

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	24,462		27,638		561,344.85	
Active Parts	1,830	7.48	14,682	53.12	284,732.33	50.72
NS Parts	2,720	11.11	1,944	7.03	109,522.08	19.51
MO Parts	17,634	72.08	2,758	9.97	11,227.80	2.00
AP Parts	2,082	8.51	5,071	18.34	125,354.29	22.33
DP Parts	189	0.77	3,183	11.51	30,508.35	5.43
SP Parts						
DEL Parts	7	0.02				
Parts With No Cost	2,001	8.18	2,506	9.06		
Parts With Negative On-Hand	7	0.02	7		-297.89	
Core/Exchange	108	0.44	139	0.50	27,015.00	
Memos On File	7,259					
Parts Added	488	1.99	336	1.21	13,469.98	2.39
Active Parts	156	31.96	67	19.94	3,279.35	24.34
NS Parts	316	64.75	268	79.76	10,185.93	75.61
MO Parts	9	1.84				
AP Parts	6	1.22				
DP Parts	1	0.20	1	0.29	4.70	0.03
SP Parts						
Parts & Memos Deleted	257					
Inventory Movement - Sales						
0 to 3 Months	2,107	8.61	13,928	50.39	246,848.62	43.97
4 to 6 Months	880	3.59	2,000	7.23	59,767.82	10.64
7 to 12 Months	1,174	4.79	4,024	14.55	68,819.55	12.25
Over 12 Months	19,417	79.37	6,486	23.46	115,605.35	20.59
New Parts No Sales	884	3.61	1,200	4.34	70,303.51	12.52
Inventory Movement - Receipts						
0 to 3 Months	994	4.06	3,749	13.56	157,133.24	27.99
4 to 6 Months	212	0.86	672	2.43	25,683.71	4.57
7 to 12 Months	360	1.47	709	2.56	42,083.32	7.49
Over 12 Months	20,114	82.22	20,018	72.42	214,018.91	38.12
New Parts No Receipts	2,782	11.37	2,490	9.00	122,425.67	21.80
Outstanding Orders	168	0.68	433		28,637.59	
Stockorders	129	76.78	255	58.89	21,471.09	74.97
Supplemental Orders						
Customer Orders						
Backorders	44	26.19	178	41.10	7,166.50	25.02
Stockorder Backorders	44	26.19	178	41.10	7,166.50	25.02
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	854	3.49	3,174	92.65	171,449.25	93.78	1,602
Regular	826	96.72	2,941	1.41	160,793.25	0.74	1,510
No History	3	0.35	45	5.92	1,282.80		3
Drop Ship	43	5.03	188		9,373.20	5.46	89
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	5	0.02	7		518.90		5
Return Sales	118	0.48	228	100.00	17,536.53	100.00	135
Regular	118	100.00	228		17,536.53		135
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	335	1.36	1,420		56,805.21		428
Stockorders	335	100.00	1,420	100.00	56,805.21	100.00	428
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	537	2.19	4,135		88,429.44		629
Plus	496	92.36	3,867	93.51	95,572.99		571
Minus	41	7.63	268	6.48	-7,143.55		58
Factory Returns							
Net Appreciation	34	0.13	147	0.53	2,028.45		77
Positive	24	70.58	134	91.15	2,308.95		59
Negative	10	29.41	13	8.84	-280.50		18
Parts Updated With Cost	1	0.00	16				1
Parts With Comments	5						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			186		8,192.05		160
Lost Sales							
Return Sales			30		889.62		30