

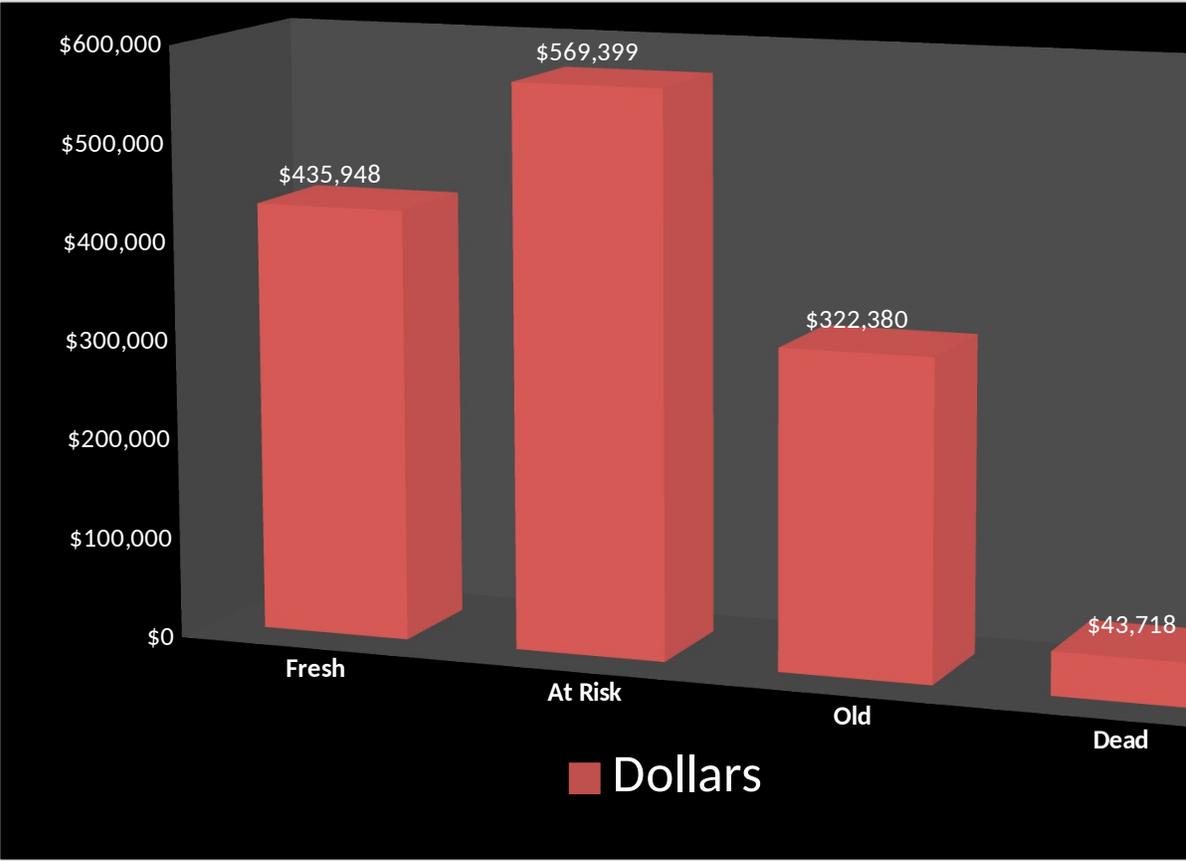
## Pre-Owned Stock Analysis

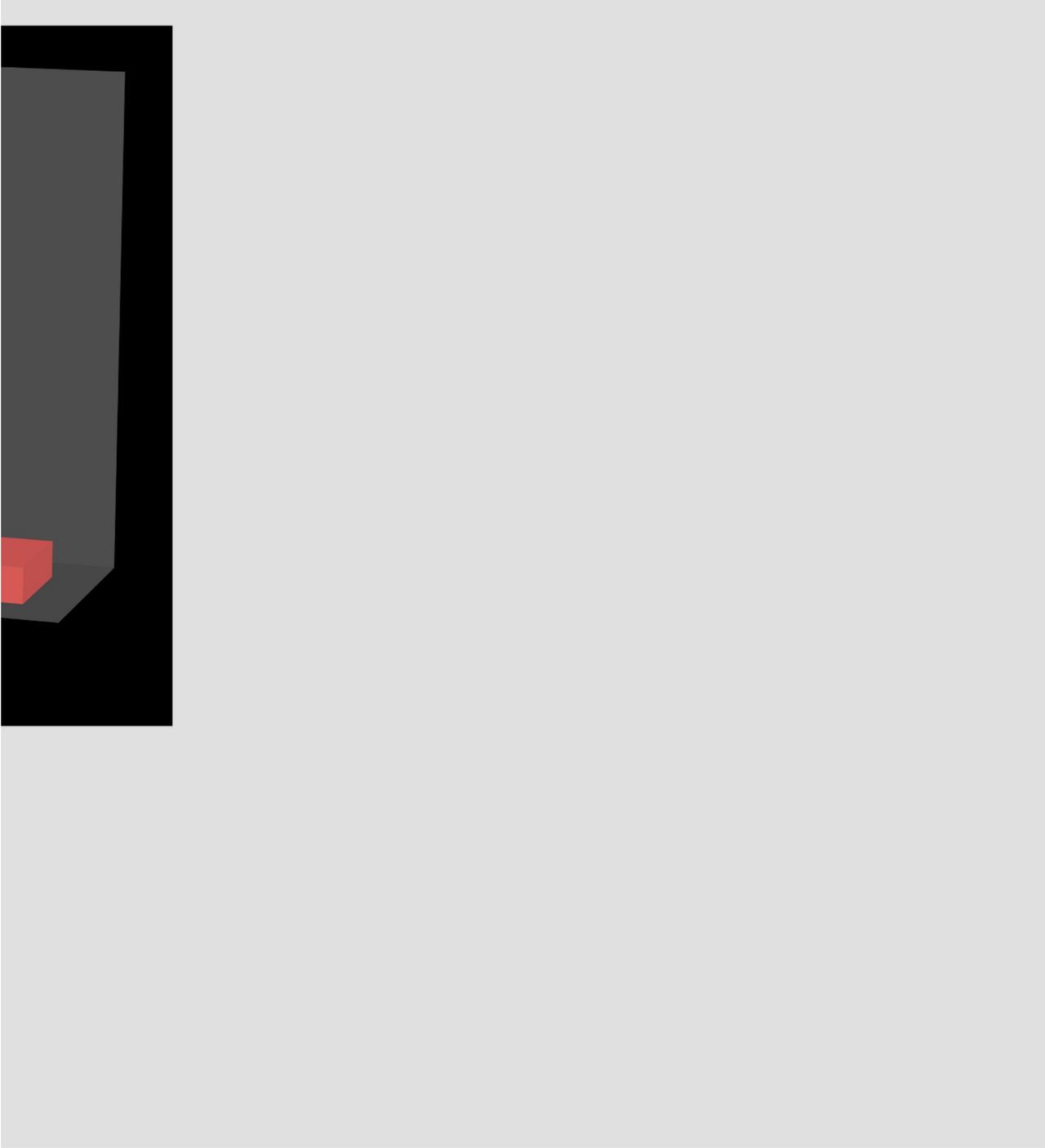
### Days In Stock

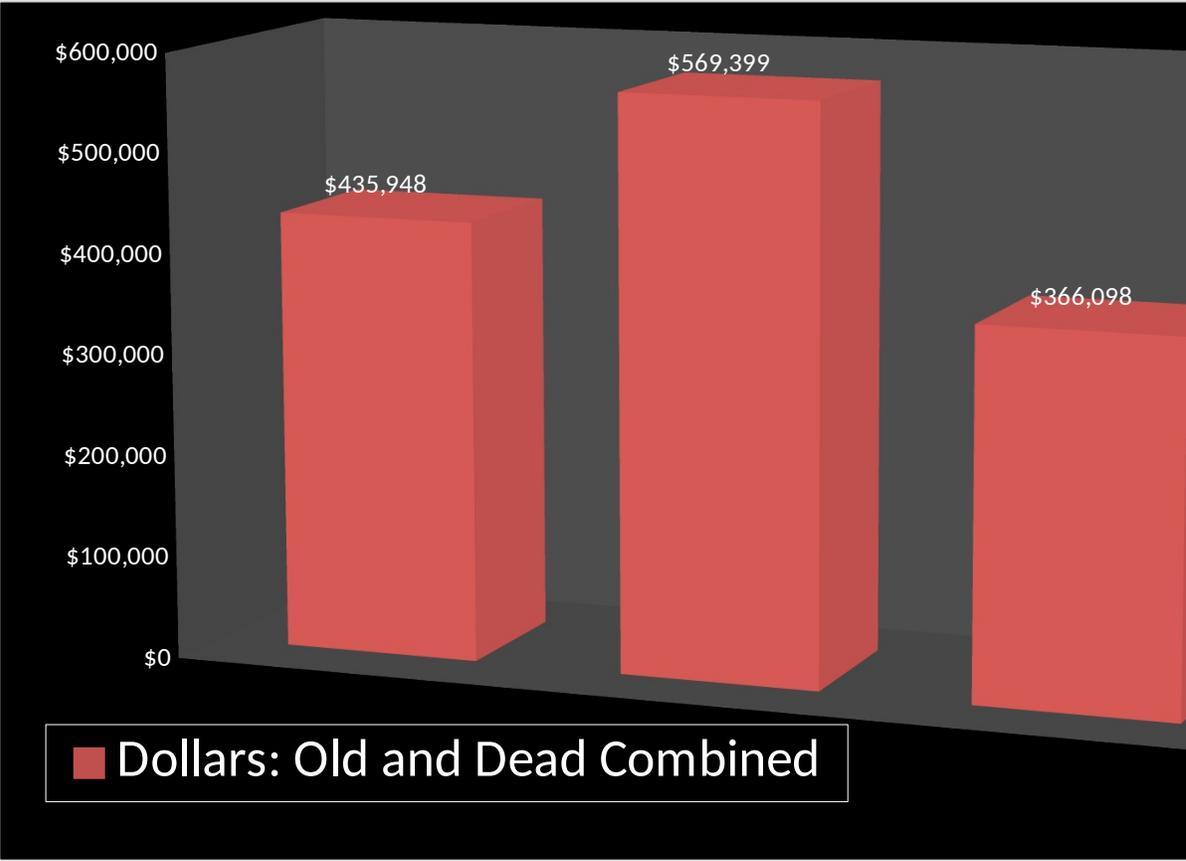
						0-30	31-45	46-60	61-90	90-120	
# Of Units						19	12	5	5	1	
Dollars						\$435,948	\$405,029	\$164,370	\$250,381	\$71,999	
						At Risk			Old		<b>Fresh</b>
											19
						17	<i>Units</i>		6		
						\$435,948	\$569,399	<i>Dollars</i>		\$322,380	

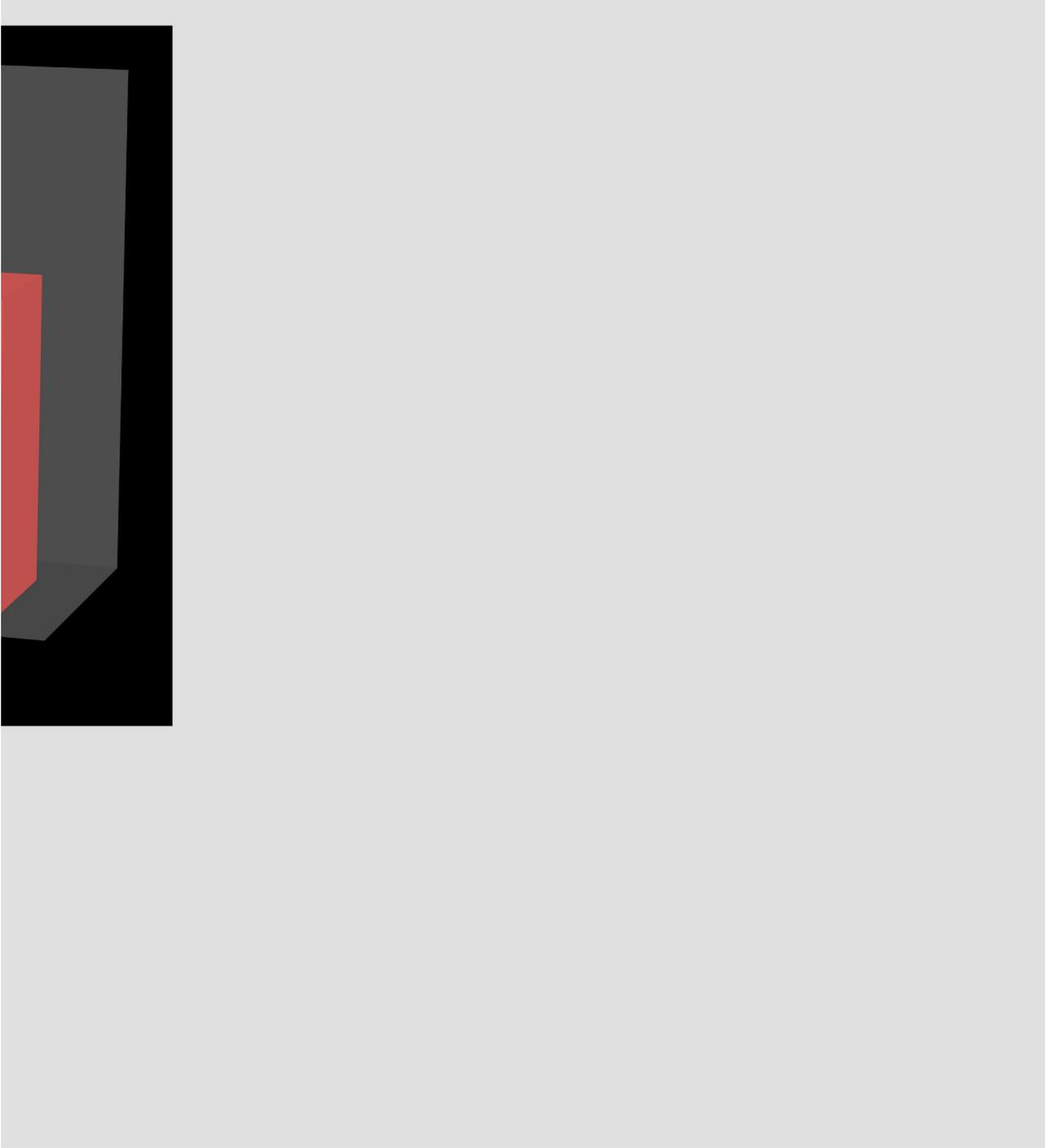


<b>121+</b>	<b>Total</b>
<b>2</b>	<b>44</b>
<b>\$43,718</b>	<b>\$1,371,445</b>
<b>Dead</b>	
<b>2</b>	
<b>\$43,718</b>	<b>\$366,098</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
19	17	<i>Units</i>	6	2
\$435,948	\$569,399	<i>Dollars</i>	\$322,380	\$43,718
43%	39%	<i>Percent of total in Units</i>	14%	5%
32%	42%	<i>Percent of total in \$</i>	24%	3%
\$22,945	\$33,494	<i>Average Cost per Unit</i>	\$53,730	\$21,859

44

\$1,371,445

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	435948	405029	164370	250381	71999	43718
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$569,399	<b>Dollars</b>		\$322,380	\$43,718	
Enter the percentage of this inventory value that you estimate is "water"	10%	<b>"Water" %</b>		15%	25%	
	\$56,940	<b>"Water" Dollars</b>		\$48,357	\$10,930	

% of inventory under water     8.5%

Total Water Dollars     \$116,226

**Total**

**1371445**

