK) TURNS (from your FS Template)	
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)	

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Lightyear Stocking Status INVESTMENT											Inventory Value		% of Inventory		Guide			COLOR SCORING
Normal or Active Stock								#DIV/0!		over 70%			GOOD					
Automatic Phase Out								#DIV/0!		Less than 30%			WARNING					
Dealer Phase Out								#DIV/0!		Less than 1%			DANGER					
Manual Order								#DIV/0!		Less than 3%			GREAT					
Non Stock Part \$'s								#DIV/0!		Less than 5%			Seldom used					
Non Stock Part #'s*										Greater than 70% of PN's			OK....BUT..					
No Phase Out										NA			OUCH !!!					
										NA								
Clean Core								#DIV/0!		# PIECES	PART #			OUCH !!!!!				
Dirty Core								#DIV/0!										
Total Inventory				\$0				#DIV/0!					ouch!!!					
Lightyear																		
Activity				Value \$		% of Inver		%		Notes & Guides								
1-2 Months								#DIV/0!		ACTIVE INVENTORY at 75%								
3-5 Months								#DIV/0!		ACTIVE INVENTORY at 23%								
6-11 Months								#DIV/0!		75% will likely become Obso 2% is guide								
Over 12 Months								#DIV/0!		Technical Obsolescence 2% is guide								
New parts no sales								#DIV/0!		Minimal Amount								
Total Inventory								#DIV/0!										
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat													Pass or Fail ?					
OBSCO POSITION (LINES 20-22 FROM ABOVE)																		
NEG-ON-HAND (MINUS-ON-HAND)																		
CLEAN CORE																		
DIRTY CORE (RDCI) OR DONE MANUALLY																		
LOST SALES CALCULATOR VS. ACTUAL																		
AVERAGE STOCK ORDER (Obtain data from your OE)																		
MONTHS SUPPLY (This calculation from your FS Template)																		
GROSS (TOTAL) TURNS (from your FS Template)																		
TRUE (STOCK) TURNS (from your FS Template)																		
FTFR (FIRST TIME FILL RATE) (This is a post class assignment)																		

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OBSO POSITION			
.75 TIMES \$			0
PLUS			0
PLUS			0
EQUALS		#DIV/0!	0

PBS SCORECARD					GOOD
Stocking Status	Inventory	% of Inventory		Guide	WARNING
INVESTMENT	Value				DANGER
Stock Parts		#DIV/0!		over 70%	GREAT
Automatic Phase Out		#DIV/0!		Less than 30%	Seldom u
		#DIV/0!			OK....BUT
Manual Order		#DIV/0!		Less than 3%	OUCH !!!!!
Test Part \$'s		#DIV/0!		Less than 5%	YIKES
Test Part #'s*				Greater than 70% of PN's	
Core Parts		#DIV/0!	pn	pieces	
Core Dirty		#DIV/0!	pn	pieces	
Superseded Parts		#DIV/0!	pn	NA pieces	
				NA	
Total Inventory	\$0	#DIV/0!			

REYNOLDS

Activity	Value	% of inver	NADA Guide	Notes
Current		#DIV/0!	75%	this is your current and active
1-3 Months		#DIV/0!	included	healthy parts inventory
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAIL
OBSCO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

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OBDO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VA	\$0	
.85 TIMES THE 10-12 MONTH	\$0	
PLUS THE 13-24 MONTH VALU	\$0	
PLUS THE 25+ VALUEQUALS	\$0	
OBDO AS A % OF TOTAL	\$ -	#DIV/0!

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UCS SCORECARD				GOOD
Stocking Status	Inventory % of Inventory		Guide	WARNING
Observations	Value			DANGER
Active Stock (0-6 month activity)			over 70%	GREAT
Zero Guide (Auto Phase out)			Less than 30%	Seldom used
No bin Location Parts			Less than 1%	OK....BUT..
Manual Order Review			Less than 3%	OUCH !!!!!!!!!
No Match (Non Stock Part \$'s)			Less than 5%	
Total Watch #'s (N/ Stock Part #'s)			Greater than 70% of PN's	
Clean Core				
Dirty Core			Are controls in place?	
			NA	
			NA	
Total Inventory	\$0			
EXTRA LINES				
EXTRA LINES				

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Investment Activity	Value	% of inver	NADA Guide	Notes
Current TO 3 Months		#DIV/0!	75%	this is your current and active
3 to 6 Months		#DIV/0!	included	healthy parts inventory
6-9 Months		#DIV/0!	23%	65% Will likely become obso
9-12 Months		#DIV/0!	2%	85% Will likely become obso
12 Months + Over		#DIV/0!	included	This is your Technical OBSO
		#DIV/0!		
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				Pass or Fail ?
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND) (minus balance parts)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER				
MONTHS SUPPLY				
GROSS (TOTAL) TURNS (from your FS templa				
TRUE (STOCK) TURNS (from your FS Templat				
FTFR (FIRST TIME FILL RATE) (from your part				

\$0.00	
\$0.00	
\$0	
\$0.00	#DIV/0!