

Inventory Analysis Calculator

Month **12**

Days Supply L

| # | Make | Model | Trim | Inventory Units | YTD Sales Units | Average Month Sales Units |
|----|-------|-----------|------|-----------------|-----------------|---------------------------|
| 1 | CHEVY | MALIBU | All | 2 | 6 | 0.5 |
| 2 | CHEVY | CAMARO | All | 1 | 8 | 0.7 |
| 3 | CHEVY | TRAX | All | 4 | 57 | 4.8 |
| 4 | CHEVY | EQUINOX | All | 12 | 41 | 3.4 |
| 5 | CHEVY | CORVETTE | All | 0 | 7 | 0.6 |
| 6 | CHEVY | TRAVERSE | All | 5 | 23 | 1.9 |
| 7 | CHEVY | BLAZER | All | 2 | 42 | 3.5 |
| 8 | CHEVY | SUBURBAN | All | 0 | 9 | 0.8 |
| 9 | CHEVY | SILVERADO | All | 31 | 111 | 9.3 |
| 10 | CHEVY | TAHOE | All | 4 | 21 | 1.8 |
| 11 | CHEVY | COLORADO | All | 0 | 15 | 1.3 |

Inits

| Months Supply | Days Supply Units | Inventory \$ | YTD Sales \$ | YTD Gross \$ | YTD COS |
|---------------|-------------------|--------------|--------------|--------------|--------------|
| 4.0 | 120.0 | \$ 59,631 | \$ 181,270 | \$ (3,002) | \$ 184,272 |
| 1.5 | 45.0 | \$ 40,687 | \$ 417,256 | \$ 13,185 | \$ 404,071 |
| 0.8 | 25.3 | \$ 73,098 | \$ 1,380,279 | \$ 38,222 | \$ 1,342,057 |
| 3.5 | 105.4 | \$ 348,909 | \$ 1,311,774 | \$ 49,884 | \$ 1,261,890 |
| 0.0 | 0.0 | \$ 128,843 | \$ 673,755 | \$ 52,867 | \$ 620,888 |
| 2.6 | 78.3 | \$ 217,869 | \$ 1,007,624 | \$ 20,315 | \$ 987,309 |
| 0.6 | 17.1 | \$ 273,769 | \$ 1,291,378 | \$ 26,576 | \$ 1,264,802 |
| 0.0 | 0.0 | \$ 69,085 | \$ 642,345 | \$ 23,615 | \$ 618,730 |
| 3.4 | 100.5 | \$ 1,929,450 | \$ 6,734,478 | \$ 214,551 | \$ 6,519,927 |
| 2.3 | 68.6 | \$ 376,382 | \$ 1,475,255 | \$ 77,642 | \$ 1,397,613 |
| 0.0 | 0.0 | \$ 38,979 | \$ 581,058 | \$ 19,320 | \$ 561,738 |

| Average Month COS | Months Supply Dollars | Days Supply Dollars | Average Unit COS | Average Unit Inventory | Variance |
|-------------------|-----------------------|---------------------|------------------|------------------------|--------------|
| \$ 15,356 | 3.9 | 116.5 | \$ 30,712 | \$ 29,816 | \$ 896 |
| \$ 33,673 | 1.2 | 36.2 | \$ 50,509 | \$ 40,687 | \$ 9,822 |
| \$ 111,838 | 0.7 | 19.6 | \$ 23,545 | \$ 18,274 | \$ 5,270 |
| \$ 105,158 | 3.3 | 99.5 | \$ 30,778 | \$ 29,076 | \$ 1,702 |
| \$ 51,741 | 2.5 | 74.7 | \$ 88,698 | #DIV/0! | #DIV/0! |
| \$ 82,276 | 2.6 | 79.4 | \$ 42,926 | \$ 43,574 | \$ (647) |
| \$ 105,400 | 2.6 | 77.9 | \$ 30,114 | \$ 136,884 | \$ (106,770) |
| \$ 51,561 | 1.3 | 40.2 | \$ 68,748 | #DIV/0! | #DIV/0! |
| \$ 543,327 | 3.6 | 106.5 | \$ 58,738 | \$ 62,240 | \$ (3,502) |
| \$ 116,468 | 3.2 | 96.9 | \$ 66,553 | \$ 94,096 | \$ (27,543) |
| \$ 46,812 | 0.8 | 25.0 | \$ 37,449 | #DIV/0! | #DIV/0! |