

Ben Bergstrom  
 N435  
 Lake Chevrolet - 9  
 100 RO Study Summary Page

Repair Order Analysis Summary Report							
	Sales in Dollars		FRH's on RO's		Averages	Analysis	
Competitive	\$	3,930	+	59.15	=	66.44	FRH Average
Maintenance	\$	3,209	+	28.30	=	113.38	FRH Average
Repair	\$	4,403	+	27.50	=	160.11	FRH Average
Totals	\$	11,542	+	114.95	=	100.41	Customer ELR
			Target Labor Rate			130.08	Per FRH
Total Ro's in Sample	98		Difference			-29.67	Per FRH
Cost of Labor							
Total Cost of Labor	2446.06		+	Total Sales	=	21.19%	Percent Cost of Sales
Total Cost of Labor	2446.06		+	Total FRHs	=	21.28	Cost per FRH
Repair Order Measurements							
Total Labor Sales	11,541.80		+	Total ROs	=	117.77	Avg Labor per RO
Total FRHs	114.95		+	Total ROs	=	1.17	Avg FRH's per RO
Menu Sales			+	Total ROs	=		Percent Menu Sales
Competitive FRHs	59.15		+	Total FRHs	=	51.46%	Percent Competitive
Maintenance FRHs	28.30		+	Total FRHs	=	24.62%	Percent Maintenance
Repair FRH	27.50		+	Total FRHs	=	23.92%	Percent Repair
One item ROs	64		+	Total ROs	=	65.31%	Percent One Item RO
Model Year Analysis							
2025	2024	2023	2022	2021	2020	Older	Total
0	0	5	17	10	9	59	100
0.00%	0.00%	5.00%	17.00%	10.00%	9.00%	59.00%	

