

REYNOLDS 2213				
Stocking Status	Inventory		% of Inventory	Guide
INVESTMENT	Value			
Normal or Active Stock	\$455,856		51.05%	over 70%
Automatic Phase Out	\$285,909		32.02%	Less than 30%
Dealer Phase Out	\$3,194		0%	Less than 1%
Manual Order	\$2,153		0%	Less than 3%
Non Stock Part \$'s	\$81,540		9%	Less than 5%
Non Stock Part #'s*			MEMO	Greater than 70% of PN's
Core Clean	\$25,725		3%	169
Core Dirty	\$11,702		1%	37
Replace by hold	\$26,797	RBH	3%	133
				NA
				320
				NA
Total Inventory	\$892,875		100%	

REYNOLDS

Activity	Value	% of inven	NADA Guide	Notes
Current	\$226,902	26.52%	75%	this is your current a
1-3 Months	\$263,270	30.78%	included	healthy parts invento
4-6 Months	\$143,944	16.83%	23%	
7-9 Months	\$68,728	8.03%	2%	65% Will likely become
10-12 Months	\$61,991	7.25%	included	85% Will likely become
13-24 Months	\$76,645	8.96%	0%	Technically Obsolete
25+ months	\$13,969	1.63%	0%	
TOTAL	\$855,448	100.00%		

GOOD
WARNING
DANGER
GREAT
Seldom used
OK....BUT..
OUCH !!!!!!!!!!!
YIKES

nd active			
ory			
	OBSO POSITION MATH DONE BELOW		
obso	.65 TIMES THE 7-9 MONTH VALUE	\$44,673	
obso	.85 TIMES THE 10-12 MONTH VALUE	\$52,692	
	PLUS THE 13-24 MONTH VALUE	\$76,645	
	PLUS THE 25+ VALUE EQUALS	\$13,969	
	OBSO AS A % OF TOTAL	\$187,979.01	21.97%

Dealership **Rick Hendrick Chevrolet Naples**

Academy Week **May 14-18, 2018 Fixed Operations 1**

Class & :

Current Situation

We have an issue over the excessive amount of RIM inventory sitting at 18 or inventory thas has been forced into stock by GM with zero sales history.

Overall Objective:

On 6/22/18 we sent a list of these items to the General Motors help desk for th earned return reserve. We reviewed the GM PASE report for June and discove We found out from GM that this section must have a check mark or we will los that HAG uses to help us identify this issue and come up with the best resolu

Proposed Timeline

GM case # has reported that this issue is being reviewed and should received being fixed now. Outside parts company came at end of June and is currently

Action Plan

Gather list of items regarding the amount of RIM inventory has been forced in

Requirements

1. General Manger is aware of situation as we had an outside company come in

2. Keep everyone is the communicate loop and work with General Motors on fig

3. Parts Manager must monitor progress WEEKLY

4. Weekly & Monthly

5. Estimated cost for implementation:

Projected Date of Completion:

September, 2018

Sponsor Signature:

See form :

Evaluation of Results: Include measured results.

(± Metrics)

Impact Areas:

Sales / Gross / Expenses / Net Profit / CSI /

on Plan

Student Name

Student Number

more months with no sale (\$21,034). There is a concern regarding the amount of RIM

**em to research. Any items not eligible for a RIM return will need to be liquidated with
red the service section is not qualified due to the BDC conformance marked with an X.
se 40% of the month bonus funds. We have also called in an outside Parts company
tions.**

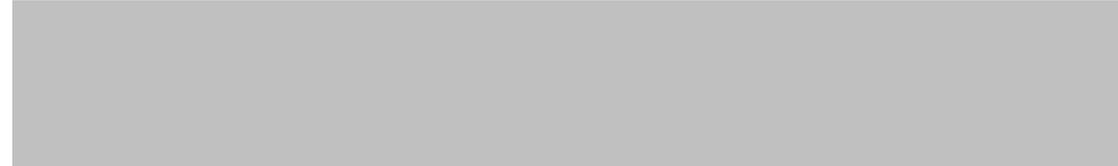
**l feedback within 45 days or less. Some of this was a dealership parts oversight and is
helping to resolve this issue.**

to stock by GM with zero sales history and send this to GM rep along with Neil Kiker.

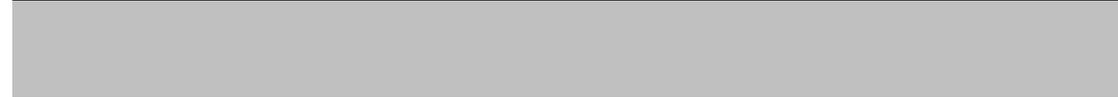
and look at this. We are updating this weekly.



uring out how can handle this.



signed by sponsor



**PLEASE BE ADVISED
THIS ASSIGNMENT BY
IT'S SELF IS WORTH 100
POINTS.TAKE YOUR
TIME AND GET IT
CORRECT**