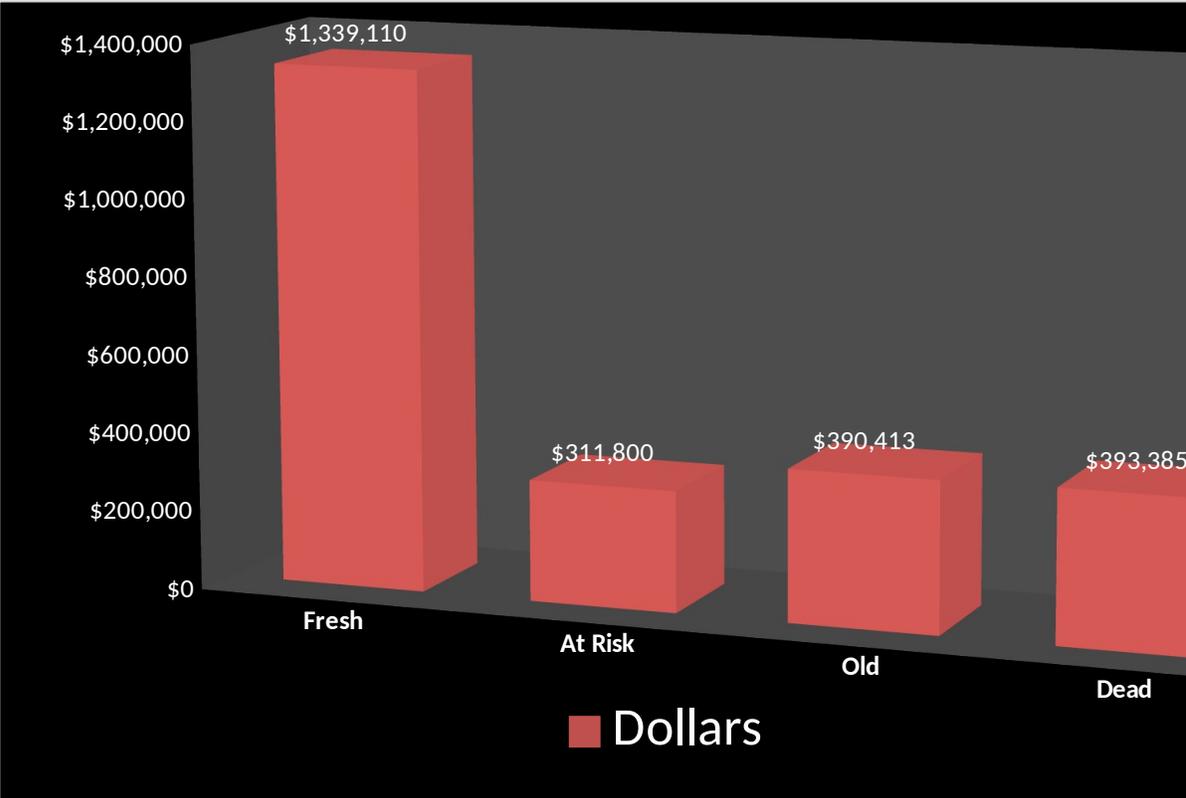


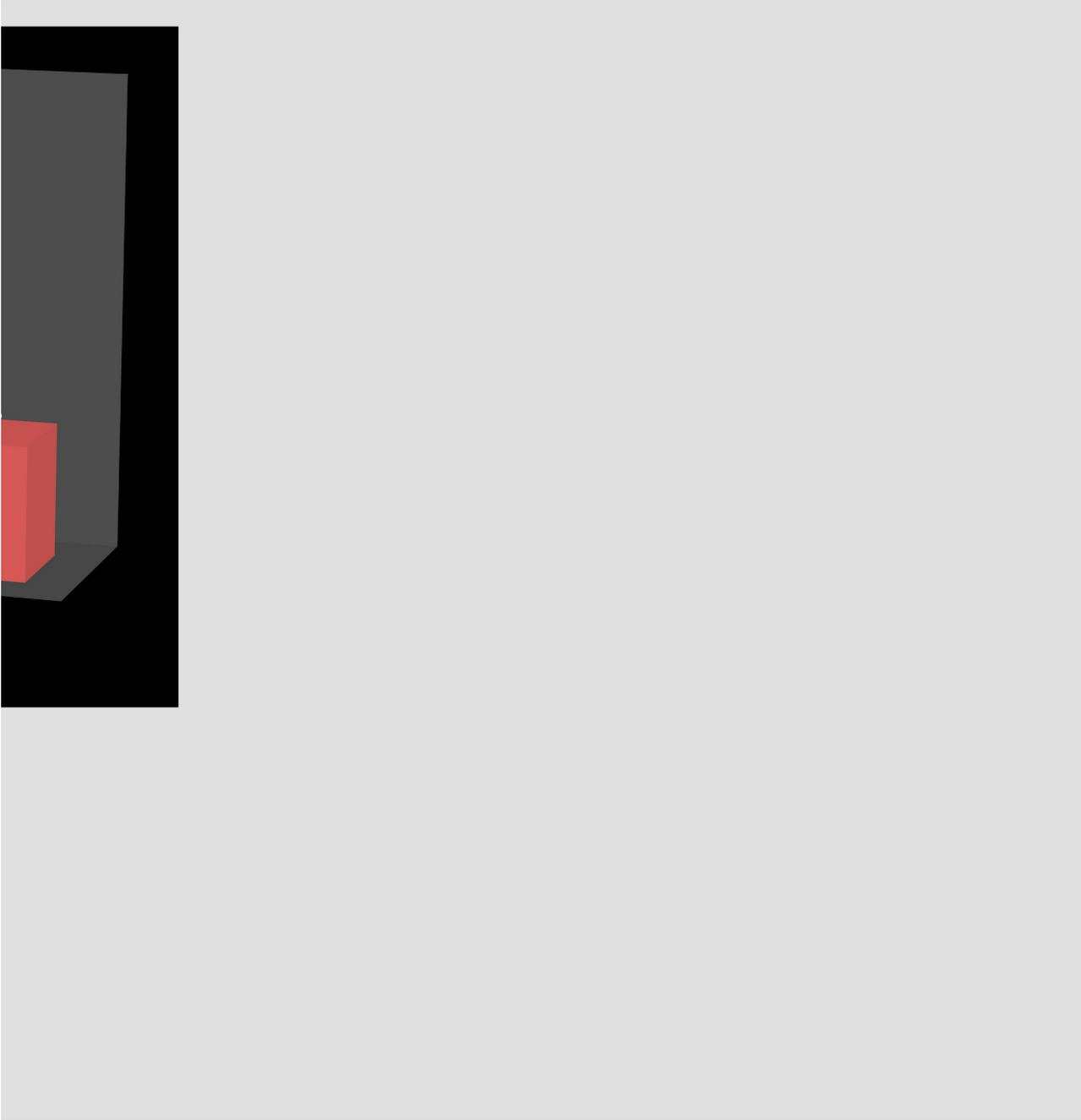
Pre-Owned Stock Analysis

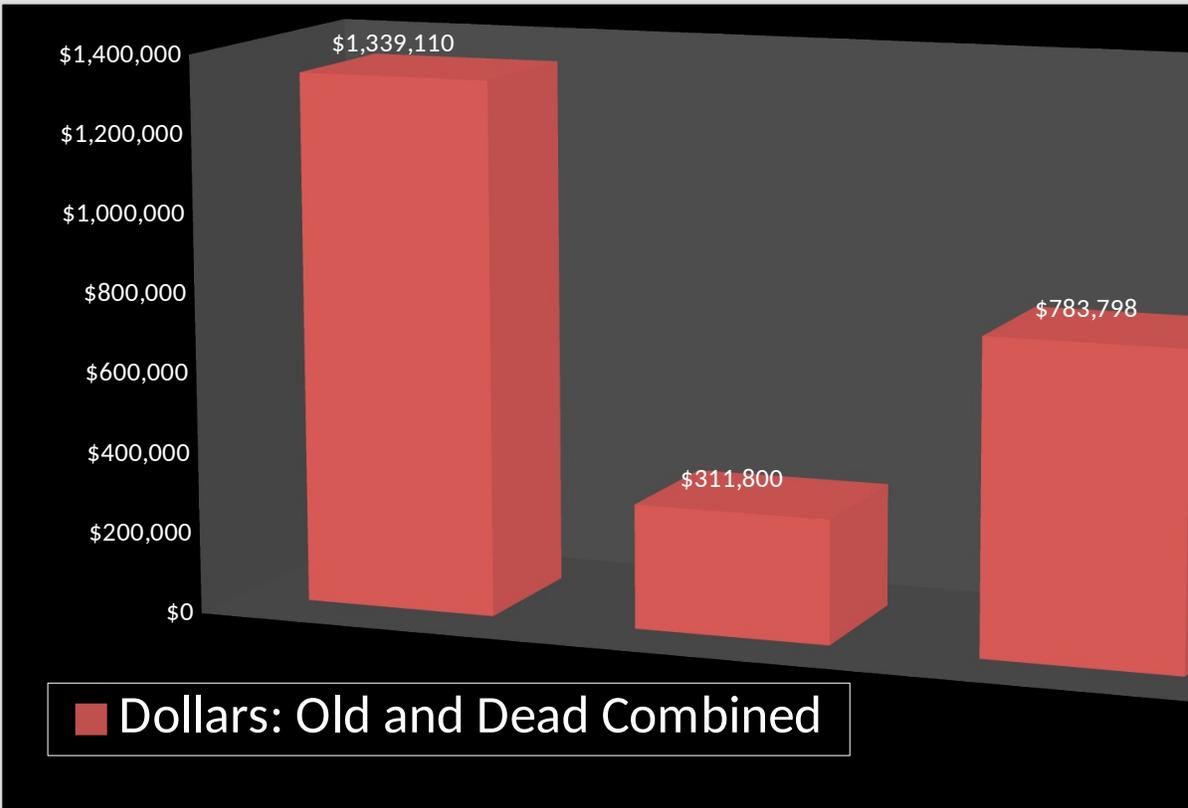
Days In Stock

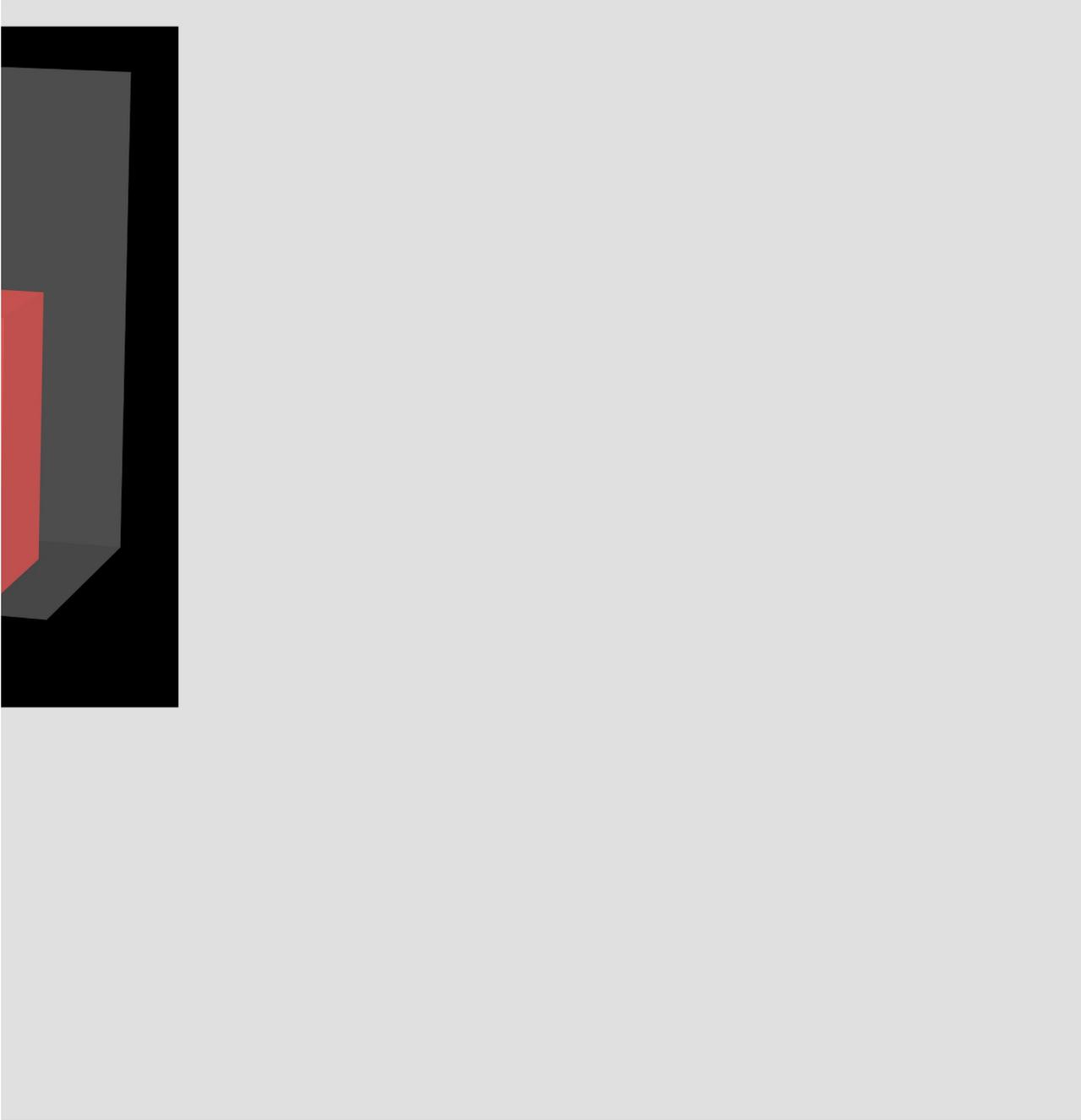
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						55	8	1	8	5		
Dollars						\$1,339,110	\$276,600	\$35,200	\$250,280	\$140,133		
						Fresh	At Risk			Old		
						55	9	<i>Units</i>		13		
						\$1,339,110	\$311,800	<i>Dollars</i>		\$390,413		

121+	Total
11	88
\$393,385	\$2,434,708
Dead	
11	
\$393,385	
	\$783,798









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
55	9	<i>Units</i>	13	11
\$1,339,110	\$311,800	<i>Dollars</i>	\$390,413	\$393,385
63%	10%	<i>Percent of total in Units</i>	15%	13%
55%	13%	<i>Percent of total in \$</i>	16%	16%
\$24,347	\$34,644	<i>Average Cost per Unit</i>	\$30,032	\$35,762

88

\$2,434,708

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	1339110	276600	35200	250280	140133	393385
	At Risk		OLD		Dead	
		\$311,800	<i>Dollars</i>		\$390,413	\$393,385
Enter the percentage of this inventory value that you estimate is "water"		10%	<i>"Water" %</i>		15%	25%
		\$31,180	<i>"Water" Dollars</i>		\$58,562	\$98,346

% of inventory under water 7.7%

Total Water Dollars \$188,088

Total

2434708

