

**ATD Financial Statement Prework-VO1**

Statement month #	12			
Department	Unit Sales	Sales \$	Gross Profit \$	Expense \$
Used Retail YTD	75	\$ 3,942,711	\$ 419,332	\$ 1,218,666
Used Wholesale YTD	2	\$ 65,849	\$ 1,365	
F&I Preowned YTD			\$ 43,241	\$ 14,064
New	1181	\$ 140,171,907	\$ 10,024,501	\$ 5,888,637
F&I New YTD			\$ 410,931	\$ 3,657
Parts YTD		\$ 59,358,729	\$ 16,481,657	\$ 11,846,421
Service YTD		\$ 9,694,067	\$ 7,136,004	\$ 5,656,140
Body Shop YTD				
Income \$ Additions/deductions				
<b>Totals</b>	<b>1258</b>	<b>\$ 213,233,263</b>	<b>\$ 34,517,030</b>	<b>\$ 24,627,585</b>

Used Total Gross Profit incl F&I	\$ 463,938
Used Truck Operating Profit	\$ (768,792)
Total Gross PUVR	\$ 6,168
Used Truck Retail unit sales per month	6.25
Used Retail Cost of Sales average month	\$ 293,615
Average cost of Used Inventory	\$ 42,599
Reconditioning PUVR	\$ 7,520

Net to Sales	4.64%
Fixed Absorption %	95.90%

Total Absorption %	98%
Average Cost of Retail UV Sold	\$ 46,978

Operating Profit \$	Variable Expense \$ <i>commission, policy, delivery</i>	Current Inventory \$	Current Inventory Units	Reconditioning \$
\$ (799,334)	\$ 158,299			\$ 563,978
\$ 1,365		\$ 2,172,557	51	
\$ 29,177				
\$ 4,135,864	\$ 3,021,808			
\$ 407,274	\$ 327,017			
\$ 4,635,236				
\$ 1,479,864				
\$ -				
\$ 9,889,445	\$ 3,507,124			

Net Income \$

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