

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	120	61	181	Finance or Lease Reserve			0
Finance or Lease Contracts	108	41	149	Service Contracts	1934	2796	4730
Service Contracts	41	31	72	Pre-paid Maintenance			0
Pre-Paid Maintenance	0	0	0	GAP	850	1294	2144
GAP	28	6	34	Theft Deterrent			0
Theft Deterrent	0	0	0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	4	1	5	Tire/Wheel			0
Tire/Wheel	13	2	15	Lease Care			0
Lease Care	4	0	4	Other _____			0
Other _____	0	0	0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	34313	25985	60298
Service Contracts	50762	43941	94703
Pre-Paid maintenance	0	0	0
GAP	15070	2525	17595
Theft Deterrent	0	0	0
Paint Sealant & Appearance	1991	876	2867
Tire/Wheel	7714	1895	9609
Lease Care	2295	0	2295
Other _____	0		0