

Source: 101 GK GM STANDARD

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	29,597		27,606		2,464,229.34	
Active Parts	5,626	19.00	13,824	50.07	1,689,183.94	68.54
NS Parts	18,701	63.18	7,981	28.91	486,886.01	19.75
MO Parts						
AP Parts	5,117	17.28	5,498	19.91	264,391.17	10.72
DP Parts	152	0.51	303	1.09	23,768.22	0.96
SP Parts						
DEL Parts	1	0.00				
Parts With No Cost	1,104	3.73	3	0.01		
Parts With Negative On-Hand	96	0.32	395		-25,550.19	
Core/Exchange	256	0.86	392	1.41	154,297.97	
Memos On File	3,804					
Parts Added	1,340	4.52	524	1.89	21,055.62	0.85
Active Parts	70	5.22	50	9.54	9,315.16	44.24
NS Parts	1,078	80.44	467	89.12	11,326.39	53.79
MO Parts						
AP Parts						
DP Parts	192	14.32	7	1.33	414.07	1.96
SP Parts						
Parts & Memos Deleted	729					
Inventory Movement - Sales						
0 to 3 Months	8,486	28.67	13,007	47.11	1,662,144.11	67.45
4 to 6 Months	4,056	13.70	3,846	13.93	226,068.31	9.17
7 to 12 Months	6,232	21.05	4,814	17.43	233,112.10	9.45
Over 12 Months	5,347	18.06	4,346	15.74	156,704.82	6.35
New Parts No Sales	5,476	18.50	1,593	5.77	186,200.00	7.55
Inventory Movement - Receipts						
0 to 3 Months	10,230	34.56	15,022	54.41	1,544,914.05	62.69
4 to 6 Months	3,243	10.95	2,684	9.72	457,129.60	18.55
7 to 12 Months	5,576	18.83	4,049	14.66	262,958.83	10.67
Over 12 Months	5,807	19.62	5,452	19.74	176,336.46	7.15
New Parts No Receipts	4,741	16.01	399	1.44	22,890.40	0.92
Outstanding Orders	2,101	7.09	8,532		991,026.58	
Stockorders	915	43.55	1,616	18.94	295,051.00	29.77
Supplemental Orders	56	2.66	715	8.38	155,138.78	15.65
Customer Orders	1,163	55.35	5,837	68.37	437,250.11	44.12
Backorders	201	9.56	367	4.30	103,586.69	10.45
Stockorder Backorders	200	9.51	279	3.27	96,901.48	9.77
Supplemntl Backorders						
Customer Backorders	2	0.09	88	1.03	6,685.21	0.67
Outstanding Forced Orders						

Source: 101 GK GM STANDARD

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	5,186	17.52	28,087	40.28	1,763,921.48	48.43	12,233
Regular	3,881	74.83	11,316	59.66	854,296.18	51.54	8,179
No History	1,869	36.03	16,758	0.04	909,148.97	0.02	4,050
Drop Ship	4	0.07	13		476.33		4
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	12	0.04	49		2,992.50		12
Return Sales	1,268	4.28	4,754	48.94	268,476.87	73.91	1,848
Regular	1,047	82.57	2,327	48.94	198,456.52	22.85	1,410
No History	274	21.60	2,327	48.94	61,355.00	3.22	384
Defective	45	3.54	100	2.10	8,665.35		54
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3,643	12.30	20,493	22.91	1,278,414.85	30.93	7,486
Stockorders	1,700	46.66	4,695	4.49	395,439.89	13.13	2,943
Supplemental Orders	62	1.70	921	67.28	167,962.70	50.67	103
Customer Orders	2,343	64.31	13,788	0.52	647,812.88	2.00	4,157
Emergency Purchases	59	1.61	108	4.78	25,568.49		76
Other Receipts	181	4.96	981		41,630.89	3.25	207
Overages							
Net Adjustments	288	0.97	752	100.00	-37,388.64		333
Plus							
Minus	288	100.00	752		-37,388.64		333
Factory Returns							
Net Appreciation	308	1.04	791	2.86	10,387.06		803
Positive	256	83.11	566	71.55	12,293.50		631
Negative	52	16.88	225	28.44	-1,906.44		172
Parts Updated With Cost	101	0.34	3		196.82		101
Parts With Comments	301						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			3				3
Lost Sales							
Return Sales			2		900.00		2

Source: 200 GK ACCESSORIES

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	590		179		26,169.42	
Active Parts	339	57.45	83	46.36	7,148.10	27.31
NS Parts	111	18.81	11	6.14	7,457.95	28.49
MO Parts	139	23.55	85	47.48	11,563.37	44.18
AP Parts	1	0.16				
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost			32		-7,623.14	
Parts With Negative On-Hand	27	4.57				
Core/Exchange						
Memos On File	35					
Parts Added	1	0.16				
Active Parts	1	100.00				
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	72					
Inventory Movement - Sales						
0 to 3 Months	251	42.54	80	44.69	7,217.60	27.58
4 to 6 Months	139	23.55	30	16.75	3,003.91	11.47
7 to 12 Months	130	22.03	42	23.46	12,613.71	48.20
Over 12 Months	61	10.33	27	15.08	3,334.20	12.74
New Parts No Sales	9	1.52				
Inventory Movement - Receipts						
0 to 3 Months	276	46.77	90	50.27	8,909.75	34.04
4 to 6 Months	121	20.50	30	16.75	3,431.91	13.11
7 to 12 Months	128	21.69	46	25.69	12,336.01	47.13
Over 12 Months	57	9.66	13	7.26	1,491.75	5.70
New Parts No Receipts	8	1.35				
Outstanding Orders	57	9.66	76		14,015.59	
Stockorders						
Supplemental Orders						
Customer Orders	57	100.00	76	100.00	14,015.59	100.00
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 200 GK ACCESSORIES

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	124	21.01	268	43.65	40,872.90	49.00	231
Regular	86	69.35	117	56.34	20,031.09	50.99	131
No History	60	48.38	151		20,841.81		100
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.16	1		446.25		1
Return Sales	37	6.27	67	62.68	9,542.95	71.66	56
Regular	30	81.08	42	35.82	6,839.20	22.35	42
No History	10	27.02	24	1.49	2,133.75	5.97	13
Defective	1	2.70	1		570.00		1
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	101	17.11	199		29,831.05		166
Stockorders							
Supplemental Orders							
Customer Orders	7	6.93	23	11.55	1,257.00	4.21	9
Emergency Purchases	64	63.36	107	53.76	17,214.10	57.70	101
Other Receipts	46	45.54	69	34.67	11,359.95	38.08	56
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	1	0.16			-15.00		10
Positive							
Negative	1	100.00			-15.00		10
Parts Updated With Cost							
Parts With Comments	152						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	109		57		11,728.98	
Active Parts	62	56.88	45	78.94	9,422.19	80.33
NS Parts	24	22.01	1	1.75	19.78	0.16
MO Parts						
AP Parts	23	21.10	11	19.29	2,287.01	19.49
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	1	0.91	4		-1,287.12	
Core/Exchange						
Memos On File	1					
Parts Added	6	5.50				
Active Parts	5	83.33				
NS Parts	1	16.66				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	14					
Inventory Movement - Sales						
0 to 3 Months	34	31.19	39	68.42	8,335.03	71.06
4 to 6 Months	19	17.43	6	10.52	1,027.77	8.76
7 to 12 Months	16	14.67	10	17.54	2,265.92	19.31
Over 12 Months	10	9.17				
New Parts No Sales	30	27.52	2	3.50	100.26	0.85
Inventory Movement - Receipts						
0 to 3 Months	39	35.77	45	78.94	9,520.23	81.16
4 to 6 Months	16	14.67	5	8.77	933.89	7.96
7 to 12 Months	17	15.59	7	12.28	1,274.86	10.86
Over 12 Months	10	9.17				
New Parts No Receipts	27	24.77				
Outstanding Orders	3	2.75	4		792.78	
Stockorders	1	33.33	1	25.00	312.20	39.38
Supplemental Orders						
Customer Orders	2	66.66	3	75.00	480.58	60.61
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	13	11.92	51	96.07	11,421.04	98.75	26
Regular	12	92.30	49	3.92	11,278.54	1.24	24
No History	1	7.69	2		142.50		2
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	2	1.83	9	100.00	1,981.09	100.00	3
Regular	2	100.00			1,981.09		3
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	11	10.09	41		9,085.30		16
Stockorders							
Supplemental Orders							
Customer Orders	1	9.09	2	4.87	142.50	1.56	2
Emergency Purchases	10	90.90	39	95.12	8,942.80	98.43	14
Other Receipts							
Overages							
Net Adjustments	1	0.91	1	100.00	-274.09		1
Plus							
Minus	1	100.00	1		-274.09		1
Factory Returns							
Net Appreciation	8	7.33	28	49.12	120.32		35
Positive	7	87.50	24	85.71	152.48		29
Negative	1	12.50	4	14.28	-32.16		6
Parts Updated With Cost	1	0.91					1
Parts With Comments	2						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 202 GK BATTERIES

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance						
Active Parts	2,707		215		37,647.28	
NS Parts	1,780	65.75	123	57.20	22,578.97	59.97
MO Parts	579	21.38	49	22.79	6,178.75	16.41
AP Parts	347	12.81	43	20.00	8,889.56	23.61
DP Parts						
SP Parts	1	0.03				
DEL Parts						
Parts With No Cost	382	14.11	5	2.32		
Parts With Negative On-Hand	12	0.44	15		-4,074.67	
Core/Exchange	14	0.51	15	6.97	1,684.00	
Memos On File	41					
Parts Added	446	16.47	1	0.46	821.96	2.18
Active Parts	331	74.21	1	100.00	821.96	100.00
NS Parts	38	8.52				
MO Parts						
AP Parts	77	17.26				
DP Parts						
SP Parts						
Parts & Memos Deleted	314					
Inventory Movement - Sales						
0 to 3 Months	414	15.29	87	40.46	15,513.38	41.20
4 to 6 Months	133	4.91	49	22.79	7,835.58	20.81
7 to 12 Months	59	2.17	36	16.74	7,328.94	19.46
Over 12 Months						
New Parts No Sales	2,101	77.61	43	20.00	6,969.38	18.51
Inventory Movement - Receipts						
0 to 3 Months	463	17.10	118	54.88	24,055.88	63.89
4 to 6 Months	124	4.58	53	24.65	6,545.23	17.38
7 to 12 Months	45	1.66	16	7.44	1,913.53	5.08
Over 12 Months						
New Parts No Receipts	2,075	76.65	28	13.02	5,132.64	13.63
Outstanding Orders	40	1.47	56		14,096.64	
Stockorders	4	10.00	4	7.14	648.06	4.59
Supplemental Orders						
Customer Orders	36	90.00	52	92.85	13,448.58	95.40
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 202 GK BATTERIES

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	196	7.24	265	71.32	47,684.22	79.46	329
Regular	160	81.63	189	71.32	37,890.23	20.53	262
No History	43	21.93	76	28.67	9,793.99		67
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	41	1.51	47	89.36	8,666.06	89.11	44
Regular	37	90.24	42	6.38	7,722.50	5.56	39
No History	3	7.31	3	4.25	482.13	5.32	3
Defective	2	4.87	2		461.43		2
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	149	5.50	214	8.41	34,654.09	8.68	183
Stockorders	12	8.05	18		3,009.36		18
Supplemental Orders							
Customer Orders	92	61.74	130	60.74	19,968.70	57.62	104
Emergency Purchases	35	23.48	38	17.75	4,876.91	14.07	40
Other Receipts	20	13.42	28	13.08	6,799.12	19.61	21
Overages							
Net Adjustments	2	0.07	2	100.00	-350.20		2
Plus							
Minus	2	100.00	2		-350.20		2
Factory Returns							
Net Appreciation							
Positive							57
Negative							47
Parts Updated With Cost	8	0.29					10
Parts With Comments	6						116
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance						
Active Parts	754		1,001		337,015.74	
NS Parts	512	67.90	863	86.21	283,203.16	84.03
MO Parts	109	14.45	46	4.59	16,596.30	4.92
AP Parts						
DP Parts	132	17.50	91	9.09	36,732.71	10.89
SP Parts	1	0.13	1	0.09	483.57	0.14
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	2	0.26	2		-608.03	
Core/Exchange	245	32.49	565	56.44	42,375.00	
Memos On File	12					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	5					
Inventory Movement - Sales						
0 to 3 Months	512	67.90	824	82.31	271,711.37	80.62
4 to 6 Months	84	11.14	72	7.19	23,689.62	7.02
7 to 12 Months	74	9.81	73	7.29	28,624.38	8.49
Over 12 Months	84	11.14	32	3.19	12,990.37	3.85
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	449	59.54	633	63.23	218,158.73	64.73
4 to 6 Months	89	11.80	90	8.99	30,824.07	9.14
7 to 12 Months	107	14.19	213	21.27	67,641.33	20.07
Over 12 Months	108	14.32	65	6.49	20,391.61	6.05
New Parts No Receipts	1	0.13				
Outstanding Orders	232	30.76	416	62.25	146,405.55	62.03
Stockorders	171	73.70	259		90,825.72	
Supplemental Orders						
Customer Orders	45	19.39	56	13.46	19,344.91	13.21
Backorders	74	31.89	101	24.27	36,234.92	24.74
Stockorder Backorders	74	31.89	101	24.27	36,234.92	24.74
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 210 GK FASCIA/GRILL

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	322	42.70	765	83.92	265,015.42	82.78	913
Regular	292	90.68	642	15.94	219,403.68	17.00	798
No History	83	25.77	122	0.13	45,069.57	0.20	114
Drop Ship	1	0.31	1		542.17		1
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.13	1		257.22		1
Return Sales	88	11.67	121	90.90	41,029.10	90.74	120
Regular	82	93.18	110	3.30	37,229.83	2.53	109
No History	4	4.54	4	5.78	1,039.27	6.72	4
Defective	6	6.81	7		2,760.00		7
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	223	29.57	571	79.33	202,105.31	80.12	565
Stockorders	184	82.51	453	0.17	161,944.94	0.19	448
Supplemental Orders	1	0.44	1	18.91	401.06	18.29	1
Customer Orders	72	32.28	108		36,967.87		107
Emergency Purchases							
Other Receipts	8	3.58	9	1.57	2,791.44	1.38	9
Overages							
Net Adjustments	14	1.85	16		-5,917.27		16
Plus							
Minus	14	100.00	16	100.00	-5,917.27		16
Factory Returns							
Net Appreciation	5	0.66	5	0.49	78.02		10
Positive	5	100.00	5	100.00	78.02		10
Negative							
Parts Updated With Cost							
Parts With Comments	40						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

EAGLE CHEVY OF RIVERHEAD
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance						
Active Parts	1,688		2,158		453,619.21	
NS Parts	852	50.47	1,524	70.62	314,259.87	69.27
MO Parts	340	20.14	240	11.12	37,241.16	8.20
AP Parts	490	29.02	387	17.93	97,227.19	21.43
DP Parts	6	0.35	7	0.32	4,890.99	1.07
SP Parts						
DEL Parts						
Parts With No Cost	1	0.05				
Parts With Negative On-Hand	2	0.11	2		-423.77	
Core/Exchange	123	7.28	196	9.08	41,533.00	
Memos On File	73					
Parts Added	6	0.35	1	0.04	973.78	0.21
Active Parts	3	50.00				
NS Parts	1	16.66				
MO Parts						
AP Parts	2	33.33	1	100.00	973.78	100.00
DP Parts						
SP Parts						
Parts & Memos Deleted	25					
Inventory Movement - Sales						
0 to 3 Months	862	51.06	1,423	65.94	288,259.06	63.54
4 to 6 Months	242	14.33	242	11.21	61,612.56	13.58
7 to 12 Months	265	15.69	303	14.04	54,689.96	12.05
Over 12 Months	314	18.60	189	8.75	48,083.85	10.60
New Parts No Sales	5	0.29	1	0.04	48,973.78	0.21
Inventory Movement - Receipts						
0 to 3 Months	780	46.20	1,443	66.86	280,829.03	61.90
4 to 6 Months	273	16.17	304	14.08	76,899.10	16.95
7 to 12 Months	226	13.38	191	8.85	45,597.60	10.05
Over 12 Months	402	23.81	219	10.14	49,319.70	10.87
New Parts No Receipts	7	0.41	1	0.04	973.78	0.21
Outstanding Orders	181	10.72	502		93,592.00	
Stockorders	136	75.13	241	48.00	44,378.70	47.41
Supplemental Orders	13	7.18	25	4.98	9,031.71	9.65
Customer Orders	49	27.07	210	41.83	28,171.23	30.10
Backorders	19	10.49	26	5.17	12,010.36	12.83
Stockorder Backorders	19	10.49	26	5.17	12,010.36	12.83
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

EAGLE CHEVY OF RIVERHEAD
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	520	30.80	1,542		280,813.96		1,392
Regular	495	95.19	1,330	86.25	247,911.42	88.28	1,268
No History	79	15.19	211	13.68	32,902.54	11.71	123
Drop Ship	1	0.19	1	0.06			1
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	140	8.29	268	89.55	54,184.19	89.32	212
Regular	131	93.57	240		48,400.31		191
No History	8	5.71	21	7.83	2,421.94	4.46	14
Defective	7	5.00	7	2.61	3,361.94	6.20	7
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	319	18.89	1,028		181,721.76		721
Stockorders	257	80.56	697	67.80	125,228.53	68.91	548
Supplemental Orders	4	1.25	6	0.58	1,701.37	0.93	5
Customer Orders	102	31.97	315	30.64	50,636.66	27.86	158
Emergency Purchases							
Other Receipts	10	3.13	10	0.97	4,155.20	2.28	10
Overages							
Net Adjustments	19	1.12	43		-6,794.35		19
Plus							
Minus	19	100.00	43	100.00	-6,794.35		19
Factory Returns							
Net Appreciation	53	3.13	82	3.79	2,066.91		71
Positive	50	94.33	78	95.12	2,201.95		67
Negative	3	5.66	4	4.87	-135.04		4
Parts Updated With Cost	2	0.11	1		973.78		2
Parts With Comments	27						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 220 GK PERFORMANCE PARTS

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	112		190		835,727.90	
Active Parts	33	29.46	109	57.36	212,238.14	25.39
NS Parts	56	50.00	30	15.78	117,961.41	14.11
MO Parts						
AP Parts	23	20.53	51	26.84	505,528.35	60.48
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	1	0.89	1		-3,455.23	
Core/Exchange						
Memos On File	11					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	7					
Inventory Movement - Sales						
0 to 3 Months	32	28.57	90	47.36	211,664.91	25.32
4 to 6 Months	15	13.39	46	24.21	289,060.56	34.58
7 to 12 Months	24	21.42	30	15.78	226,416.59	27.09
Over 12 Months	36	32.14	13	6.84	79,962.46	9.56
New Parts No Sales	5	4.46	11	5.78	28,623.38	3.42
Inventory Movement - Receipts						
0 to 3 Months	27	24.10	82	43.15	594,726.12	71.16
4 to 6 Months	19	16.96	81	42.63	183,667.20	21.97
7 to 12 Months	25	22.32	22	11.57	53,493.63	6.40
Over 12 Months	39	34.82	5	2.63	3,840.95	0.45
New Parts No Receipts	2	1.78				
Outstanding Orders	10	8.92	52		422,555.03	
Stockorders	1	10.00	1	1.92	433.40	0.10
Supplemental Orders	5	50.00	45	86.53	408,110.62	96.58
Customer Orders	3	30.00	5	9.61	13,866.61	3.28
Backorders	1	10.00	1	1.92	144.40	0.03
Stockorder Backorders	1	10.00	1	1.92	144.40	0.03
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 220 GK PERFORMANCE PARTS

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	15	13.39	128		75,367.06		26
Regular	14	93.33	30	23.43	73,898.04	98.05	24
No History	1	6.66	98	76.56	1,469.02	1.94	2
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	3	2.67	4	100.00	5,044.60	100.00	4
Regular	3	100.00	4		5,044.60		4
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	8	7.14	72		24,719.41		15
Stockorders	4	50.00	9	12.50	2,580.70	10.43	6
Supplemental Orders							
Customer Orders	7	87.50	62	86.11	22,114.82	89.46	8
Emergency Purchases							
Other Receipts	1	12.50	1	1.38	23.89	0.09	1
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation	3	2.67	20	10.52	5,858.38		10
Positive	3	100.00	20	100.00	5,858.38		10
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 225 GK POWERTRAIN

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance						
Active Parts	74		196		700,896.11	
NS Parts	13	17.56	194	98.97	690,621.99	98.53
MO Parts	51	68.91	1	0.51	2,800.20	0.39
AP Parts						
DP Parts	10	13.51	1	0.51	7,473.92	1.06
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand						
Core/Exchange	11	14.86	196	100.00	392,000.00	
Memos On File	5					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	4					
Inventory Movement - Sales						
0 to 3 Months	15	20.27	193	98.46	687,272.57	98.05
4 to 6 Months	8	10.81	1	0.51	3,349.42	0.47
7 to 12 Months	15	20.27	2	1.02	10,274.12	1.46
Over 12 Months	33	44.59				
New Parts No Sales	3	4.05				
Inventory Movement - Receipts						
0 to 3 Months	17	22.97	193	98.46	687,272.57	98.05
4 to 6 Months	4	5.40	1	0.51	3,349.42	0.47
7 to 12 Months	16	21.62	2	1.02	10,274.12	1.46
Over 12 Months	34	45.94				
New Parts No Receipts	3	4.05				
Outstanding Orders	9	12.16	83	60.24	333,942.66	64.82
Stockorders	8	88.88	50		216,491.17	
Supplemental Orders						
Customer Orders	2	22.22	2	2.40	8,292.74	2.48
Backorders	1	11.11	31	37.34	109,158.75	32.68
Stockorder Backorders	1	11.11	31	37.34	109,158.75	32.68
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 225 GK POWERTRAIN

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	14	18.91	89	52.80	321,860.30	53.15	73
Regular	11	78.57	47	47.19	171,070.18	46.84	44
No History	10	71.42	42		150,790.12		29
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	7	9.45	9	77.77	31,072.54	77.41	8
Regular	6	85.71	7	22.22	24,054.06	22.58	7
No History	1	14.28	2		7,018.48		1
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	8	10.81	197	91.87	698,730.46	91.41	59
Stockorders	6	75.00	181	5.07	638,712.93	5.03	50
Supplemental Orders	1	12.50	10	1.01	35,212.50	1.15	5
Customer Orders	2	25.00	2	2.03	8,046.28	2.39	2
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							2
Negative							2
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	256		352		14,536.77	
Active Parts	31	12.10	57	16.19	2,648.01	18.21
NS Parts	40	15.62	47	13.35	2,807.14	19.31
MO Parts						
AP Parts	184	71.87	240	68.18	8,533.30	58.70
DP Parts	1	0.39	8	2.27	548.32	3.77
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	1	0.39	1		-62.12	
Core/Exchange	3	1.17	3	0.85	535.00	
Memos On File	3,805					
Parts Added	1	0.39	8	2.27	587.60	4.04
Active Parts	1	100.00	8	100.00	587.60	100.00
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	1					
Inventory Movement - Sales						
0 to 3 Months	34	13.28	42	11.93	1,731.17	11.90
4 to 6 Months	48	18.75	107	30.39	2,693.33	18.52
7 to 12 Months	53	20.70	64	18.18	2,607.56	17.93
Over 12 Months	120	46.87	131	37.21	6,917.11	47.58
New Parts No Sales	1	0.39	8	2.27	587.60	4.04
Inventory Movement - Receipts						
0 to 3 Months	56	21.87	154	43.75	3,061.98	21.06
4 to 6 Months	27	10.54	43	12.21	2,674.02	18.39
7 to 12 Months	44	17.18	31	8.80	2,094.85	14.41
Over 12 Months	128	50.00	116	32.95	6,118.32	42.08
New Parts No Receipts	1	0.39	8	2.27	587.60	4.04
Outstanding Orders						
Stockorders	8	3.12	8		2,548.68	
Supplemental Orders	5	62.50	5	62.50	2,283.27	89.58
Customer Orders	2	25.00	2	25.00	222.65	8.73
Backorders	1	12.50	1	12.50	42.76	1.67
Stockorder Backorders	1	12.50	1	12.50	42.76	1.67
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	22	8.59	174		4,716.08		46
Regular	17	77.27	61	35.05	721.32	15.29	28
No History	8	36.36	113	64.94	3,994.76	84.70	18
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	3	1.17	33		208.59		5
Regular	2	66.66	3	9.09	85.59	41.03	2
No History	2	66.66	30	90.90	123.00	58.96	3
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	13	5.07	128		2,375.39		27
Stockorders	8	61.53	10	7.81	268.27	11.29	8
Supplemental Orders							
Customer Orders	9	69.23	118	92.18	2,107.12	88.70	19
Emergency Purchases							
Other Receipts							
Overages							
Net Adjustments	2	0.78	7		-28.70		3
Plus							
Minus	2	100.00	7	100.00	-28.70		3
Factory Returns							
Net Appreciation	1	0.39	1	0.28	-1.60		6
Positive							
Negative	1	100.00	1	100.00	-1.60		5
Parts Updated With Cost							
Parts With Comments	4						1
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 101

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	35,887		31,954		4,881,570.75	
Active Parts	9,248	25.76	16,822	52.64	3,231,304.37	66.19
NS Parts	20,011	55.76	8,406	26.30	677,948.70	13.88
MO Parts						
AP Parts	6,465	18.01	6,407	20.05	942,626.58	19.30
DP Parts	161	0.44	319	0.99	29,691.10	0.60
SP Parts						
DEL Parts	2	0.00				
Parts With No Cost	1,487	4.14	8	0.02		
Parts With Negative On-Hand	142	0.39	452		-43,084.27	
Core/Exchange	652	1.81	1,367	4.27	632,424.97	
Memos On File	7,787					
Parts Added	1,800	5.01	534	1.67	23,438.96	0.48
Active Parts	409	22.72	51	9.55	10,137.12	43.24
NS Parts	1,120	62.22	475	88.95	11,913.99	50.82
MO Parts						
AP Parts	271	15.05	8	1.49	1,387.85	5.92
DP Parts						
SP Parts						
Parts & Memos Deleted	1,171					
Inventory Movement - Sales						
0 to 3 Months	10,640	29.64	15,785	49.39	3,153,849.20	64.60
4 to 6 Months	4,744	13.21	4,399	13.76	618,341.06	12.66
7 to 12 Months	6,868	19.13	5,374	16.81	577,933.28	11.83
Over 12 Months	6,005	16.73	4,738	14.82	307,992.81	6.30
New Parts No Sales	7,630	21.26	1,658	5.18	223,454.40	4.57
Inventory Movement - Receipts						
0 to 3 Months	12,337	34.37	17,780	55.64	3,371,448.34	69.06
4 to 6 Months	3,916	10.91	3,291	10.29	765,454.44	15.68
7 to 12 Months	6,184	17.23	4,577	14.32	457,584.76	9.37
Over 12 Months	6,585	18.34	5,870	18.37	257,498.79	5.27
New Parts No Receipts	6,865	19.12	436	1.36	29,584.42	0.60
Outstanding Orders	2,641	7.35	9,729	22.37	2,018,975.51	32.21
Stockorders	1,241	46.98	2,177	8.06	650,423.52	28.34
Supplemental Orders	1,359	2.80	6,785	64.13	572,281.11	26.50
Customer Orders	1,297	11.24	5,27	5.41	535,093.00	12.93
Backorders	296	11.20	439	4.51	261,177.88	12.60
Stockorder Backorders					254,492.67	
Supplemntl Backorders						
Customer Backorders	2	0.07	88	0.90	6,685.21	0.33
Outstanding Forced Orders						

EAGLE CHEVY OF RIVERHEAD
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	6,412	17.86	31,369		2,811,672.46		15,269
Regular	4,968	77.47	13,781	43.93	1,636,500.68	58.20	10,758
No History	2,154	33.59	17,573	56.02	1,174,153.28	41.75	4,505
Drop Ship	6	0.09	15	0.04	1,018.50	0.03	6
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	14	0.03	51		3,695.97		14
Return Sales	1,589	4.42	5,312		420,205.99		2,300
Regular	1,340	84.32	2,784	52.40	329,813.70	78.48	1,807
No History	302	19.00	2,411	45.38	74,573.57	17.74	422
Defective	61	3.83	117	2.20	15,818.72	3.76	71
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4,475	12.46	22,943		2,461,637.62		9,238
Stockorders	2,171	48.51	6,063	26.42	1,327,184.62	53.91	4,021
Supplemental Orders	68	1.51	938	4.08	1,205,277.63	8.33	114
Customer Orders	2,634	58.86	14,546	63.40	788,911.33	32.04	4,564
Emergency Purchases	159	3.55	255	1.11	47,802.00	1.94	219
Other Receipts	278	6.21	1,141	4.97	92,462.04	3.75	320
Overages							
Net Adjustments	326	0.90	821		-50,753.25		374
Plus							
Minus	326	100.00	821	100.00	-50,753.25		374
Factory Returns							
Net Appreciation	379	1.05	927		18,494.09		1,004
Positive	321	84.69	693	74.75	20,584.33		811
Negative	58	15.30	234	25.24	-2,090.24		193
Parts Updated With Cost	112	0.31	4		1,170.60		220
Parts With Comments	532						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold			3				3
Gross Sales							
Lost Sales							
Return Sales			2		900.00		2

Source: 102 GK GM MAINTENANCE PARTS

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	652		5,879		104,695.66	
Active Parts	290	44.47	5,086	86.51	84,213.86	80.43
NS Parts	200	30.67	3,733	6.34	11,541.05	11.02
MO Parts						
AP Parts	153	23.46	203	3.45	7,441.81	7.10
DP Parts	9	1.38	217	3.69	1,498.94	1.43
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	5	0.76	10		-166.89	
Core/Exchange						
Memos On File	110					
Parts Added	6	0.92	888	15.10	3,676.32	3.51
Active Parts	2	33.33	888	100.00	3,676.32	100.00
NS Parts						
MO Parts	4	66.66				
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	7					
Inventory Movement - Sales						
0 to 3 Months	254	38.95	4,614	78.48	76,386.79	72.96
4 to 6 Months	99	15.18	438	7.45	12,698.80	12.12
7 to 12 Months	141	21.62	357	6.07	9,590.13	9.16
Over 12 Months	140	21.47	119	2.02	4,624.04	4.41
New Parts No Sales	18	2.76	351	5.97	1,395.90	1.33
Inventory Movement - Receipts						
0 to 3 Months	258	39.57	3,775	64.21	63,864.91	61.00
4 to 6 Months	85	13.03	326	5.54	18,003.60	17.19
7 to 12 Months	120	18.40	568	9.66	10,653.32	10.17
Over 12 Months	171	26.22	319	5.42	8,465.77	8.08
New Parts No Receipts	18	2.76	891	15.15	3,708.06	3.54
Outstanding Orders	98	15.03	441		16,357.99	73.47
Stockorders	67	68.36	263	59.63	12,019.36	2.43
Supplemental Orders	7	7.14	17	3.85	3,398.51	22.10
Customer Orders	31	31.63	157	35.60	3,615.42	1.98
Backorders	3	3.06	4	0.90	324.70	1.98
Stockorder Backorders	3	3.06	4	0.90	324.70	1.98
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 102 GK GM MAINTENANCE PARTS

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	159	24.38	4,943	18.99	151,830.73	16.13	601
Regular	128	80.50	939	18.99	24,494.74	16.13	498
No History	59	37.10	4,004	81.00	127,335.99	83.86	103
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	46	7.05	136	72.05	4,419.76	73.28	76
Regular	42	91.30	98	22.05	3,239.00	20.48	68
No History	6	13.04	30	5.88	905.56	6.22	7
Defective	1	2.17	8		275.20		1
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	117	17.94	1,831	21.40	32,205.07	44.24	244
Stockorders	79	67.52	392	56.74	14,248.13	30.56	133
Supplemental Orders	28	23.93	1,039	21.62	9,841.91	24.42	34
Customer Orders	46	39.31	396	0.05	7,866.84	0.10	74
Emergency Purchases	1	0.85	1	0.16	34.08	0.66	1
Other Receipts	2	1.70	3		214.11		2
Overages							
Net Adjustments	6	0.92	13	100.00	-626.03		7
Plus							
Minus	6	100.00	13		-626.03		7
Factory Returns							
Net Appreciation	4	0.61	26	0.44	721.55		5
Positive	4	100.00	26	100.00	721.55		5
Negative							
Parts Updated With Cost							
Parts With Comments	12						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 102

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	652		5,879		104,695.66	
Active Parts	290	44.47	5,086	86.51	84,213.86	80.43
NS Parts	200	30.67	373	6.34	11,541.05	11.02
MO Parts						
AP Parts	153	23.46	203	3.45	7,441.81	7.10
DP Parts	9	1.38	217	3.69	1,498.94	1.43
SP Parts						
DEL Parts						
Parts With No Cost						
Parts With Negative On-Hand	5	0.76	10		-166.89	
Core/Exchange						
Memos On File	110					
Parts Added	6	0.92	888	15.10	3,676.32	3.51
Active Parts	2	33.33	888	100.00	3,676.32	100.00
NS Parts	4	66.66				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	7					
Inventory Movement - Sales						
0 to 3 Months	254	38.95	4,614	78.48	76,386.79	72.96
4 to 6 Months	99	15.18	438	7.45	12,698.80	12.12
7 to 12 Months	141	21.62	357	6.07	9,590.13	9.16
Over 12 Months	140	21.47	119	2.02	4,624.04	4.41
New Parts No Sales	18	2.76	351	5.97	1,395.90	1.33
Inventory Movement - Receipts						
0 to 3 Months	258	39.57	3,775	64.21	63,864.91	61.00
4 to 6 Months	85	13.03	326	5.54	18,003.60	17.19
7 to 12 Months	120	18.40	568	9.66	10,653.32	10.17
Over 12 Months	171	26.22	319	5.42	8,465.77	8.08
New Parts No Receipts	18	2.76	891	15.15	3,708.06	3.54
Outstanding Orders	98	15.03	441		16,357.99	73.47
Stockorders	67	68.36	263	59.63	12,019.36	2.43
Supplemental Orders	7	7.14	17	3.85	3,398.51	22.10
Customer Orders	31	31.63	157	35.60	3,615.42	1.98
Backorders	3	3.06	4	0.90	324.70	1.98
Stockorder Backorders	3	3.06	4	0.90	324.70	
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

EAGLE CHEVY OF RIVERHEAD
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	159	24.38	4,943	151,830.73	16.13	601	
Regular	128	80.50	939	24,494.74	16.13	498	
No History	59	37.10	4,004	127,335.99	83.86	103	
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	46	7.05	136	4,419.76	73.28	76	
Regular	42	91.30	98	3,239.00	73.28	68	
No History	6	13.04	30	905.56	20.48	7	
Defective	1	2.17	8	275.20	6.22	1	
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	117	17.94	1,831	32,205.07	44.24	244	
Stockorders	79	67.52	392	14,248.13	44.24	133	
Supplemental Orders	28	23.93	1,039	9,841.91	30.56	34	
Customer Orders	46	39.31	396	7,866.84	24.42	74	
Emergency Purchases	1	0.85	1	34.08	0.10	1	
Other Receipts	2	1.70	3	214.11	0.66	2	
Overages							
Net Adjustments	6	0.92	13	-626.03		7	
Plus							
Minus	6	100.00	13	-626.03		7	
Factory Returns							
Net Appreciation	4	0.61	26	721.55		5	
Positive	4	100.00	26	721.55		5	
Negative							
Parts Updated With Cost							
Parts With Comments	12						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 103 GK OE CONNECTION PARTS

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	25					
Active Parts	1	4.00				
NS Parts	24	96.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand	1	4.00	4		-775.40	
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Core/Exchange

Memos On File

Parts Added

- Active Parts
- NS Parts
- MO Parts
- AP Parts
- DP Parts
- SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	3	12.00				
4 to 6 Months	1	4.00				
7 to 12 Months	15	60.00				
Over 12 Months						
New Parts No Sales	6	24.00				

Inventory Movement - Receipts

0 to 3 Months	2	8.00				
4 to 6 Months	1	4.00				
7 to 12 Months	15	60.00				
Over 12 Months						
New Parts No Receipts	7	28.00				

Outstanding Orders

- Stockorders
- Supplemental Orders
- Customer Orders
- Backorders
- Stockorder Backorders
- Supplemntl Backorders
- Customer Backorders

Outstanding Forced Orders

Source: 103 GK OE CONNECTION PARTS

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales							
Regular	1	4.00	2	100.00	296.88	100.00	2
No History	1	100.00	2		296.88		2
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts							
Stockorders	1	4.00	2		296.88		1
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	1	100.00	2	100.00	296.88	100.00	1
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	25					
Active Parts	1	4.00				
NS Parts	24	96.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost

Parts With Negative On-Hand	1	4.00	4		-775.40	
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Core/Exchange

Memos On File

Parts Added

Active Parts
 NS Parts
 MO Parts
 AP Parts
 DP Parts
 SP Parts

Parts & Memos Deleted

Inventory Movement - Sales

0 to 3 Months	3	12.00				
4 to 6 Months	1	4.00				
7 to 12 Months	15	60.00				
Over 12 Months						
New Parts No Sales	6	24.00				

Inventory Movement - Receipts

0 to 3 Months	2	8.00				
4 to 6 Months	1	4.00				
7 to 12 Months	15	60.00				
Over 12 Months						
New Parts No Receipts	7	28.00				

Outstanding Orders

Stockorders
 Supplemental Orders
 Customer Orders
 Backorders
 Stockorder Backorders
 Supplementl Backorders
 Customer Backorders

Outstanding Forced Orders

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	1	4.00	2	100.00	296.88	100.00	2
Regular	1	4.00	2	100.00	296.88	100.00	2
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1	4.00	2	100.00	296.88	100.00	1
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	1	100.00	2	100.00	296.88	100.00	1
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							11
Negative							7
Parts Updated With Cost							4
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	15,813		22,937		1,465,273.22	
Active Parts	6,487	41.02	16,803	73.25	1,012,077.59	69.07
NS Parts	4,949	31.29	2,175	9.48	140,328.61	9.57
MO Parts						
AP Parts	4,278	27.05	3,647	15.90	289,110.12	19.73
DP Parts	99	0.62	312	1.36	23,756.90	1.62
SP Parts						
DEL Parts						
Parts With No Cost	11	0.06	1	0.00		
Parts With Negative On-Hand	30	0.18	64		-7,288.84	
Core/Exchange	337	2.13	533	2.32	40,563.07	
Memos On File	1,130					
Parts Added	86	0.54	14	0.06	866.64	0.05
Active Parts	41	47.67	13	92.85	835.18	96.36
NS Parts	34	39.53	1	7.14	31.46	3.63
MO Parts						
AP Parts	11	12.79				
DP Parts						
SP Parts						
Parts & Memos Deleted	356					
Inventory Movement - Sales						
0 to 3 Months	6,854	43.34	15,634	68.16	928,005.57	63.33
4 to 6 Months	1,983	12.54	2,592	11.30	197,991.94	13.51
7 to 12 Months	2,877	18.19	2,322	10.12	174,857.71	11.93
Over 12 Months	3,983	25.18	2,372	10.34	162,222.84	11.07
New Parts No Sales	116	0.73	17	0.07	2,195.16	0.14
Inventory Movement - Receipts						
0 to 3 Months	6,969	44.07	13,328	58.10	971,356.56	66.29
4 to 6 Months	1,479	9.35	2,871	12.51	148,805.29	10.15
7 to 12 Months	2,720	17.20	2,728	11.89	178,476.67	12.18
Over 12 Months	4,538	28.69	4,001	17.44	166,523.66	11.36
New Parts No Receipts	107	0.67	9	0.03	111.04	0.00
Outstanding Orders	1,724	10.90	4,933		588,591.17	
Stockorders	1,261	73.14	2,055	41.65	300,627.22	51.07
Supplemental Orders	11	0.63	1,004	20.35	14,570.96	2.47
Customer Orders	461	26.74	1,569	31.80	203,069.70	34.50
Backorders	242	14.03	1,305	6.18	70,323.29	11.94
Stockorder Backorders	240	13.92	303	6.14	70,033.54	11.89
Supplemntl Backorders						
Customer Backorders	2	0.11	2	0.04	289.75	0.04
Outstanding Forced Orders						

Source: 104 GK GM DIRECT SHIP

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	3,980	25.16	21,802	51.18	1,695,607.32	51.28	10,464
Regular	3,493	87.76	11,159	48.80	869,573.45	48.69	8,911
No History	907	22.78	10,641	0.00	825,632.21	0.02	1,551
Drop Ship	2	0.05	2		401.66		2
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.00	22		217.14		1
Return Sales	1,202	7.60	2,399	86.28	214,415.82	85.37	1,777
Regular	1,113	92.59	2,070	12.21	183,063.82	9.57	1,618
No History	99	8.23	293	1.50	20,530.94	5.04	123
Defective	32	2.66	36		10,821.06		36
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2,926	18.50	9,703	54.67	876,400.44	63.50	6,283
Stockorders	2,233	76.31	5,305	10.58	556,588.59	1.06	4,362
Supplemental Orders	3	0.10	1,027	26.73	9,368.17	32.80	15
Customer Orders	1,126	38.48	2,594	8.00	287,460.51	2.62	1,822
Emergency Purchases							
Other Receipts	79	2.69	777		22,983.17		84
Overages							
Net Adjustments	164	1.03	293	100.00	-32,626.67		193
Plus							
Minus	164	100.00	293		-32,626.67		193
Factory Returns							
Net Appreciation	101	0.63	157	0.68	1,269.13		184
Positive	78	77.22	119	75.79	1,893.11		141
Negative	23	22.77	38	24.20	-623.98		43
Parts Updated With Cost	4	0.02	2		1,229.55		4
Parts With Comments	100						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

EAGLE CHEVY OF RIVERHEAD
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	15,813		22,937		1,465,273.22	
Active Parts	6,487	41.02	16,803	73.25	1,012,077.59	69.07
NS Parts	4,949	31.29	2,175	9.48	140,328.61	9.57
MO Parts						
AP Parts	4,278	27.05	3,647	15.90	289,110.12	19.73
DP Parts	99	0.62	312	1.36	23,756.90	1.62
SP Parts						
DEL Parts						
Parts With No Cost	11	0.06	1	0.00		
Parts With Negative On-Hand	30	0.18	64		-7,288.84	
Core/Exchange	337	2.13	533	2.32	40,563.07	
Memos On File	1,130					
Parts Added	86	0.54	14	0.06	866.64	0.05
Active Parts	41	47.67	13	92.85	835.18	96.36
NS Parts	34	39.53	1	7.14	31.46	3.63
MO Parts						
AP Parts	11	12.79				
DP Parts						
SP Parts						
Parts & Memos Deleted	356					
Inventory Movement - Sales						
0 to 3 Months	6,854	43.34	15,634	68.16	928,005.57	63.33
4 to 6 Months	1,983	12.54	2,592	11.30	197,991.94	13.51
7 to 12 Months	2,877	18.19	2,322	10.12	174,857.71	11.93
Over 12 Months	3,983	25.18	2,372	10.34	162,222.84	11.07
New Parts No Sales	116	0.73	17	0.07	2,195.16	0.14
Inventory Movement - Receipts						
0 to 3 Months	6,969	44.07	13,328	58.10	971,356.56	66.29
4 to 6 Months	1,479	9.35	2,871	12.51	148,805.29	10.15
7 to 12 Months	2,720	17.20	2,728	11.89	178,476.67	12.18
Over 12 Months	4,538	28.69	4,001	17.44	166,523.66	11.36
New Parts No Receipts	107	0.67	9	0.03	111.04	0.00
Outstanding Orders	1,724	10.90	4,933		588,591.17	
Stockorders	1,261	73.14	2,055	41.65	300,627.22	51.07
Supplemental Orders	11	0.63	1,004	20.35	14,570.96	2.47
Customer Orders	461	26.74	1,569	31.80	203,069.70	34.50
Backorders	242	14.03	1,305	6.18	70,323.29	11.94
Stockorder Backorders	240	13.92	303	6.14	70,033.54	11.89
Supplemntl Backorders						
Customer Backorders	2	0.11	2	0.04	289.75	0.04
Outstanding Forced Orders						

EAGLE CHEVY OF RIVERHEAD
 MONTHLY SUMMARY REPORT

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	3,980	25.16	21,802	51.18	1,695,607.32	51.28	10,464
Regular	3,493	87.76	11,159	48.80	869,573.45	48.69	8,911
No History	907	22.78	10,641	0.00	825,632.21	0.02	1,551
Drop Ship	2	0.05	2		401.66		2
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.00	22		217.14		1
Return Sales	1,202	7.60	2,399	86.28	214,415.82	85.37	1,777
Regular	1,113	92.59	2,070	12.21	183,063.82	9.57	1,618
No History	99	8.23	293	1.50	20,530.94	5.04	123
Defective	32	2.66	36		10,821.06		36
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	2,926	18.50	9,703	54.67	876,400.44	63.50	6,283
Stockorders	2,233	76.31	5,305	10.58	556,588.59	1.06	4,362
Supplemental Orders	3	0.10	1,027	26.73	9,368.17	32.80	15
Customer Orders	1,126	38.48	2,594	8.00	287,460.51	2.62	1,822
Emergency Purchases							
Other Receipts	79	2.69	777		22,983.17		84
Overages							
Net Adjustments	164	1.03	293	100.00	-32,626.67		193
Plus							
Minus	164	100.00	293		-32,626.67		193
Factory Returns							
Net Appreciation	101	0.63	157	0.68	1,269.13		184
Positive	78	77.22	119	75.79	1,893.11		141
Negative	23	22.77	38	24.20	-623.98		43
Parts Updated With Cost	4	0.02	2		1,229.55		4
Parts With Comments	100						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 105 GK GM BATTERIES

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance						
Active Parts	5		5		755.56	100.00
NS Parts	2	40.00	4	80.00	755.56	100.00
MO Parts	3	60.00	1	20.00		
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	1	20.00	1	20.00		
Parts With Negative On-Hand						
Core/Exchange	1	20.00	4	80.00	48.00	
Memos On File	1					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	3	60.00	5	100.00	755.56	100.00
4 to 6 Months	1	20.00				
7 to 12 Months	1	20.00				
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	3	60.00	5	100.00	755.56	100.00
4 to 6 Months	1	20.00				
7 to 12 Months	1	20.00				
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders	1	20.00	1		188.89	
Supplemental Orders						
Customer Orders	1	100.00	1	100.00	188.89	100.00
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Source: 105 GK GM BATTERIES

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	3	60.00	7	100.00	1,234.23	100.00	7
Regular	3	100.00	7	100.00	1,234.23	100.00	7
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	1	20.00	1	100.00	188.89	100.00	1
Regular	1	100.00	1	100.00	188.89	100.00	1
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3	60.00	8		1,317.16		4
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	3	100.00	8	100.00	1,317.16	100.00	4
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 105

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance						
Active Parts	5		5		755.56	100.00
NS Parts	2	40.00	4	80.00	755.56	
MO Parts	3	60.00	1	20.00		
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	1	20.00	1	20.00		
Parts With Negative On-Hand						
Core/Exchange	1	20.00	4	80.00	48.00	
Memos On File	1					
Parts Added						
Active Parts						
NS Parts						
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	3	60.00	5	100.00	755.56	100.00
4 to 6 Months	1	20.00				
7 to 12 Months	1	20.00				
Over 12 Months						
New Parts No Sales						
Inventory Movement - Receipts						
0 to 3 Months	3	60.00	5	100.00	755.56	100.00
4 to 6 Months	1	20.00				
7 to 12 Months	1	20.00				
Over 12 Months						
New Parts No Receipts						
Outstanding Orders						
Stockorders	1	20.00	1		188.89	
Supplemental Orders						
Customer Orders	1	100.00	1	100.00	188.89	100.00
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 105

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	3	60.00	7	100.00	1,234.23	100.00	7
Regular	3	100.00	7	100.00	1,234.23	100.00	7
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	1	20.00	1	100.00	188.89	100.00	1
Regular	1	100.00	1	100.00	188.89	100.00	1
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3	60.00	8		1,317.16		4
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases							
Other Receipts	3	100.00	8	100.00	1,317.16	100.00	4
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Source: 130 GN MISC. NON-GM

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance						
Active Parts	20					
NS Parts	7	35.00				
MO Parts	13	65.00				
AP Parts						
DP Parts						
SP Parts						
DEL Parts						

Parts With No Cost	1	5.00				
Parts With Negative On-Hand	1	5.00	1		-39.99	

Core/Exchange

Memos On File

Parts Added						
Active Parts	2	10.00				
NS Parts	2	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						

Parts & Memos Deleted

Inventory Movement - Sales						
0 to 3 Months	6	30.00				
4 to 6 Months	4	20.00				
7 to 12 Months	7	35.00				
Over 12 Months						
New Parts No Sales	3	15.00				

Inventory Movement - Receipts						
0 to 3 Months	7	35.00				
4 to 6 Months	2	10.00				
7 to 12 Months	8	40.00				
Over 12 Months						
New Parts No Receipts	3	15.00				

Outstanding Orders
 Stockorders
 Supplemental Orders
 Customer Orders
 Backorders
 Stockorder Backorders
 Supplementl Backorders
 Customer Backorders

Outstanding Forced Orders

Source: 130 GN MISC. NON-GM

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	3	15.00	3	100.00	269.24	100.00	3
Regular	3	100.00	3	100.00	269.24	100.00	3
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3	15.00	3	100.00	269.24	100.00	3
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases	3	100.00	3	100.00	269.24	100.00	3
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost	2	10.00					2
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold			48		1,373.07		22
Gross Sales							
Lost Sales							
Return Sales	1		1		39.99		1

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance						
Active Parts	20					
NS Parts	7	35.00				
MO Parts	13	65.00				
AP Parts						
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	1	5.00				
Parts With Negative On-Hand	1	5.00	1		-39.99	
Core/Exchange						
Memos On File						
Parts Added						
Active Parts	2	10.00				
NS Parts	2	100.00				
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted						
Inventory Movement - Sales						
0 to 3 Months	6	30.00				
4 to 6 Months	4	20.00				
7 to 12 Months	7	35.00				
Over 12 Months						
New Parts No Sales	3	15.00				
Inventory Movement - Receipts						
0 to 3 Months	7	35.00				
4 to 6 Months	2	10.00				
7 to 12 Months	8	40.00				
Over 12 Months						
New Parts No Receipts	3	15.00				
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemntl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 130

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	3	15.00	3	100.00	269.24	100.00	3
Regular	3	100.00	3		269.24		3
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales							
Regular							
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3	15.00	3		269.24		3
Stockorders							
Supplemental Orders							
Customer Orders							
Emergency Purchases	3	100.00	3		269.24	100.00	3
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost	2	10.00					2
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold			48		1,373.07		22
Gross Sales							
Lost Sales							
Return Sales			1		39.99		1

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	52,402		60,775		6,452,295.19	
Active Parts	16,035	30.59	38,715	63.70	4,328,351.38	67.08
NS Parts	25,200	48.08	10,955	18.02	1,239,178.51	12.86
MO Parts	10,896	20.79	10,257	16.87	54,946.94	19.20
AP Parts	269	0.51	848	1.39		0.85
DP Parts						
SP Parts	2	0.00				
DEL Parts						
Parts With No Cost	1,500	2.86	10	0.01		
Parts With Negative On-Hand	179	0.34	531		-51,355.39	
Core/Exchange	990	1.88	1,904	3.13	673,036.04	
Memos On File	9,028					
Parts Added	1,894	3.61	1,436	2.36	27,981.92	0.43
Active Parts	452	23.86	952	66.29	14,648.62	52.35
NS Parts	1,160	61.24	476	33.14	11,945.45	42.68
MO Parts						
AP Parts	282	14.88	8	0.55	1,387.85	4.95
DP Parts						
SP Parts						
Parts & Memos Deleted	1,534					
Inventory Movement - Sales	17,760	33.89	36,038	59.29	4,158,997.12	64.45
0 to 3 Months	6,832	13.03	7,429	12.22	829,031.80	12.84
4 to 6 Months	9,909	18.90	8,053	13.25	762,381.12	11.81
7 to 12 Months	10,128	19.32	7,229	11.89	474,839.69	7.35
Over 12 Months	7,773	14.83	2,026	3.33	227,045.46	3.51
New Parts No Sales						
Inventory Movement - Receipts	19,576	37.35	34,888	57.40	4,407,425.37	68.30
0 to 3 Months	5,484	10.46	6,488	10.67	932,263.33	14.44
4 to 6 Months	9,048	17.26	7,873	12.95	646,714.75	10.02
7 to 12 Months	11,294	21.55	10,190	16.76	432,488.22	6.70
Over 12 Months	7,000	13.35	1,336	2.19	33,403.52	0.51
New Parts No Receipts						
Outstanding Orders	4,464	8.51	15,104	24.95	2,624,113.56	40.82
Stockorders	2,569	5.00	4,495	7.29	963,070.10	14.99
Supplemental Orders	92	0.18	1,806	2.84	587,250.58	9.07
Customer Orders	1,852	3.62	7,967	12.42	741,967.01	11.46
Backorders	542	1.06	836	1.30	331,825.87	5.14
Stockorder Backorders	539	1.05	746	1.16	324,850.91	5.04
Supplemntl Backorders						
Customer Backorders	4	0.08	90	0.14	6,974.96	0.11
Outstanding Forced Orders						

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	10,558	20.14	58,126		4,660,910.86		26,346
Regular	8,596	81.41	25,891	44.54	2,532,369.22	54.33	20,179
No History	3,120	29.55	32,218	55.42	2,127,121.48	45.63	6,159
Drop Ship	8	0.07	17	0.02	1,420.16	0.03	8
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	15	0.02	73		3,913.11		15
Return Sales	2,838	5.41	7,848		639,230.46		4,154
Regular	2,496	87.94	4,953	63.11	516,305.41	80.76	3,494
No History	407	14.34	2,734	34.83	96,010.07	15.01	552
Defective	94	3.31	161	2.05	26,914.98	4.21	108
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	7,525	14.36	34,490		3,372,126.41		15,773
Stockorders	4,483	59.57	11,760	34.09	1,898,021.34	56.28	8,516
Supplemental Orders	99	1.31	3,004	8.70	224,487.71	6.65	163
Customer Orders	3,806	50.57	17,536	50.84	1,084,238.68	32.15	6,460
Emergency Purchases	163	2.16	259	0.75	48,105.32	1.42	223
Other Receipts	363	4.82	1,931	5.59	117,273.36	3.47	411
Overages							
Net Adjustments	496	0.94	1,127		-84,005.95		574
Plus							
Minus	496	100.00	1,127	100.00	-84,005.95		574
Factory Returns							
Net Appreciation	484	0.92	1,110	1.82	20,484.77		1,204
Positive	403	83.26	838	75.49	23,198.99		964
Negative	81	16.73	272	24.50	-2,714.22		240
Parts Updated With Cost	118	0.22	6		2,400.15		226
Parts With Comments	644						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			51		1,373.07		25
Lost Sales							
Return Sales			3		939.99		3