

Month **2**

#	Make	Model	Trim	Days Supply Units					Inventory \$	YTD Sales \$	YTD Gross \$	YTD COS	Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
				Inventory Units	YTD Sales Units	Average Month Sales Units	Months Supply	Days Supply Units										
1	CHEVROLET	BLAZER	All	8	8	4.0	2.0	60.0	\$ 328,098	\$ 332,615	\$ (9,935)	\$ 342,550	\$ 171,275	1.9	57.5	\$ 42,819	\$ 41,012	\$ 1,806
2	CHEVROLET	CAMARO	ALL	5	4	2.0	2.5	75.0	\$ 202,732	\$ 169,266	\$ (5,161)	\$ 174,427	\$ 87,214	2.3	69.7	\$ 43,607	\$ 40,546	\$ 3,060
3	CHEVROLET	CORVETTE	ALL	8	16	8.0	1.0	30.0	\$ 674,928	\$ 1,750,856	\$ 129,286	\$ 1,621,570	\$ 810,785	0.8	25.0	\$ 101,348	\$ 84,366	\$ 16,982
4	CHEVROLET	MALIBU	ALL	8	3	1.5	5.3	160.0	\$ 218,665	\$ 77,390	\$ (4,193)	\$ 81,583	\$ 40,792	5.4	160.8	\$ 27,194	\$ 27,333	\$ (139)
5	CHEVROLET	EQUINOX	ALL	8	7	3.5	2.3	68.6	\$ 118,296	\$ 211,635	\$ (701)	\$ 212,336	\$ 106,168	1.1	33.4	\$ 30,334	\$ 14,787	\$ 15,547
6	CHEVROLET	COLORADO(STOP SALE)	ALL	10	4	2.0	5.0	150.0	\$ 373,397	\$ 148,322	\$ 5,008	\$ 143,314	\$ 71,657	5.2	156.3	\$ 35,829	\$ 37,340	\$ (1,511)
7	CHEVROLET	SILVERADO 1500	ALL	123	50	25.0	4.9	147.6	\$ 7,720,593	\$ 2,764,671	\$ (97,601)	\$ 2,862,272	\$ 1,431,136	5.4	161.8	\$ 57,245	\$ 62,769	\$ (5,524)
8	CHEVROLET	SILVERADO HD	ALL	7	15	7.5	0.9	28.0	\$ 423,874	\$ 1,081,383	\$ 19,419	\$ 1,061,964	\$ 530,982	0.8	23.9	\$ 70,798	\$ 60,553	\$ 10,244
9	CHEVROLET	SUBURBAN	ALL	4	4	2.0	2.0	60.0	\$ 305,072	\$ 297,125	\$ 5,416	\$ 291,709	\$ 145,855	2.1	62.7	\$ 72,927	\$ 76,268	\$ (3,341)
10	CHEVROLET	TAHOE	ALL	14	16	8.0	1.8	52.5	\$ 982,224	\$ 1,130,765	\$ 47,744	\$ 1,083,021	\$ 541,511	1.8	54.4	\$ 67,689	\$ 70,159	\$ (2,470)
11	CHEVROLET	TRAILBLAZER	ALL	8	4	2.0	4.0	120.0	\$ 230,530	\$ 113,812	\$ (2,848)	\$ 116,660	\$ 58,330	4.0	118.6	\$ 29,165	\$ 28,816	\$ 349
12	CHEVROLET	TRAVERSE	ALL	9	16	8.0	1.1	33.8	\$ 393,226	\$ 670,200	\$ (24,654)	\$ 694,854	\$ 347,427	1.1	34.0	\$ 43,428	\$ 43,692	\$ (263)
13	CHEVROLET	TRAX	ALL	1	14	7.0	0.1	4.3	\$ 26,774	\$ 341,827	\$ (402)	\$ 342,229	\$ 171,115	0.2	4.7	\$ 24,445	\$ 26,774	\$ (2,329)