

Inventory Analysis Calculator

2020-2021

Month	12
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#	Make	Model	Trim	Inventory Units	YTD Sales Units	Days Supply L
						Average Month Sales Units
1	Toyota	Corolla	All	21	974	81.2
2	Toyota	Camry	All	79	1616	134.7
3	Toyota	Crown	All	47	132	11.0
4	Toyota	Prius	All	1	38	3.2
5	Toyota	GR86	All		51	4.3
6	Toyota	Sienna	All	1	87	7.3
7	Toyota	C-HR	All		3	0.3
8	Toyota	Bz4X	All	4	9	0.8
9	Toyota	Corolla Cross	All	13	58	4.8
10	Toyota	Rav 4	All	60	1110	92.5
11	Toyota	Venza	All	2	17	1.4
12	Toyota	Highlander	All	18	759	63.3
13	Toyota	4 Runner	All	63	576	48.0
14	Toyota	Sequoia	All		70	5.8
15	Toyota	Tacoma	All	3	782	65.2
16	Toyota	Tundra	All	185	1062	88.5
17						0.0

Inits

Months Supply	Days Supply Units	Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS
0.3	7.8	\$ 529,935	\$ 26,696,258	\$ 2,024,891	\$ 24,671,367
0.6	17.6	\$ 2,569,096	\$ 50,748,563	\$ 2,433,254	\$ 48,315,309
4.3	128.2	\$ 2,017,840	\$ 5,590,995	\$ 75,189	\$ 5,515,806
0.3	9.5	\$ 35,207	\$ 1,426,929	\$ 166,988	\$ 1,259,941
0.0	0.0	\$ -	\$ 1,968,444	\$ 184,120	\$ 1,784,324
0.1	4.1	\$ 54,256	\$ 4,237,109	\$ 484,570	\$ 3,752,539
0.0	0.0	\$ -	\$ 86,573	\$ 8,308	\$ 78,265
5.3	160.0	\$ 203,302	\$ 458,399	\$ (188)	\$ 458,587
2.7	80.7	\$ 409,996	\$ 1,866,645	\$ 161,187	\$ 1,705,458
0.6	19.5	\$ 2,012,233	\$ 39,595,486	\$ 2,911,523	\$ 36,683,963
1.4	42.4	\$ 80,510	\$ 695,393	\$ 51,229	\$ 644,164
0.3	8.5	\$ 828,213	\$ 35,422,290	\$ 2,104,173	\$ 33,318,117
1.3	39.4	\$ 3,024,584	\$ 27,585,452	\$ 1,335,880	\$ 26,249,572
0.0	0.0	\$ -	\$ 5,671,720	\$ 730,373	\$ 4,941,347
0.0	1.4	\$ 124,911	\$ 31,427,661	\$ 1,490,787	\$ 29,936,874
2.1	62.7	\$ 12,765,395	\$ 65,494,509	\$ 2,919,687	\$ 62,574,822
#DIV/0!	#DIV/0!	\$ -			\$ -

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
\$ 2,055,947	0.3	7.7	\$ 25,330	\$ 25,235	\$ 95
\$ 4,026,276	0.6	19.1	\$ 29,898	\$ 32,520	\$ (2,622)
\$ 459,651	4.4	131.7	\$ 41,786	\$ 42,933	\$ (1,146)
\$ 104,995	0.3	10.1	\$ 33,156	\$ 35,207	\$ (2,051)
\$ 148,694	0.0	0.0	\$ 34,987	#DIV/0!	#DIV/0!
\$ 312,712	0.2	5.2	\$ 43,133	\$ 54,256	\$ (11,123)
\$ 6,522	0.0	0.0	\$ 26,088	#DIV/0!	#DIV/0!
\$ 38,216	5.3	159.6	\$ 50,954	\$ 50,826	\$ 129
\$ 142,122	2.9	86.5	\$ 29,404	\$ 31,538	\$ (2,134)
\$ 3,056,997	0.7	19.7	\$ 33,049	\$ 33,537	\$ (489)
\$ 53,680	1.5	45.0	\$ 37,892	\$ 40,255	\$ (2,363)
\$ 2,776,510	0.3	8.9	\$ 43,897	\$ 46,012	\$ (2,114)
\$ 2,187,464	1.4	41.5	\$ 45,572	\$ 48,009	\$ (2,437)
\$ 411,779	0.0	0.0	\$ 70,591	#DIV/0!	#DIV/0!
\$ 2,494,740	0.1	1.5	\$ 38,282	\$ 41,637	\$ (3,355)
\$ 5,214,569	2.4	73.4	\$ 58,922	\$ 69,002	\$ (10,080)
\$ -	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!