

# Parts Performance Report

Summary Sales Purchases Inventory Productivity

## Detailed Inventory Changes

① This table doesn't show the parts purchased and sold in the time period

Category	Unique Parts	Pieces	Value (\$)	% of parts value
Purchased parts ①	417	2,452	\$98,160.27	49.5 %
Sold parts ①	403	2,421	\$103,561.89	52.3 %
Used Core Returns	39	109	-\$34,588.00	-17.5 %
Parts Material Returns	7	6	-\$219.02	-0.1 %
Positive On Hand Adjustments	43	85	\$12,901.47	6.5 %
Negative On Hand Adjustments	46	119	-\$15,353.76	-7.8 %
Part Appreciation/Depreciation	65	106	\$1,183.12	0.6 %
Core Appreciation/Depreciation	16	21	\$12,738.00	6.4 %
Manual Update	26	5,586	\$19,725.02	10 %
<b>Total</b>	<b>1,062</b>	<b>10,905</b>	<b>\$198,108.99</b>	<b>100 %</b>

## Monthly Inventory Change

Category	Value (\$)
Opening Inventory	\$583,923.18
Closing Inventory	\$565,209.49
Percent change	-3.2 %

# Parts Performance Report

Summary Sales Purchases Inventory Productivity

## Purchases by Type

① This section will consider only the closed POs in the selected duration Updated everyday at 12:00 AM PST

Purchases	MTD				MTD Pacing		Feb 2024 (Last Month)		Mar 2023 (Month Last Year)		Year to Last Month	
	Orders	Pieces	Value (\$)	% of total purchases	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)	Pieces	Value (\$)
RIM/ASR Orders	30	1,637	\$76,488.07	65.22 %	5,320	\$248,586.23	553	-	769	\$22,174.85	23	\$37,306.05
OEM Special Order	12	353	\$39,381.45	33.58 %	1,147	\$127,989.71	1,732	-	715	\$70,256.17	118	\$201,235.26
OEM Stock Order	-	-	-	-	-	-	-	-	-	-	-	-
Vendor Stock Order	-	-	-	-	-	-	26	-	16	\$7,257.44	14	\$9,756.85
Vendor Special Order	6	15	\$1,016.36	0.87 %	48	\$3,303.17	35	-	2	\$63.74	57	\$13,623.94
Misc Order	7	0	\$393.63	0.34 %	0	\$1,279.30	0	-	-	-	44	\$3,114.46
Sublet Orders	-	-	-	-	-	-	-	-	0	\$1,550.00	2	\$631.30
<b>Total</b>	<b>55</b>	<b>2,005</b>	<b>\$117,279.51</b>	<b>100 %</b>	<b>6,515</b>	<b>\$381,158.41</b>	<b>2,346</b>	<b>-</b>	<b>1,502</b>	<b>\$101,302.20</b>	<b>258</b>	<b>\$265,667.86</b>
Vendor Credit PO	-	-	-	-	-	-	-	-	-	-	-	-
Misc Credit PO	-	-	-	-	-	-	-	-	-	-	-	-
Net	55	2,005	\$117,279.51	0 %	6,515	\$381,158.41	2,346	-	1,502	\$101,302.20	258	\$265,667.86

Open PO by Status

Category	Orders	Pieces	Value (\$)	% of parts value
Partially Received	88	4,240	\$230,061.61	9.51%
Submitted	1,655	1,612	\$319,016.49	13.18%
Received	2,971	98,241	\$1,870,677.01	77.31%
<b>Total</b>	<b>4,714</b>	<b>104,093</b>	<b>\$2,419,755.11</b>	<b>100%</b>

Open SORs by age

Category	Orders	Pieces	Value (\$)	% of parts value
< 5 days	26	50	\$7,638.00	5.44%
> 25	321	745	\$91,547.63	65.24%
5-25 days	96	200	\$41,139.54	29.32%
<b>Total</b>	<b>443</b>	<b>995</b>	<b>\$140,325.17</b>	<b>100%</b>

Open SORs by Order Status

Category	Orders	Pieces	Value (\$)	% of parts value
Ordered	50	65	\$22,366.42	16.05%
Requested	10	19	\$1,603.46	1.14%
Received	357	741	\$92,956.78	66.24%
Partially Received	26	170	\$22,398.51	15.96%
<b>Total</b>	<b>443</b>	<b>995</b>	<b>\$140,325.17</b>	<b>100%</b>

Outstanding Orders

① The table shows all the orders placed which are yet to be closed.

Category	Orders	Pieces	Value (\$)	% of parts value
Partially Received	88	4,240	\$230,061.61	10.9%
Pending	32	285	\$9,727.23	0.46%
Received	2,971	98,241	\$1,870,677.01	88.64%
<b>Total</b>	<b>3,091</b>	<b>102,766</b>	<b>\$2,110,465.85</b>	<b>100%</b>

Sales by Type

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① Sales values for the docs, which have been closed in the specified time range. Updated everyday at 12:00 AM PST

Sales Item	MTD			MTD Pricing			Feb 2024 (Last Month)			Year to Last Month			
	RO/SO Count	Total Unique Parts	Value (\$)	% by value of total sales	Total Unique e-Parts	Value (\$)	% by value of total sales	Total Unique e-Parts	Value (\$)	% by value of total sales	Total Unique e-Parts	Value (\$)	% by value of total sales
Retail	25	43	\$4,210.76	4.88 % 0.37 %	121	\$1,866.69	4.88 %	191	\$19,070.01	5.69 % 0.32 %	276	\$45,626.55	5.96 % 0.33 %
ROs	251	2,048	\$64,410.75	74.7 % 0.48 %	5,771	\$181,521.20	74.7 %	8,056	\$258,801.76	77.18 % 0.51 %	2,227	\$575,636.46	75.18 % 0.51 %
Internal	0	0	\$0.00	0 % 0 %	0	\$0.00	0 %	0	\$0.00	0 % 0 %	0	\$0.00	0 % 0 %
Wholesale	37	107	\$17,606.23	20.42 % 0.27 %	301	\$49,617.56	20.42 %	482	\$57,457.22	17.13 % 0.26 %	455	\$144,381.46	18.86 % 0.28 %
<b>Total</b>	<b>313</b>	<b>2,198</b>	<b>\$86,227.74</b>	<b>142.81 %</b>	<b>6,193</b>	<b>\$243,005.45</b>	<b>0 %</b>	<b>8,709</b>	<b>\$335,328.99</b>	<b>145.27 %</b>	<b>2,958</b>	<b>\$765,644.47</b>	<b>145.25 %</b>
Returns	5	6	\$316.90	0.37 % 0.35 %	16	\$893.08	0.37 %	66	\$7,352.13	2.19 % 0.27 %	80	\$18,035.12	2.36 % 0.29 %
Net	308	2,192	\$85,910.84	99.63 %	6,177	\$242,112.37	99.63 %	8,643	\$327,976.86	97.81 %	2,878	\$747,609.35	97.64 %

Sales by Source Code

SO By Status

① Credit memos are also included in the orders and pieces data in the table

Status	Orders	RO/SO Count	Value (\$)	% of parts value
Quoted	102	204	\$120,761.22	9.2%
Involved	108	307	\$43,372.98	3.09%
Voided	1552	5,310	\$1,196,350.98	84.82%
Filed	43	84	\$4,526.32	0.32%
Partially Filled	18	370	\$28,626.38	2.03%
Reopened	7	38	\$7,851.84	0.56%
<b>Total</b>	<b>1,830</b>	<b>1,003</b>	<b>\$1,410,489.72</b>	<b>100%</b>

WIP

Category	Orders	RO/SO Count	Value (\$)	% of parts value
SO	93	168	\$6,692.56	6%
RO	745	1,859	\$104,850.80	94%
<b>Total</b>	<b>838</b>	<b>2,027</b>	<b>\$111,543.36</b>	<b>100%</b>