

3/14/2024  
 10:39:32 STORE 01 BRANCH

MONTHLY ANALYSIS  
 01 F.G AUTO RETAIL, INC  
 SUMMA RY

COST OF SALES	PARTS	PARTS%	PIECES
-----	-----	-----	-----
NORMAL STOCK PARTS	3072	87.70%	5754
AUTOMATIC PHASEOUT (AP) PARTS	61	1.70%	99
DEALER PHASEOUT (DP) PARTS	0	0.00%	0
MANUAL ORDER (MO) PARTS	0	0.00%	0
NON-STOCK (NS) PARTS	367	10.40%	423
NO PHASEOUT (NP) PARTS	0	0.00%	0
OBSOLETE (OB) PARTS	0	0.00%	0
REPLACED BY HOLD (RBH) PARTS	0	0.00%	0
SOLD NOT STOCKED	0	0.20%	0
-----	-----	-----	-----
TOTAL COST OF SALES	3500	100.00%	6276
LOST SALES (MEMO)	39		39
CREDIT/RETURNS (MEMO)	7		7
UNUSUAL SALES (MEMO)	0		0

INVESTMENT	PARTS	PARTS%	PIECES
-----	-----	-----	-----
NORMAL STOCK PARTS	1229	8.00%	9742
AUTOMATIC PHASEOUT (AP) PARTS	1361	8.80%	2062
DEALER PHASEOUT (DP) PARTS	0	0.00%	0
MANUAL ORDER (MO) PARTS	0	0.00%	0
NON-STOCK (NS) PARTS	12728	83.00%	725
NO PHASEOUT (NP) PARTS	0	0.00%	0
OBSOLETE (OB) PARTS	0	0.00%	0
REPLACED BY HOLD (RBH) PARTS	0	0.20%	0
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TOTAL INVESTMENT	15318	100.00%	12529
DIRTY CORE INVENTORY	4		35
NEW CORE INVENTORY	1		1

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%
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CURRENT	1064	6.90%	6.90%
1-3 MONTHS	2111	13.70%	20.60%
4-6 MONTHS	1848	12.00%	32.60%
7-9 MONTHS	1296	8.40%	41.00%

10-12 MONTHS	1227	8.00%	49.00%
13-24 MONTHS	3981	25.90%	74.90%
25 MONTHS OR MORE	3791	25.10%	100.00%

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01 F.G AUTO RETAIL, INC  
SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES
-----	-----	-----	-----
STOCK ORDER	79	35.90%	512
STOCK ORDER - BACKORDER	2	0.90%	3
STOCK ORDER - CROSS SHIP	0	0.00%	0
SUPPLEMENTAL ORDER	0	0.00%	0
SUPPLEMENTAL ORDER - BACKORDER	0	0.00%	0
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.00%	0
CUSTOMER ORDER	138	62.70%	336
CUSTOMER ORDER - BACKORDER	0	0.00%	0
CUSTOMER ORDER - CROSS SHIP	0	0.00%	0
EMERGENCY PURCHASES	0	0.00%	0
OTHER ORDERS	1	0.50%	2
-----	-----	-----	-----
TOTAL OUTSTANDING ORDERS	220	100.00%	853

PROCESSED ORDERS	PARTS	PARTS%	PIECES
-----	-----	-----	-----
STOCK ORDER	217	27.30%	3338
STOCK ORDER - BACKORDER	0	0.00%	0
STOCK ORDER - CROSS SHIP	0	0.00%	0
SUPPLEMENTAL ORDER	0	0.00%	0
SUPPLEMENTAL ORDER - BACKORDER	0	0.00%	0
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.00%	0
CUSTOMER ORDER	575	72.50%	691
CUSTOMER ORDER - BACKORDER	0	0.00%	0
CUSTOMER ORDER - CROSS SHIP	0	0.00%	0
EMERGENCY PURCHASES	0	0.00%	0
OTHER ORDERS	1	0.20%	1
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TOTAL PROCESSED ORDERS	793	100.00%	4030
FORCED.ORDERS	0		0

RECEIPTS	PARTS	PARTS%	PIECES
-----	-----	-----	-----
STOCK ORDER	240	27.60%	3902
STOCK ORDER - BACKORDER	1	0.10%	2
STOCK ORDER - CROSS SHIP	0	0.00%	0
SUPPLEMENTAL ORDER	0	0.00%	0

SUPPLEMENTAL ORDER - BACKORDER	0	0.00%	0
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.00%	0
CUSTOMER ORDER	627	72.10%	722
CUSTOMER ORDER - BACKORDER	0	0.00%	0
CUSTOMER ORDER - CROSS SHIP	0	0.00%	0
EMERGENCY PURCHASES	0	0.00%	0
OTHER ORDERS	1	0.20%	1
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TOTAL RECEIPTS	869	100.00%	4627
PURCHASES DISCOUNT	14		297

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ADDS/DELETES/ADJUSTS	PARTS	PIECES
-----	-----	-----
ADDED PARTS	451	0
DELETED PARTS	543	0
MINUS ADJUSTMENTS	0	0
PLUS ADJUSTMENTS	0	0
PHYSICAL INVENTORY ADJUSTMENTS	0	0
RETURNED PARTS	0	0
RETURNED CORE PARTS	0	0
NEGATIVE BALANCE ADJUSTMENTS	747	172
COST PRICE ADJUSTMENTS	14	-8
INVENTORY REALLOCATION	0	0
-----	-----	-----
TOTAL ADDS/DELETES/ADJUSTS	1755	164

APPRECIATION/FIRST PRICING	PARTS	PIECES
-----	-----	-----
APPRECIATION - FACTORY MASTER UPDATE	0	0
APPRECIATION - MANUAL UPDATE	8	3
-----	-----	-----
TOTAL APPRECIATION	8	3

FIRST PRICING - FACTORY MASTER UPDATE	0	0
FIRST PRICING - MANUAL UPDATE	0	0
-----	-----	-----
TOTAL FIRST PRICING	0	0

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TOTAL APPRECIATION/FIRST PRICING	8	3

OPENING/CLOSING SUMMARY PARTS PIECES

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OPENING INVENTORY		15383	12406
CLOSING INVENTORY		15318	12529
PERCENT OF CHANGE		-0.3 %	1

MISCELLANEOUS	PARTS		PIECES
-----	-----		-----
OUT OF STOCK		13576	0
NO COST		14	0
NO FACTORY RECORD		72	3259
NO SERVICE		37	969
MINUS ON HAND		37	-731
PHASED IN		85	61
CONVERTED TO AUTOMATIC PHASEOUT	(AP) 541		101

BUSINESS RATIOS	
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LEVEL OF SERVICE	93.90%
STOCK ORDER PERFORMANCE	43.90%
GROSS TURNOVER RATE	8.1
TRUE TURNOVER RATE	3.9

MTD	MTD%	YTD
-----	-----	-----
68175.16	60.40%	144018.11
4852.64	4.20%	10047.6
0	0.00%	0
0	0.00%	0
39828.46	35.20%	82804.4
0	0.00%	0
0	0.00%	0
0	0.00%	0
0	0.20%	0
-----	-----	-----
112856.26	100.00%	236870.11
5995.29		15239.26
462.07		1725.34
0		0

EXT VALUE	VALUE%
-----	-----
76870.8	44.30%
52323.29	30.10%
0	0.00%
0	0.00%
44237.68	25.50%
0	0.00%
0	0.00%
0	0.10%
-----	-----
173431.77	100.00%
0	
1350	

EXT VALUE	VALUE%	ACCUM	VALUE%
-----	-----	-----	-----
59699.27	34.4	34.40%	
40084.13	23.1	57.50%	
17263.75	9.9	67.40%	
13145.24	7.5	74.90%	

5699.52	3.2	78.10%
13581.5	7.8	85.90%
23958.36	14.1	100.00%

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MM/YY 02/24

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EXT VALUE	VALUE%
-----	-----
15649.97	45.40%
233.17	0.60%
0	0.00%
0	0.00%
0	0.00%
0	0.00%
0	0.00%
18429.84	53.50%
0	0.00%
0	0.00%
0	0.00%
89.48	0.50%
-----	-----
34402.46	100.00%

MTD	MTD%	YTD
-----	-----	-----
45986.89	44.10%	104087.76
0	0.00%	0
0	0.00%	0
0	0.00%	0
0	0.00%	0
0	0.00%	0
58019.88	55.60%	127490.51
0	0.00%	0
0	0.00%	0
0	0.00%	0
161.59	0.30%	414.66
-----	-----	-----
104168.36	100.00%	231992.93
0		0

MTD	MTD%	YTD
-----	-----	-----
47675.8	43.00%	108672.62
220	0.10%	220
0	0.00%	0
0	0.00%	0

0	0.00%	0
0	0.00%	0
62689.25	56.60%	133991.9
0	0.00%	0
0	0.00%	0
0	0.00%	0
161.59	0.30%	414.66
-----	-----	-----
110746.64	100.00%	243299.18
-141.04		-1466.86

MTD	YTD
-----	-----
0	0
0	0
0	0
0	0
0	0
0	-18837.58
0	0
-593.13	-115.47
102.91	-38
0	0
-----	-----
-490.22	-18991.05

MTD	YTD
-----	-----
0	612.35
30	2067.42
-----	-----
30	2679.77
0	0
0	0
-----	-----
0	0
-----	-----
30	2679.77

MTD YTD

-----	-----
170762.76	180868.51
173431.77	173431.77
1.60% %	-4.00%

EXT VALUE

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0
0
2899.31
5977.04
-2358.14
1695.88
4923.56