

FEB MTD 2024

MONTHLY ANALYSIS
STORE 01 BRANCH 52 CHEVROLET MARYSVILLE MM/YY 2/24
SUMMARY

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	1979	57.2%	3052	139461.22	43.0%	286702.32
AUTOMATIC PHASEOUT (AP) PARTS	185	5.3%	293	26829.14	8.2%	70949.58
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	511	14.7%	3379	19619.59	6.0%	39928.03
NON-STOCK (NS) PARTS	677	19.5%	906	129377.38	39.9%	278953.22
NO PHASEOUT (NP) PARTS	16	0.4%	10	-437.64	0.0%	-478.04
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	0.00
SOLD NOT STOCKED	91	2.9%	113	8922.03	2.9%	19300.54
TOTAL COST OF SALES	3459	100.0%	7753	323771.72	100.0%	695355.65
LOST SALES (MEMO)	21		31	4301.71		6085.90
CREDIT/RETURNS (MEMO)	110		138	19306.21		34935.50
UNUSUAL SALES (MEMO)	0		0	0.00		0.00

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	3454	19.2%	13795	510166.55	59.2%
AUTOMATIC PHASEOUT (AP) PARTS	3134	17.4%	5884	192999.61	22.4%
DEALER PHASEOUT (DP) PARTS	3	0.0%	4	0.04	0.0%
MANUAL ORDER (MO) PARTS	64	0.3%	11220	51883.11	6.0%
NON-STOCK (NS) PARTS	11226	62.4%	1479	103885.50	12.0%
NO PHASEOUT (NP) PARTS	87	0.4%	107	2313.14	0.2%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	2	0.3%	2	299.56	0.2%
TOTAL INVESTMENT	17970	100.0%	32491	861547.51	100.0%
DIRTY CORE INVENTORY	36		41	7797.00	
NEW CORE INVENTORY	262		363	35532.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	3155	17.5%	17.5%	280888.51	32.6	32.6%
1-3 MONTHS	3869	21.5%	39.0%	261138.00	30.3	62.9%
4-6 MONTHS	9030	50.2%	89.2%	140234.83	16.2	79.1%
7-9 MONTHS	646	3.5%	92.7%	79276.32	9.2	88.3%
10-12 MONTHS	447	2.4%	95.1%	45284.88	5.2	93.5%
13-24 MONTHS	718	3.9%	99.0%	50649.16	5.8	99.3%
25 MONTHS OR MORE	105	1.0%	100.0%	4075.81	0.7	100.0%

SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
STOCK ORDER	515	77.3%	743	85274.96	70.7%	
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER	5	0.7%	99	2051.18	1.7%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	146	21.9%	196	33170.15	27.5%	
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.1%	0	0.00	0.1%	
TOTAL OUTSTANDING ORDERS	666	100.0%	1038	120496.29	100.0%	
PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	1046	53.4%	1910	137776.37	50.0%	309097.21
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	1	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	909	46.4%	1306	137295.92	49.9%	297804.94
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.2%	0	0.00	0.1%	0.00
TOTAL PROCESSED ORDERS	1956	100.0%	3216	275072.29	100.0%	606902.15
FORCED ORDERS	0		0	0.00		0.00
RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
STOCK ORDER	1247	52.7%	6763	176887.14	52.4%	371847.18
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	6	0.2%	304	1794.16	0.5%	13996.74
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	943	39.8%	1322	138890.63	41.1%	309388.03
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	144.85
OTHER ORDERS	169	7.3%	203	19687.03	6.0%	43677.96
TOTAL RECEIPTS	2365	100.0%	8592	337258.96	100.0%	739054.76
PURCHASES DISCOUNT	76		211	532.75		2669.63

SUMMARY

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
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ADDED PARTS	1353	0	0.00	0.00
DELETED PARTS	2	0	0.00	0.00
MINUS ADJUSTMENTS	50	-746	-10507.25	-46972.20
PLUS ADJUSTMENTS	13	453	2058.11	3434.14
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	0.00
RETURNED PARTS	237	-410	-24058.24	-37368.55
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	82	4	741.74	1027.94
COST PRICE ADJUSTMENTS	68	-83	-613.19	-2141.00
INVENTORY REALLOCATION	0	0	0.00	0.00
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TOTAL ADDS/DELETES/ADJUSTS	1805	-782	-32378.83	-82019.67
APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
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APPRECIATION - FACTORY MASTER UPDATE	283	276	2054.20	19279.03
APPRECIATION - MANUAL UPDATE	6	5	-1.89	-71.88
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TOTAL APPRECIATION	289	281	2052.31	19207.15
FIRST PRICING - FACTORY MASTER UPDATE	1	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	2	0	0.00	0.00
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TOTAL FIRST PRICING	3	0	0.00	0.00
TOTAL APPRECIATION/FIRST PRICING	292	281	2052.31	19207.15
OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
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OPENING INVENTORY	16663	32350	877854.03	877991.28
CLOSING INVENTORY	17970	32491	861547.51	861547.51
PERCENT OF CHANGE	7.8%	0.4%	-1.8%	-1.8%
MISCELLANEOUS	PARTS	PIECES	EXT VALUE	
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OUT OF STOCK	12450	0	0.00	
NO COST	24	28	0.00	
NO FACTORY RECORD	199	1492	27021.90	
NO SERVICE	12	0	0.00	
MINUS ON HAND	15	-24	-1497.08	
PHASED IN	0	0	0.00	
CONVERTED TO AUTOMATIC PHASEOUT (AP)	0	0	0.00	
BUSINESS RATIOS				
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LEVEL OF SERVICE	99.1%			
STOCK ORDER PERFORMANCE	44.4%			
GROSS TURNOVER RATE	5.3			
TRUE TURNOVER RATE	2.8			

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MONTHLY ANALYSIS

STORE 01 BRANCH 52 CHEVROLET MARYSVILLE MM/YY 1/24

SUMMARY

COST OF SALES	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
NORMAL STOCK PARTS	2009	54.4%	3021	147241.10	39.6%	147241.10
AUTOMATIC PHASEOUT (AP) PARTS	239	6.4%	280	44120.44	11.8%	44120.44
DEALER PHASEOUT (DP) PARTS	0	0.0%	0	0.00	0.0%	0.00
MANUAL ORDER (MO) PARTS	531	14.3%	3412	20308.44	5.4%	20308.44
NON-STOCK (NS) PARTS	753	20.4%	1039	149575.84	40.2%	149575.84
NO PHASEOUT (NP) PARTS	3	0.0%	2	-40.40	0.0%	-40.40
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%	0.00
REPLACED BY HOLD (RBH) PARTS	0	0.0%	0	0.00	0.0%	0.00
SOLD NOT STOCKED	153	4.5%	180	10378.51	3.0%	10378.51
TOTAL COST OF SALES	3688	100.0%	7934	371583.93	100.0%	371583.93
LOST SALES (MEMO)	15		20	1784.19		1784.19
CREDIT/RETURNS (MEMO)	104		129	15629.29		15629.29
UNUSUAL SALES (MEMO)	0		0	0.00		0.00

INVESTMENT	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%
NORMAL STOCK PARTS	3732	22.3%	14673	536573.73	61.1%
AUTOMATIC PHASEOUT (AP) PARTS	1646	9.8%	6341	199208.81	22.6%
DEALER PHASEOUT (DP) PARTS	3	0.0%	4	0.04	0.0%
MANUAL ORDER (MO) PARTS	64	0.3%	10185	48059.40	5.4%
NON-STOCK (NS) PARTS	11131	66.8%	1034	91445.75	10.4%
NO PHASEOUT (NP) PARTS	87	0.5%	113	2566.30	0.2%
OBSOLETE (OB) PARTS	0	0.0%	0	0.00	0.0%
REPLACED BY HOLD (RBH) PARTS	0	0.3%	0	0.00	0.3%
TOTAL INVESTMENT	16663	100.0%	32350	877854.03	100.0%
DIRTY CORE INVENTORY	38		68	7863.00	
NEW CORE INVENTORY	268		368	35798.00	

ACTIVITY	PARTS	PARTS%	ACCUM PARTS%	EXT VALUE	VALUE%	ACCUM VALUE%
CURRENT	2231	13.3%	13.3%	275138.63	31.3%	31.3%
1-3 MONTHS	3856	23.1%	36.4%	273152.60	31.1%	62.4%
4-6 MONTHS	8763	52.5%	88.9%	144774.71	16.4%	78.8%
7-9 MONTHS	620	3.7%	92.6%	65047.11	7.4%	86.2%
10-12 MONTHS	477	2.8%	95.4%	57635.16	6.5%	92.7%
13-24 MONTHS	618	3.7%	99.1%	57565.60	6.5%	99.2%
25 MONTHS OR MORE	98	0.9%	100.0%	4540.22	0.8%	100.0%

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MONTHLY ANALYSIS

STORE 01 BRANCH 52 CHEVROLET MARYSVILLE MM/YY 1/24

SUMMARY

OUTSTANDING ORDERS	PARTS	PARTS%	PIECES	EXT VALUE	VALUE%	
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STOCK ORDER	575	78.4%	762	97265.83	74.9%	
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER	9	1.2%	163	2683.74	2.0%	
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER	149	20.3%	208	29832.12	22.9%	
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	
OTHER ORDERS	0	0.1%	0	0.00	0.2%	
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TOTAL OUTSTANDING ORDERS	733	100.0%	1133	129781.69	100.0%	
PROCESSED ORDERS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
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STOCK ORDER	1378	59.4%	2233	171320.84	51.6%	171320.84
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	43	1.8%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	896	38.6%	1218	160509.02	48.3%	160509.02
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	0	0.0%	0	0.00	0.0%	0.00
OTHER ORDERS	0	0.2%	0	0.00	0.1%	0.00
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TOTAL PROCESSED ORDERS	2317	100.0%	3451	331829.86	100.0%	331829.86
FORCED ORDERS	0		0	0.00		0.00
RECEIPTS	PARTS	PARTS%	PIECES	MTD	MTD%	YTD
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STOCK ORDER	1434	52.9%	4872	194960.04	48.5%	194960.04
STOCK ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
STOCK ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER	42	1.5%	955	12202.58	3.0%	12202.58
SUPPLEMENTAL ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
SUPPLEMENTAL ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER	984	36.3%	1311	170497.40	42.4%	170497.40
CUSTOMER ORDER - BACKORDER	0	0.0%	0	0.00	0.0%	0.00
CUSTOMER ORDER - CROSS SHIP	0	0.0%	0	0.00	0.0%	0.00
EMERGENCY PURCHASES	4	0.1%	5	144.85	0.0%	144.85
OTHER ORDERS	243	9.2%	274	23990.93	6.1%	23990.93
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TOTAL RECEIPTS	2707	100.0%	7417	401795.80	100.0%	401795.80
PURCHASES DISCOUNT	389		577	2136.88		2136.88

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MONTHLY ANALYSIS
STORE 01 BRANCH 52 CHEVROLET MARYSVILLE MM/YY 1/24
SUMMARY

ADDS/DELETES/ADJUSTS	PARTS	PIECES	MTD	YTD
ADDED PARTS	861	0	0.00	0.00
DELETED PARTS	1000	0	0.00	0.00
MINUS ADJUSTMENTS	295	-412	-36464.95	-36464.95
PLUS ADJUSTMENTS	9	40	1376.03	1376.03
PHYSICAL INVENTORY ADJUSTMENTS	0	0	0.00	0.00
RETURNED PARTS	152	-194	-13310.31	-13310.31
RETURNED CORE PARTS	0	0	0.00	0.00
NEGATIVE BALANCE ADJUSTMENTS	51	5	286.20	286.20
COST PRICE ADJUSTMENTS	250	169	-1527.81	-1527.81
INVENTORY REALLOCATION	0	0	0.00	0.00
TOTAL ADDS/DELETES/ADJUSTS	2618	-392	-49640.84	-49640.84

APPRECIATION/FIRST PRICING	PARTS	PIECES	MTD	YTD
APPRECIATION - FACTORY MASTER UPDATE	13855	10151	17224.83	17224.83
APPRECIATION - MANUAL UPDATE	7	1	-69.99	-69.99
TOTAL APPRECIATION	13862	10152	17154.84	17154.84
FIRST PRICING - FACTORY MASTER UPDATE	0	0	0.00	0.00
FIRST PRICING - MANUAL UPDATE	0	0	0.00	0.00
TOTAL FIRST PRICING	0	0	0.00	0.00
TOTAL APPRECIATION/FIRST PRICING	13862	10152	17154.84	17154.84

OPENING/CLOSING SUMMARY	PARTS	PIECES	MTD	YTD
OPENING INVENTORY	16851	33428	877991.28	877991.28
CLOSING INVENTORY	16663	32350	877854.03	877854.03
PERCENT OF CHANGE	-1.0%	-3.1%	0.0%	0.0%

MISCELLANEOUS	PARTS	PIECES	EXT VALUE
OUT OF STOCK	11010	0	0.00
NO COST	23	22	0.00
NO FACTORY RECORD	196	1593	29262.51
NO SERVICE	7	0	0.00
MINUS ON HAND	14	-20	-755.34
PHASED IN	27	80	2258.09
CONVERTED TO AUTOMATIC PHASEOUT (AP)	152	600	6363.71

BUSINESS RATIOS	
LEVEL OF SERVICE	99.4%
STOCK ORDER PERFORMANCE	46.1%
GROSS TURNOVER RATE	5.3
TRUE TURNOVER RATE	2.8