

This document was exported from Numbers. Each table was converted to a table object on each Numbers sheet and placed on separate worksheets. Calculations may differ in Excel.

Numbers Sheet Name	Numbers Table Name
Title	Table 1
Tech Pay	Table 1
Input Sheet	Table 1
RO Report 1-50	Table 1
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Summary Report	Table 1

id to an Excel worksheet. All other
Please be aware that formula

Excel Worksheet Name

[Title](#)

[Tech Pay](#)

[Input Sheet](#)

[RO Report 1-50](#)

[RO Report 51-100](#)

[Summary Report](#)



Repair Order Analysis *and Summary*

3/12/2024

Suncoast cjd
Dealership

Caitlin Schmidt
Student

n438
Class #

Tech #	Tech Pay Per FRH
4010	35.00
4168	42.00
4192	55.00
4211	43.00
4215	43.00
4274	33.00
4298	42.00
4348	35.00
4383	34.00
4404	55.00
4405	22.00
4407	30.00
4713	22.00
4714	20.00
4716	18.00
4720	18.00
4721	18.00
4723	18.00
4724	18.00
4722	18.50

Repair Order Analysis Input Sheet

	RO Number	Year	Model	Mileage	Competitive Labor					
					Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost	Labor Sales
1	411275	2011	Lexus r35C	117,026						
2	411277	2021	Challenger	24,397	19.00	0.60	4722	18.50	11.10	
3	411278	2020	Ram 1500	90,501	244.90	2.40	4405	22.00	52.80	86.72
4	411279	2021	Rouge	30,185	19.00	0.60	4721	18.00	10.80	
5	411280	2015	Chrysler 3	71,026						
6	411281	2009	Wrangler	125,658	126.00	1.10	4407	30.00	33.00	
7	411282	2022	Gladiator	55,374	305.84	1.60	4713	22.00	35.20	
8	411283	2022	Ram 1500	10,331	49.95	0.70	4721	18.00	12.60	
9	411284	2014	Ram 1500	102,985						126.65
10	411285	2019	Ram1500	18,152						
11	411287	2022	Grand Waç	21,394	24.95	0.80	4274	33.00	26.40	
12	411289	2020	Pacifica	46,525						
13	411290	2009	Dodge Nitr	122,042	299.75	3.40	4215	43.00	146.20	
14	411291	2014	Cherokee	50,247						
15	411294	2020	Gladiator	35,935	20.00	0.30	4720	18.00	5.40	
16	411295	2021	Renegade	7,596	19.72	0.40	4722	18.50	7.40	
17	411296	2016	Cherokee	67,951	19.00	0.60	4720	18.00	10.80	962.34
18	411297	2018	Durango	60,665						
19	411299	2017	Wrangler	48,678						126.65
20	411300	2018	Charger	94,488	49.90	1.20	4407	30.00	36.00	150.00
21	411301	2018	Compass	27,379						259.68
22	411302	2022	Durango	20,843						
23	411304	2015	Chrysler 3	94,129						
24	411305	2021	Ram 150	7,101	35.00	0.30	4714	20.00	6.00	
25	411306	2022	Gladiator	15,103	65.95	1.10	4722	18.50	20.35	111.36
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	Totals	Totals	1,298.96	15.10		414.05	1,823.40
Number of RO's in Sample				Competative Labor			
			Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost
							Labor Sales

Date of Study:
Study Compiled by

	C Labor				M Labor			
	Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technician Number

				R Labor					
Pay Per	Labor	Labor	Flat Rate	Technician	Pay Per	Labor	Total Cost of	One Item	
FRH	Cost	Sales	Hours	Number	FRH	Cost	Labor	Repair	Order

Repair Order Analysis Summary Report

	Sales in Dollars		FRH's on RO's		Averages
Competitive	\$ 1,299	÷	15.10	=	86.02
Maintenance	\$ 1,823	÷	12.00	=	151.95
Repair	\$ 6,791	÷	32.00	=	212.22
Totals	\$ 9,913	÷	59.10	=	167.74
Target Labor Rate					
Total ROs	25		Difference		167.74

Cost of Labor

Total Cost of Labor	2075.05	÷	Total Sales	=	20.93%
Total Cost of Labor	2075.05	÷	Total FRHs	=	35.11

Repair Order Measurements

Total Labor Sales	9,913.37	÷	Total ROs	=	396.53
Total FRHs	59.10	÷	Total ROs	=	2.36
Menu Sales		÷	Total ROs	=	
Competitive FRHs	15.10	÷	Total FRHs	=	25.55%
Maintenance FRHs	12.00	÷	Total FRHs	=	20.30%
Repair FRH	32.00	÷	Total FRHs	=	54.15%
One item ROs	13	÷	Total ROs	=	52.00%

Model Year Analysis

2025	2024	2023	2022	2021
0	0	0	5	4





