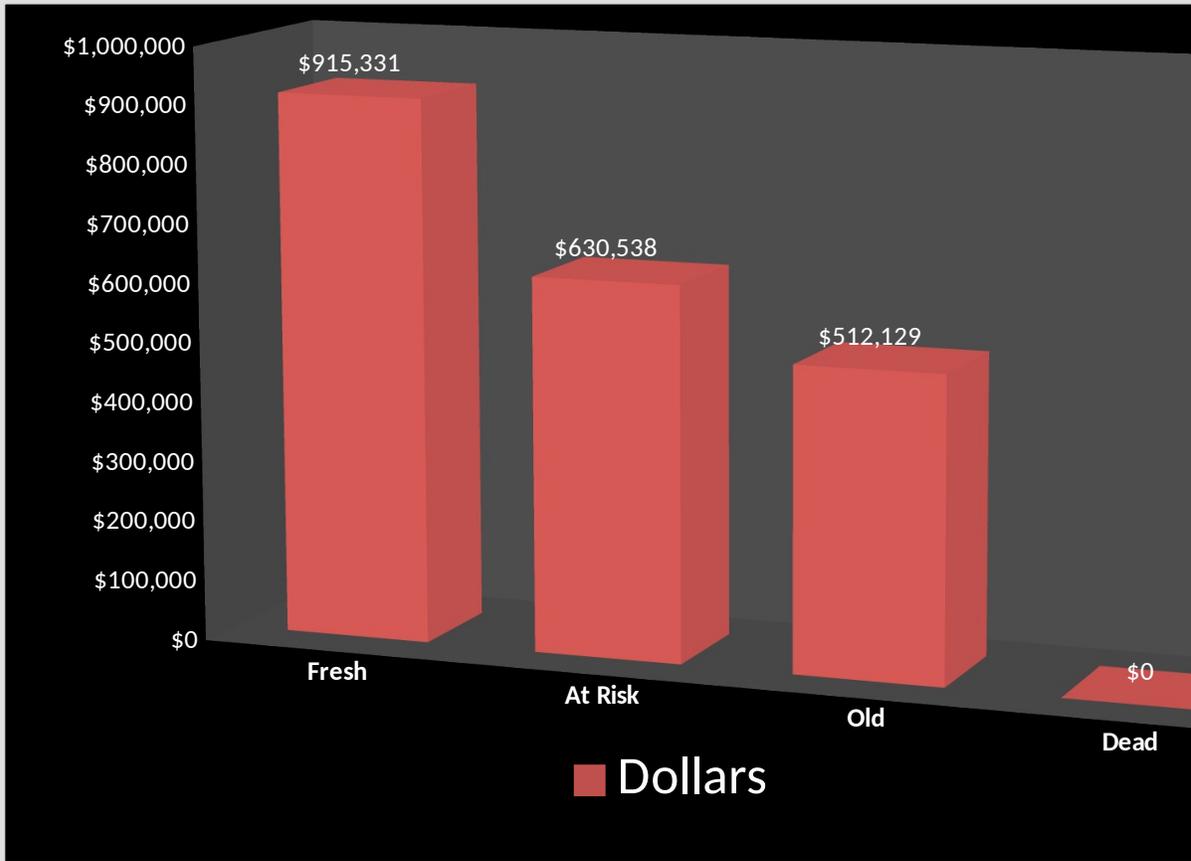


Pre-Owned Stock Analysis

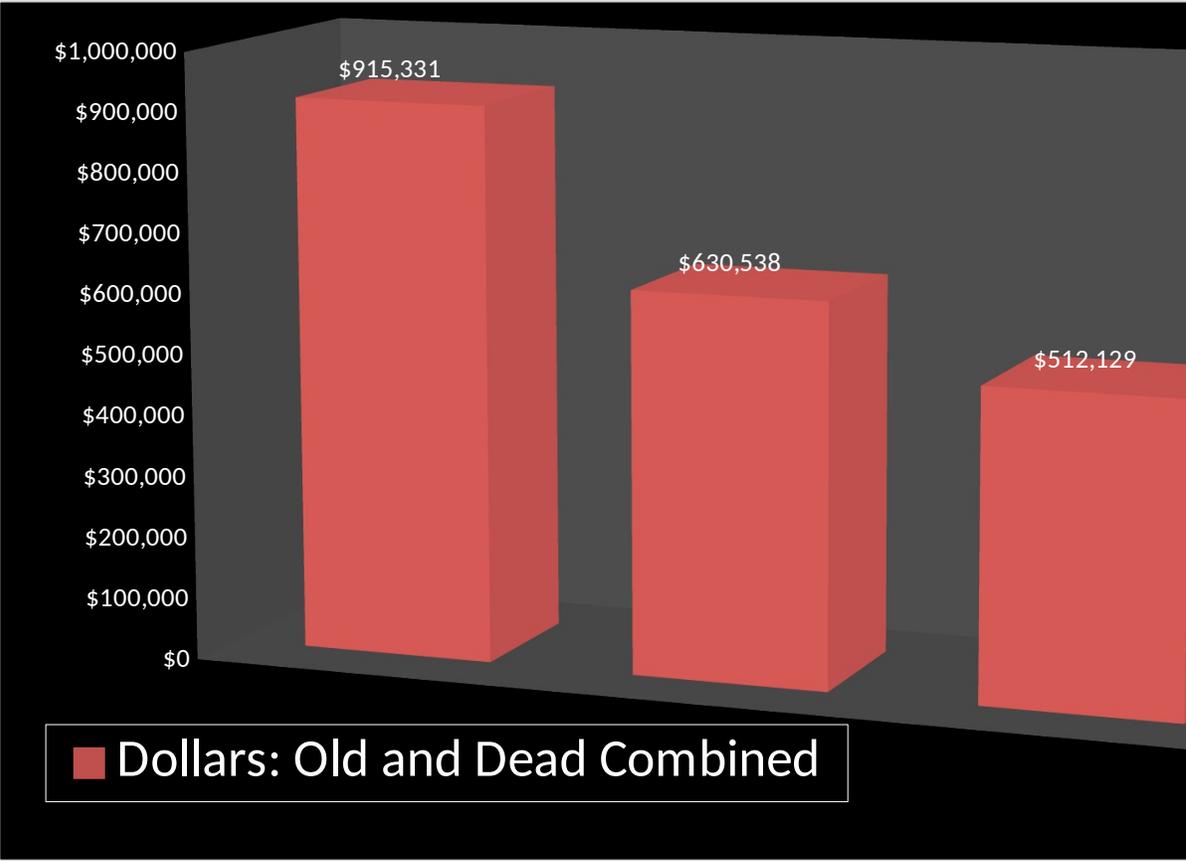
Days In Stock

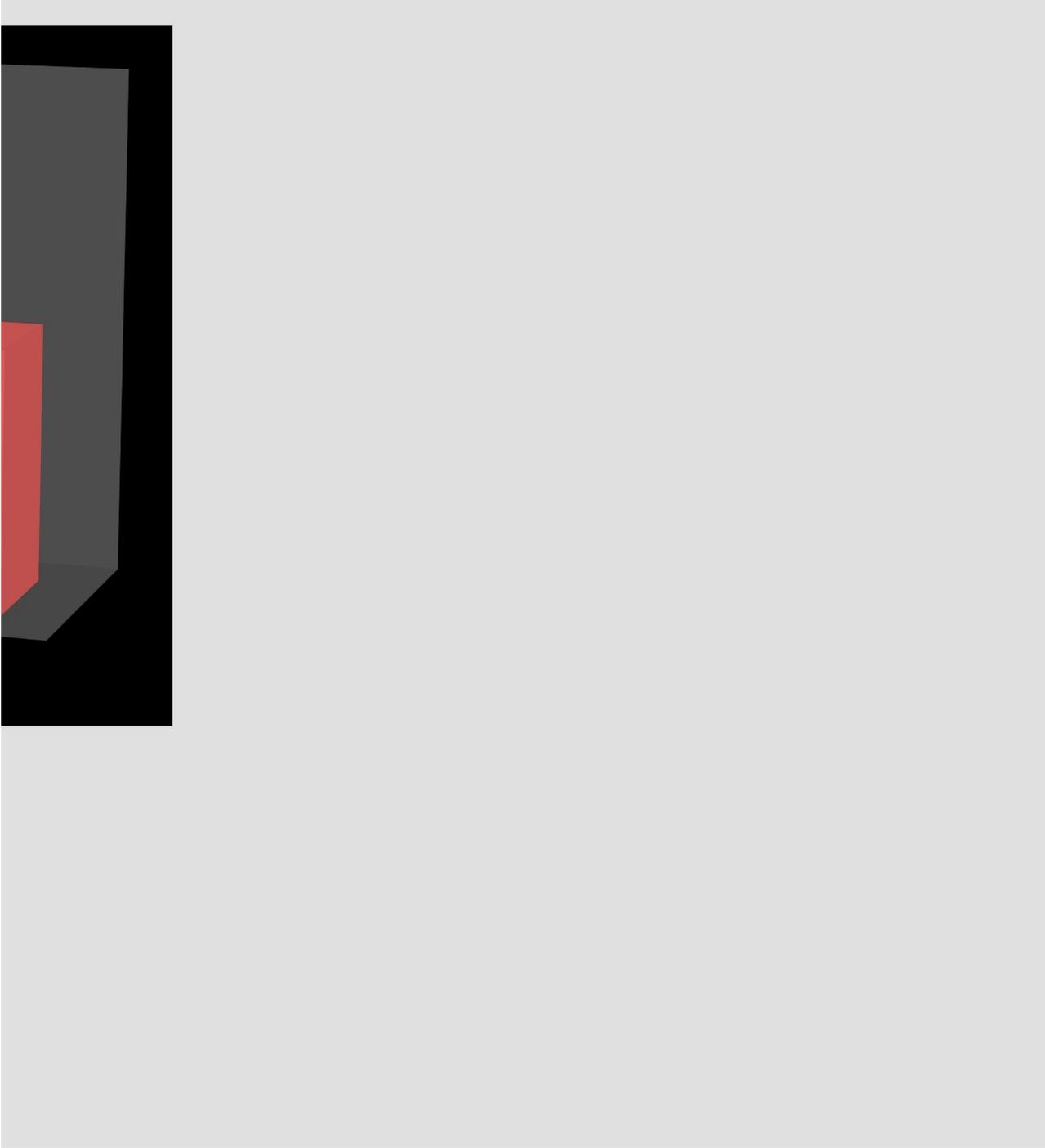
| Days In Stock | | | | | |
|--|-----------|-----------|----------------|----------|-----------|
| | 0-30 | 31-45 | 46-60 | 61-90 | 90-120 |
| # Of Units | 35 | 7 | 10 | 3 | 10 |
| Dollars | \$915,331 | \$252,537 | \$378,001 | \$94,214 | \$417,915 |
| <div style="display: flex; justify-content: space-between; align-items: center;"> <div style="background-color: #00FF00; padding: 10px; border: 1px dashed black;"> Fresh </div> <div style="background-color: #FFFF00; padding: 10px; border: 1px dashed black;"> At Risk </div> <div style="background-color: #FFB6C1; padding: 10px; border: 1px dashed black;"> Old </div> </div> | | | | | |
| | 35 | 17 | <i>Units</i> | | 13 |
| | \$915,331 | \$630,538 | <i>Dollars</i> | | \$512,129 |

| | |
|-------------|--------------|
| | |
| | |
| 121+ | Total |
| | 65 |
| | \$2,057,998 |
| Dead | |
| 0 | |
| \$0 | \$512,129 |









Pre-Owned Stock Analysis

| | | | | |
|--------------|----------------|----------------------------------|------------|-------------|
| Fresh | At Risk | | Old | Dead |
| 35 | 17 | <i>Units</i> | 13 | 0 |
| \$915,331 | \$630,538 | <i>Dollars</i> | \$512,129 | \$0 |
| 54% | 26% | <i>Percent of total in Units</i> | 20% | 0% |
| 44% | 31% | <i>Percent of total in \$</i> | 25% | 0% |
| \$26,152 | \$37,090 | <i>Average Cost per Unit</i> | \$39,395 | 0 |

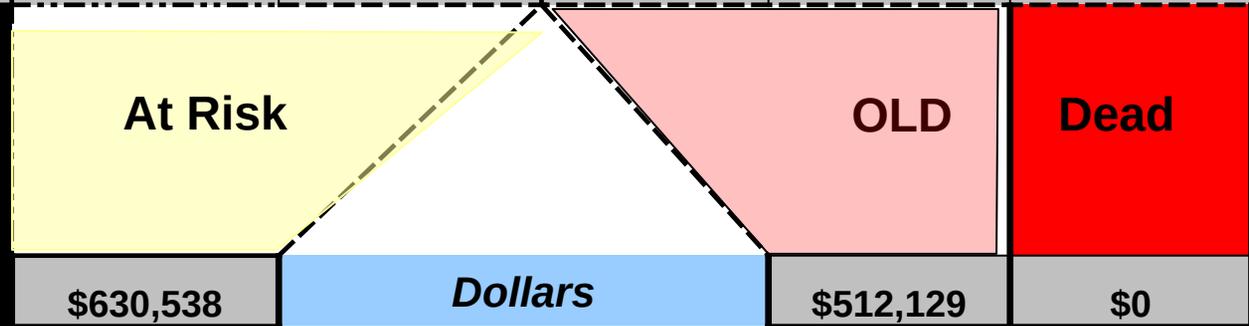
65

\$2,057,998

Over Valuation "Water" Analysis

Days In Stock

| | 0-30 | 31-45 | 46-60 | 61-90 | 91 - 120 | 121+ |
|----------------|---------------|---------------|---------------|--------------|---------------|----------|
| Dollars | 915331 | 252537 | 378001 | 94214 | 417915 | 0 |



Enter the percentage of this inventory value that you estimate is "water"

| | | | |
|----------|------------------------|----------|-----|
| 10% | <i>"Water" %</i> | 15% | 25% |
| \$63,054 | <i>"Water" Dollars</i> | \$76,819 | \$0 |

% of inventory under water **6.8%**

Total Water Dollars **\$139,873**

Total

2057998

