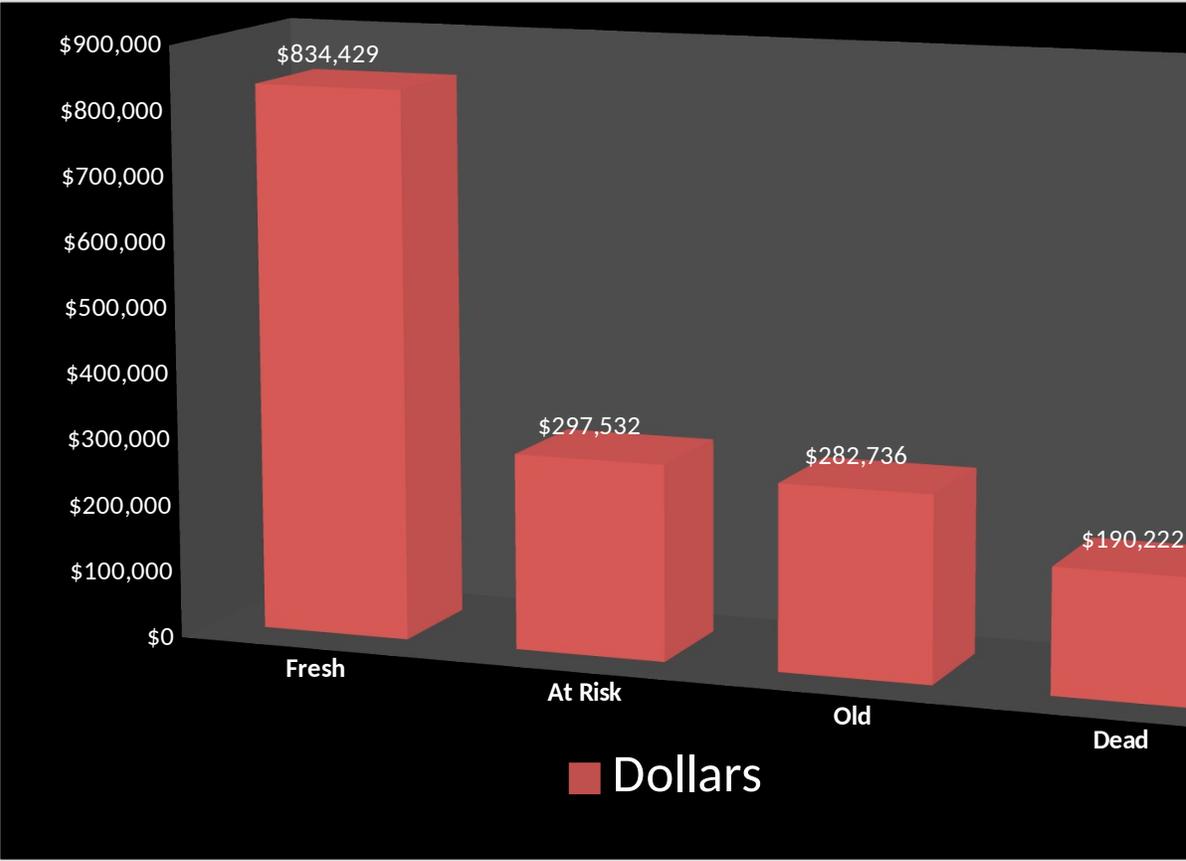


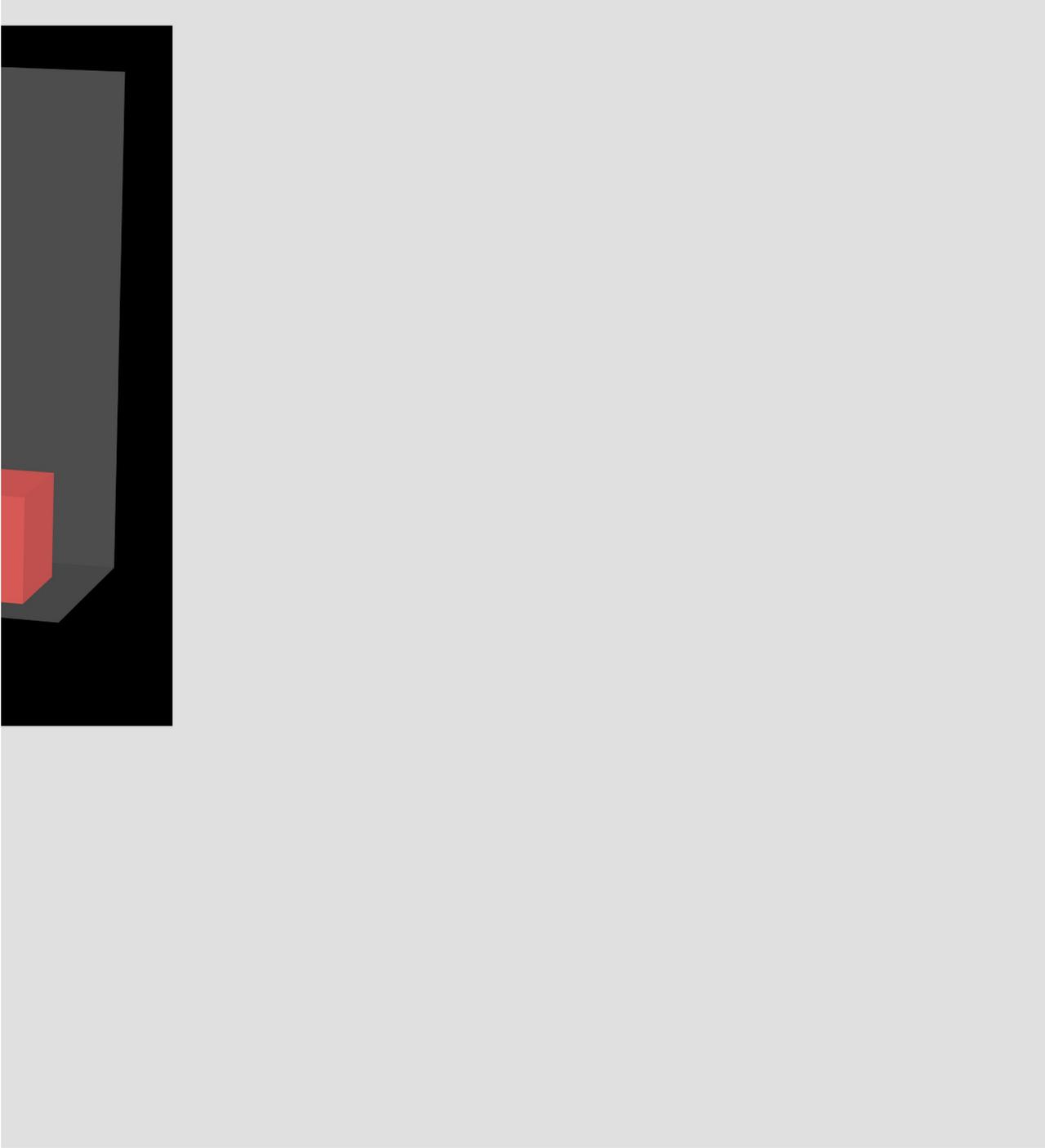
Pre-Owned Stock Analysis

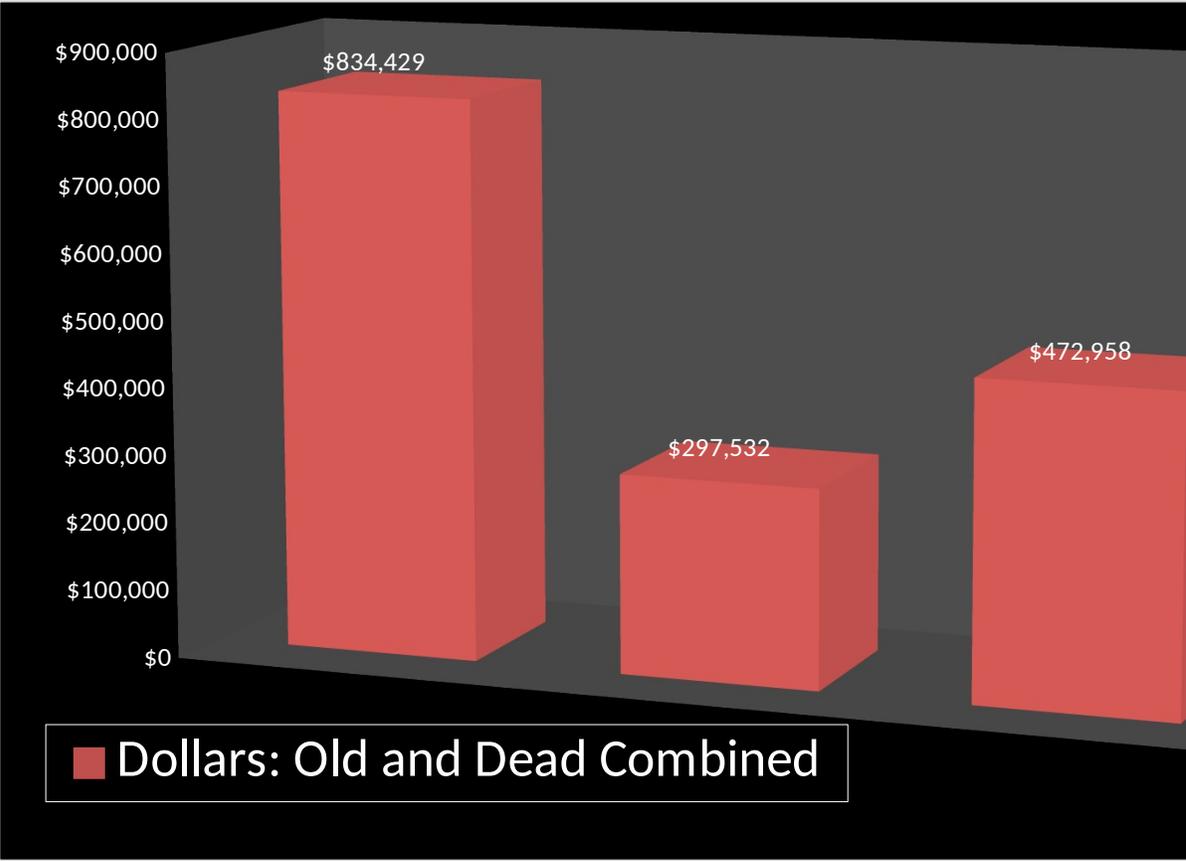
Days In Stock

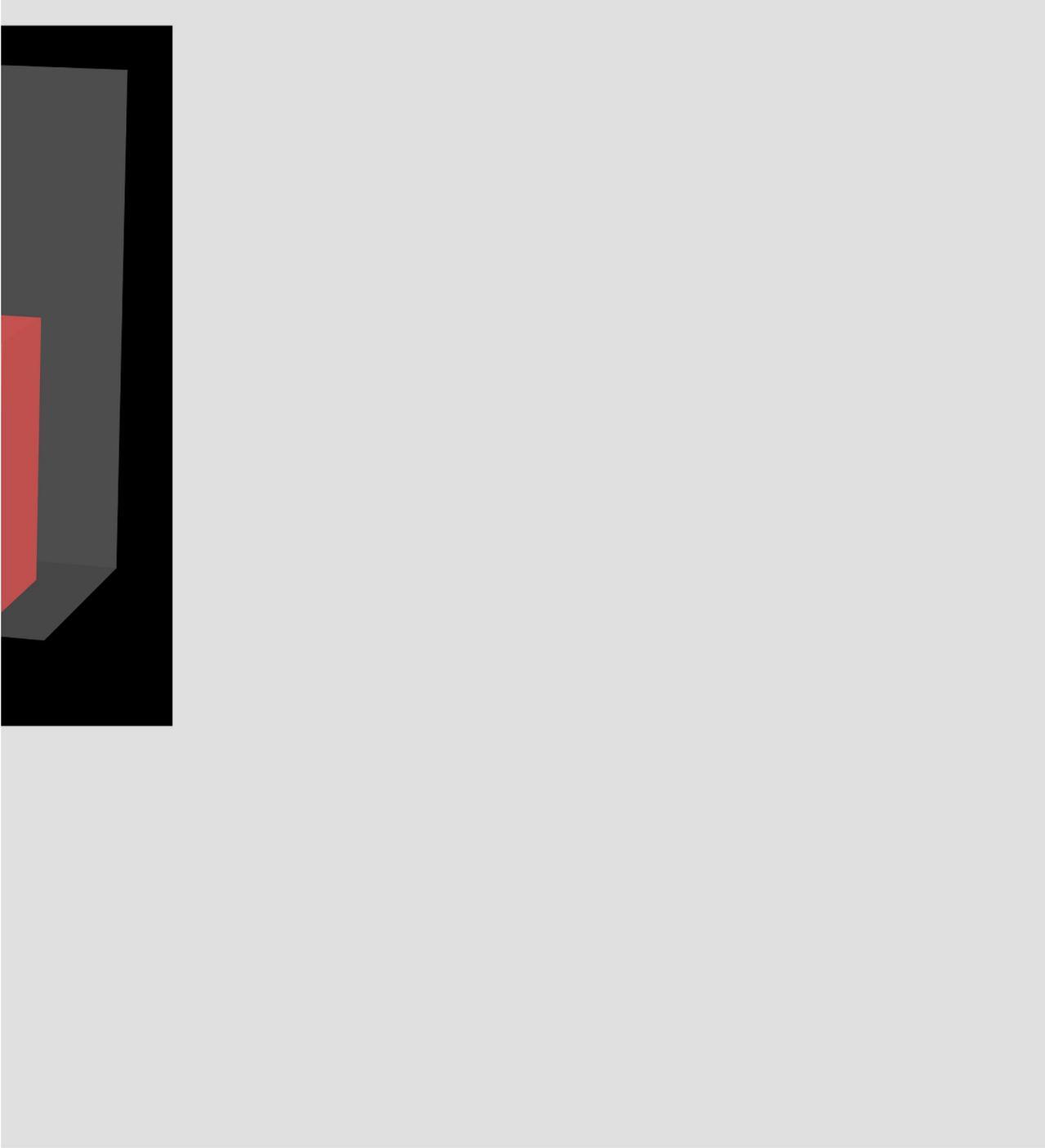
						Days In Stock						
						0-30	31-45	46-60	61-90	90-120		
# Of Units						37	10	2	6	7		
Dollars						\$834,429	\$252,442	\$45,090	\$149,887	\$132,849		
						Fresh	At Risk			Old		
						37	12	<i>Units</i>		13		
						\$834,429	\$297,532	<i>Dollars</i>		\$282,736		

121+	Total
5	67
\$190,222	\$1,604,919
Dead	
5	
\$190,222	\$472,958









Pre-Owned Stock Analysis

Fresh	At Risk		Old	Dead
37	12	<i>Units</i>	13	5
\$834,429	\$297,532	<i>Dollars</i>	\$282,736	\$190,222
55%	18%	<i>Percent of total in Units</i>	19%	7%
52%	19%	<i>Percent of total in \$</i>	18%	12%
\$22,552	\$24,794	<i>Average Cost per Unit</i>	\$21,749	\$38,044

67

\$1,604,919

Over Valuation "Water" Analysis

Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	834429	252442	45090	149887	132849	190222
	At Risk		OLD		Dead	
	\$297,532	<i>Dollars</i>		\$282,736	\$190,222	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$29,753	<i>"Water" Dollars</i>		\$42,410	\$47,556	

% of inventory under water 7.5%

Total Water Dollars \$119,719

Total

1604919

