

ANALYSIS FOR MONTH ENDING 03/22/2024 VENDOR = GM

	No. of Parts	%	VALUE	%	ON-HAND Piece Count	R E C E I P T S					
						STOCKS		SPECIALS			
						PT Ct.	Pc. Ct.	Value	PT Ct.	Pc. Ct.	Value
INVENTORY											
ACTIVE PARTS	1037	14.7	98594.35	55.0	7480						
AUTO PHASE-OUT PARTS	3138	44.4	45911.88	25.6	1193						
DEALER PHASE-OUT PARTS	0		0.00		0						
MANUAL ORDER PARTS	0		0.00		0						
NON-STOCK PARTS	2892	40.9	34728.06	19.4	991						
TOTAL INVENTORY	7067	100.0	179234.29	100.0	9664						
CLEAN CORES VALUE	401		7998.00		63						
INVENTORY WITH CLEAN CORES	0		187232.29		0						

INVENTORY BY GL

PARTS INVENTORY	7067	100.0	187232.29	100.0	9664	COI GL: 1400
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SALES (AT COST)

ACTIVE PARTS	307	65.2	37669.45	62.1	3369
AUTO PHASE-OUT PARTS	27	5.7	3287.30	5.4	34
DEALER PHASE-OUT PARTS	0		0.00		0
MANUAL ORDER PARTS	0		0.00		0
NON-STOCK PARTS	137	29.1	19689.66	32.5	163
TOTAL SALES (AT COST)	471	100.0	60646.41	100.0	3566

TOTAL LOST SALES	79		11091.16		106
TOTAL EMERGENCY PURCHASES	24		1769.17		38
LEVEL OF SERVICE		81.3		82.1	

INVENTORY BY SOURCE

SRC 003 GM BATTERY	16	.2	2793.70	1.6	20	4	6	768.55	0	0	0.00
SRC 004 APPAREL	3		1008.55	.6	37	0	0	0.00	0	0	0.00
SRC 010 NON-OEM PARTS	51	.7	2489.96	1.4	306	10	121	953.81	0	0	0.00
SRC 013 ACCESSORIES	11	.2	0.00		0	3	3	448.45	0	0	0.00
SRC 100 STANDARD	5841	82.7	92081.80	51.4	2208	100	123	13317.13	116	129	12589.35
SRC 101 SALES MOVEMENT 3-7	465	6.6	26812.76	15.0	704	87	124	5083.92	13	14	443.90
SRC 102 SALES MOVEMENT 8-1	149	2.1	8375.44	4.7	530	50	86	5901.21	4	4	422.27
SRC 103 SALES MOVEMENT 14-	58	.8	4500.86	2.5	304	16	33	1289.43	3	9	329.77
SRC 104 SALES MOVEMENT 21-	45	.6	6560.43	3.7	344	28	63	3638.30	3	6	483.07
SRC 105 SALES MOVEMENT 35-	23	.3	2340.71	1.3	211	16	33	722.63	2	2	10.29
SRC 106 SALES MOVEMENT 75-	21	.3	4093.66	2.3	315	5	30	439.20	0	0	0.00
SRC 107 SALES MOVEMENT 75-	7	.1	1002.82	.6	146	5	31	369.52	0	0	0.00
SRC 108 SALES MOVEMENT 100	31	.4	14220.51	7.9	1147	25	443	7289.10	0	0	0.00
SRC 109 NATIONAL CONTROL	2		117.57	.1	3	0	0	0.00	0	0	0.00
SRC 115 GM TIRES	263	3.7	586.68	.3	3	9	18	2979.84	0	0	0.00
SRC 201 ZERO/BUY DOWN	48	.7	0.00		398	0	0	0.00	0	0	0.00
SRC 800 BULK OIL	12	.2	12248.84	6.8	3045	4	2096	9354.76	0	0	0.00
SRC 888 SHORTCUT NUMBERS	21	.3	0.00		0	0	0	0.00	0	0	0.00

SALES (AT COST) BY SOURCE

SRC 003 GM BATTERY	3	.6	698.76	1.1	5
SRC 004 APPAREL	1	.2	53.00	.1	2
SRC 010 NON-OEM PARTS	11	2.3	706.86	1.1	81
SRC 013 ACCESSORIES	4	.8	735.65	1.2	4
SRC 100 STANDARD	171	35.8	19564.23	30.9	195
SRC 101 SALES MOVEMENT 3-7	94	19.7	5842.12	9.2	125
SRC 102 SALES MOVEMENT 8-1	52	10.9	7761.46	12.3	84

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SRC 103 SALES MOVEMENT 14-	27	5.6	2245.46	3.6	73
SRC 104 SALES MOVEMENT 21-	33	6.9	2807.42	4.4	93
SRC 105 SALES MOVEMENT 35-	15	3.1	738.76	1.2	30
SRC 106 SALES MOVEMENT 75-	15	3.1	940.50	1.5	63
SRC 107 SALES MOVEMENT 75-	6	1.3	337.83	.5	31
SRC 108 SALES MOVEMENT 100	24	5.0	6350.29	10.0	649
SRC 115 GM TIRES	14	2.9	5198.66	8.2	27
SRC 201 ZERO/BUY DOWN	1	.2	0.00		1
SRC 800 BULK OIL	7	1.5	9247.04	14.6	2086

SALES MOVEMENT

Month To Date	821	11.6	60573.33	33.8	5855
NO-SALE 1 TO 3 MONTHS	1438	20.3	37306.93	20.8	1529
NO-SALE 4 TO 6 MONTHS	1374	19.4	29415.14	16.4	879
NO-SALE 7 TO 9 MONTHS	1358	19.2	14700.90	8.2	421
NO-SALE 10 TO 12 MONTHS	1388	19.6	12667.10	7.1	240
NO-SALE 13 TO 15 MONTHS	473	6.7	13134.46	7.3	223
NO-SALE OVER 15 MONTHS	215	3.0	11436.43	6.4	517

STATUS CHANGES & PARTS DROPPED

PARTS PHASED IN	0		0.00		0
PARTS PHASED OUT	0		0.00		0
PARTS DROPPED	0		0.00		0

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DataPoint	Description	
	Number of Parts on ROs	3376
	Number of Parts Filled OSF	3269
DP1	RO Off the Shelf Fill %	96.83 %
DP2	Total Idle Capital %	16.61 %
DP3	Negative On Hand	.00
DP4	Parts with no Bin	.00
DP5	Parts with no Cost	45
DP6	Monthly Closing Inventory Value	179234.29
DP7	Lost Sales	12041.16
DP8	True Turns $((R-S)*12/Y)*(V/100)$	3.0788

DSP Totals

Line	Description	
A	Number of Stocking Parts on ROs	3216
B	Number of Stocking Parts Filled OSF	3187
C	RO Off the Shelf Fill % $(B/A)*100$	99.10 %
D	Value of Stocking Parts with MNS 6-11	1782.21
E	Value of Stocking Parts with MNS 12+	.00
F	Value of Non-Stock Parts with MNS 3-5	14154.93
G	Value of Non-Stock Parts with MNS 6-8	16240.50
H	Value of Non-Stock Parts with MNS 9-11	13484.38
I	Value of Non-Stock Parts with MNS 12+	29774.00
J	Total Idle Capital % $((E+I)/Y)*100$	16.61 %
K	Number of Parts with Negative O.H.	1
L	Value of Parts with Negative O.H.	.00
M	Number of Parts with No Bin	
N	Value of Parts with No Bin	.00
O	Number of Parts with No Cost	45

Month to Date Totals (Current through

P	Number of Parts/Trans with Lost Sales	79
Q	Value of Lost Sales	12041.16

Monthly Totals for (Month) Closed on

R	Monthly Cost of Sales	60646.41
S	Monthly Returns From Customers	2170.24
	Monthly Cycle Returns to Vendor	7319.65
	Decreasing Manual Onhand Adjustments	.00
	Increasing Manual Onhand Adjustments	.00
	Physical Inventory Adjustments (Net)	2000.96
T	Monthly Stock Order Receipts	52555.85
U	Monthly Receipts	66834.50
V	Stock Order Utilization $(T/U)*100$	78.64 %
W	Month Close Inventory - Stock Parts	98594.35
X	Month Close Inventory- Non-Stock Parts	80639.94
Y	Month Close Inventory - All Parts	179234.29

	I/O Part Sales	21100.71
	I/O Part Returns and Deletes	-2547.29

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SALES BY TYPE	SALES	COST	W-COMP	PROFIT
1 RETAIL	8807.44	5528.22	0.00	3279.22
2 WHOLESALE	5616.06	4511.81	0.00	1104.25
3 INTERNAL	4825.80	2864.49	0.00	1961.31
4 EMPLOYEE	0.00	0.00	0.00	0.00
5 E-COMMERCE	4007.00	3157.60	0.00	849.40
6 TRADE	0.00	0.00	0.00	0.00
7	0.00	0.00	0.00	0.00
TOTAL	23256.30	16062.12	0.00	7194.18
8 RO LIST	50107.97	27507.39	0.00	22600.58
9 RO MATRIX	0.00	0.00	0.00	0.00
10 SVC CONTRACT	22459.20	14385.74	0.00	8073.46
11 RO WARRANTY	10003.36	5262.78	0.00	4740.58
12 RO INTERNAL	40195.58	20770.95	0.00	19424.63
13 RO EMPLOYEE	0.00	0.00	0.00	0.00
14 SUPER SAVER	0.00	0.00	0.00	0.00
15 WARR LOF	0.00	0.00	0.00	0.00
TOTAL	122766.11	67926.86	0.00	54839.25