

29FEB2024 23:57:43
 29FEB2024 Month End FEB 2024

COURTESY TOYOTA OF BRANDON
 MONTHLY SUMMARY REPORT

ABG650-I
 Page 2

Grand Total

| | NBR OF PARTS | PERCENT | PARTS PIECES | PERCENT | PARTS COST | PERCENT | TRANS COUNT |
|-----------------------------|--------------|---------|--------------|---------|--------------|---------|-------------|
| Gross Sales | 4,310 | 14.67 | 48,885 | | 1,107,082.08 | | 26,041 |
| Regular | 4,310 | 100.00 | 48,885 | 100.00 | 1,107,082.08 | 100.00 | 26,041 |
| No History | | | | | | | |
| Drop Ship | | | | | | | |
| Wholesale | | | | | | | |
| Wholesale No History | | | | | | | |
| Wholesale Drop Ship | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Drop Ship | | | | | | | |
| Lost Sales | 104 | 0.35 | 210 | | 15,483.42 | | 123 |
| Return Sales | 1,121 | 3.81 | 5,182 | | 162,187.86 | | 2,793 |
| Regular | 1,121 | 100.00 | 5,182 | 100.00 | 162,187.86 | 100.00 | 2,793 |
| No History | | | | | | | |
| Defective | | | | | | | |
| Wholesale | | | | | | | |
| Wholesale No History | | | | | | | |
| Wholesale Defective | | | | | | | |
| Warranty | | | | | | | |
| Warranty No History | | | | | | | |
| Warranty Defective | | | | | | | |
| Receipts | 3,874 | 13.19 | 44,398 | | 1,037,319.57 | | 7,873 |
| Stockorders | 2,858 | 73.77 | 19,917 | 44.86 | 645,030.86 | 62.18 | 5,994 |
| Supplemental Orders | | | | | | | |
| Customer Orders | 1,025 | 26.45 | 1,568 | 3.53 | 146,187.37 | 14.09 | 1,250 |
| Emergency Purchases | 8 | 0.20 | 13 | 0.02 | 343.88 | 0.03 | 9 |
| Other Receipts | 357 | 9.21 | 22,900 | 51.57 | 245,757.46 | 23.69 | 620 |
| Overages | | | | | | | |
| Net Adjustments | 212 | 0.72 | 1,632 | | 1,000.14 | | 260 |
| Plus | 105 | 49.52 | 1,419 | 84.36 | 22,014.50 | | 131 |
| Minus | 107 | 50.47 | 263 | 15.63 | -21,014.36 | | 129 |
| Factory Returns | 527 | 1.79 | 624 | | -74,297.95 | | 527 |
| Net Appreciation | 33 | 0.11 | 451 | 0.92 | 526.64 | | 89 |
| Positive | 27 | 81.81 | 430 | 95.34 | 719.90 | | 71 |
| Negative | 6 | 18.18 | 21 | 4.65 | -193.26 | | 18 |
| Parts Updated With Cost | 63 | 0.21 | 2 | | 180.00 | | 63 |
| Parts With Comments | 46 | | | | | | |
| Misc & Sublet Items | | | | | | | |
| Gross Sales | | | | | | | |
| Lost Sales | | | | | | | |
| Return Sales | | | | | | | |
| Parts Not On File, But Sold | | | | | | | |
| Gross Sales | | | 2,916 | | 83,310.06 | | 606 |
| Lost Sales | | | | | | | |
| Return Sales | | | 2,210 | | 41,140.06 | | 74 |

434,893
** Collision*
~~*# 1,544,975*~~

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COURTESY TOYOTA OF BRANDON
 MONTHLY SUMMARY REPORT

ABG650-I
 Page 1

Grand Total

| | NBR OF PARTS | PERCENT | PARTS | PIECES | PERCENT | PARTS COST | PERCENT |
|-------------------------------|--------------|---------|--------|--------|---------|--------------|---------|
| Inventory Balance | 29,365 | | 49,004 | | | 1,352,748.71 | |
| Active Parts | 11,294 | 38.46 | 42,001 | | 85.70 | 1,000,191.79 | 73.93 |
| NS Parts | 14,714 | 50.10 | 2,087 | | 4.25 | 193,010.90 | 14.26 |
| MO Parts | 288 | 0.98 | 1,563 | | 3.18 | 10,064.95 | 0.74 |
| AP Parts | 3,060 | 10.42 | 3,344 | | 6.82 | 149,214.26 | 11.03 |
| DP Parts | 8 | 0.02 | 9 | | 0.01 | 266.81 | 0.01 |
| SP Parts | | | | | | | |
| DEL Parts | 1 | 0.00 | | | | | |
| Parts With No Cost | 40 | 0.13 | 1 | | 0.00 | | |
| Parts With Negative On-Hand | 2 | 0.00 | 2 | | | -422.12 | |
| Core/Exchange | 66 | 0.22 | 87 | | 0.17 | 10,716.00 | |
| Memos On File | 3,681 | | | | | | |
| Parts Added | 1,302 | 4.43 | 353 | | 0.72 | 16,946.70 | 1.25 |
| Active Parts | 55 | 4.22 | 140 | | 39.66 | 3,507.09 | 20.69 |
| NS Parts | 1,246 | 95.69 | 213 | | 60.33 | 13,439.61 | 79.30 |
| MO Parts | | | | | | | |
| AP Parts | 1 | 0.07 | | | | | |
| DP Parts | | | | | | | |
| SP Parts | | | | | | | |
| Parts & Memos Deleted | 1,934 | | | | | | |
| Inventory Movement - Sales | | | | | | | |
| 0 to 3 Months | 10,516 | 35.81 | 41,338 | | 84.35 | 914,248.07 | 67.58 |
| 4 to 6 Months | 4,230 | 14.40 | 2,632 | | 5.37 | 196,855.94 | 14.55 |
| 7 to 12 Months | 4,372 | 14.88 | 3,686 | | 7.52 | 150,244.74 | 11.10 |
| Over 12 Months | 4,371 | 14.88 | 259 | | 0.52 | 3,970.99 | 0.29 |
| New Parts No Sales | 5,876 | 20.01 | 1,089 | | 2.22 | 87,428.97 | 6.46 |
| Inventory Movement - Receipts | | | | | | | |
| 0 to 3 Months | 10,523 | 35.83 | 35,946 | | 73.35 | 975,513.99 | 72.11 |
| 4 to 6 Months | 3,874 | 13.19 | 3,495 | | 7.13 | 195,548.33 | 14.45 |
| 7 to 12 Months | 3,951 | 13.45 | 5,530 | | 11.28 | 129,162.65 | 9.54 |
| Over 12 Months | 4,582 | 15.60 | 3,825 | | 7.80 | 33,594.95 | 2.48 |
| New Parts No Receipts | 6,435 | 21.91 | 208 | | 0.42 | 18,928.79 | 1.39 |
| Outstanding Orders | 602 | 2.05 | 2,189 | | | 218,297.68 | |
| Stockorders | 142 | 23.58 | 363 | | 16.58 | 19,265.82 | 8.82 |
| Supplemental Orders | | | | | | | |
| Customer Orders | 116 | 19.26 | 186 | | 8.49 | 17,765.21 | 8.13 |
| Backorders | 364 | 60.46 | 1,640 | | 74.92 | 181,266.65 | 83.03 |
| Stockorder Backorders | 253 | 42.02 | 1,322 | | 60.39 | 127,002.88 | 58.17 |
| Supplemntl Backorders | | | | | | | |
| Customer Backorders | 157 | 26.07 | 318 | | 14.52 | 54,263.77 | 24.85 |
| Outstanding Forced Orders | 15 | 0.05 | 17 | | | 1,004.00 | |

P&L Detail Overview

Data as of: 3/1/2024 7:36:28 PM

Line Desc Q Feb 2024

Totals

GP% IC & Int Parts 36.88%

Sales Parts Transfer \$0

Gross Parts Transfer \$0

GP% Parts Transfer

Total Sales Collision Parts \$434,893

Total Gross Collision Parts \$122,851

GP% Total Collision Parts 28.25%