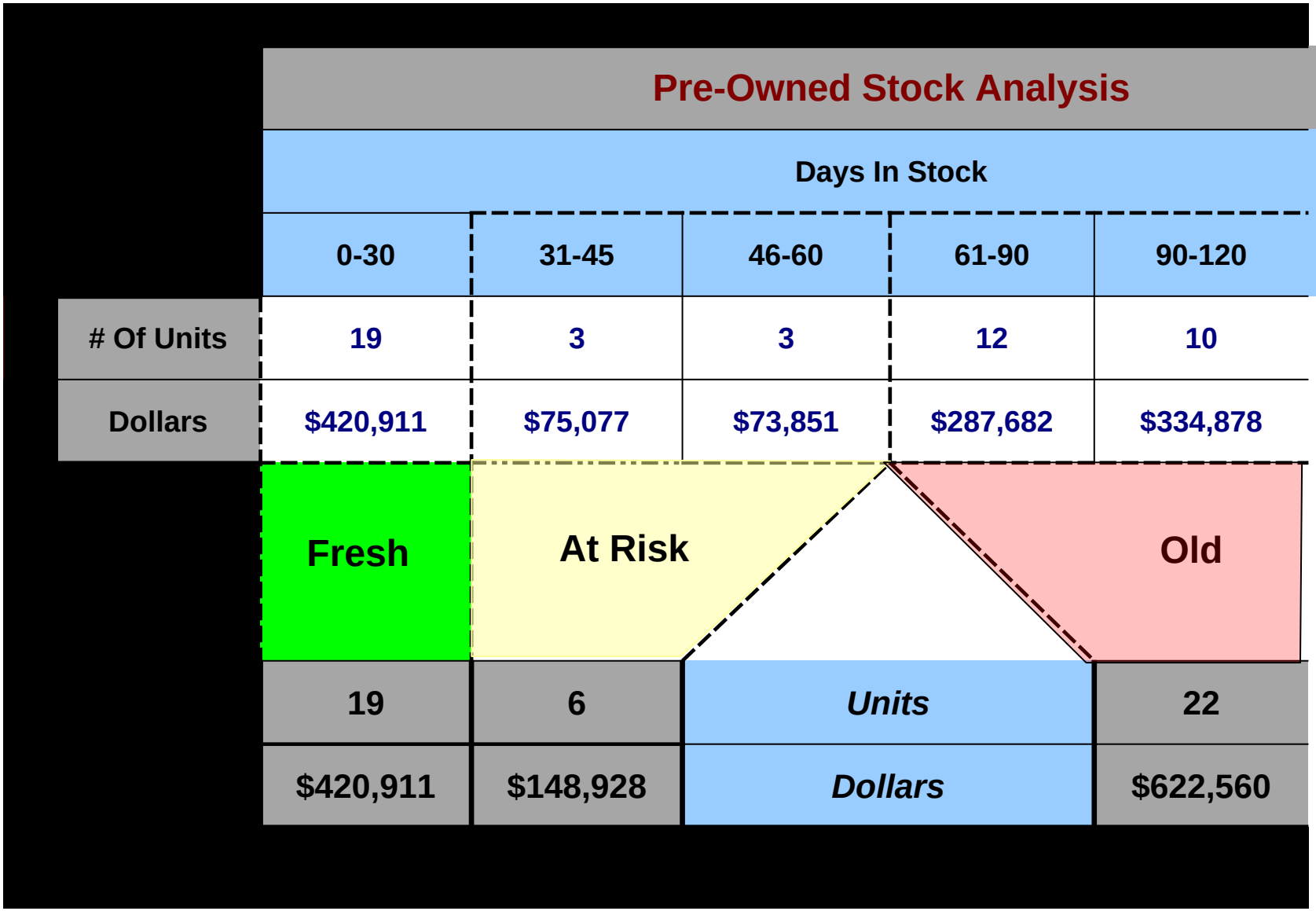
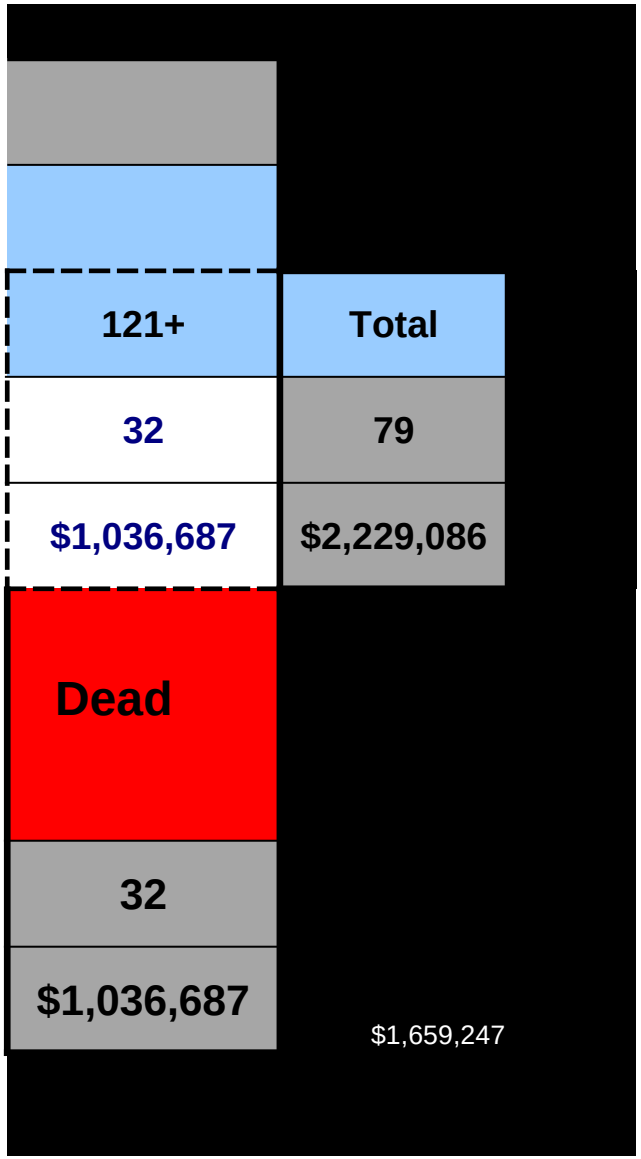
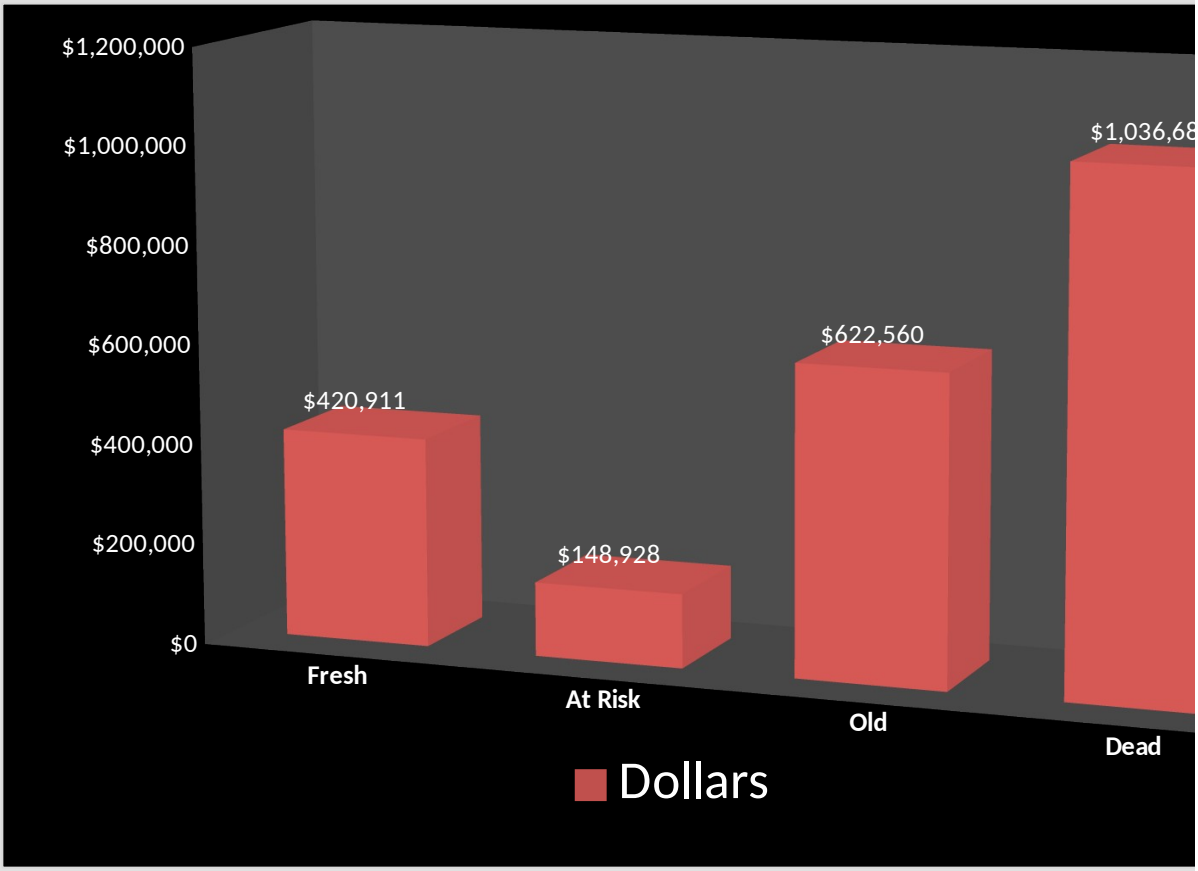
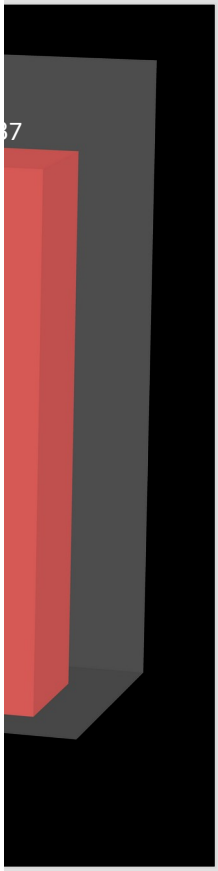

Pre-Owned Stock Analysis
Days In Stock
0-30
31-45
46-60
61-90
90-120
Of Units
19
3
3
12
10
Dollars
$420,911
$75,077
$73,851
$287,682
$334,878
Fresh
At Risk
Old
19
6
Units
22
$420,911
$148,928
Dollars
$622,560


121+
Total
32
79
$1,036,687
$2,229,086
Dead
32
$1,036,687
$1,659,247


$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$420,911
$148,928
$622,560
$1,036,68
Fresh
At Risk
Old
Dead
Dollars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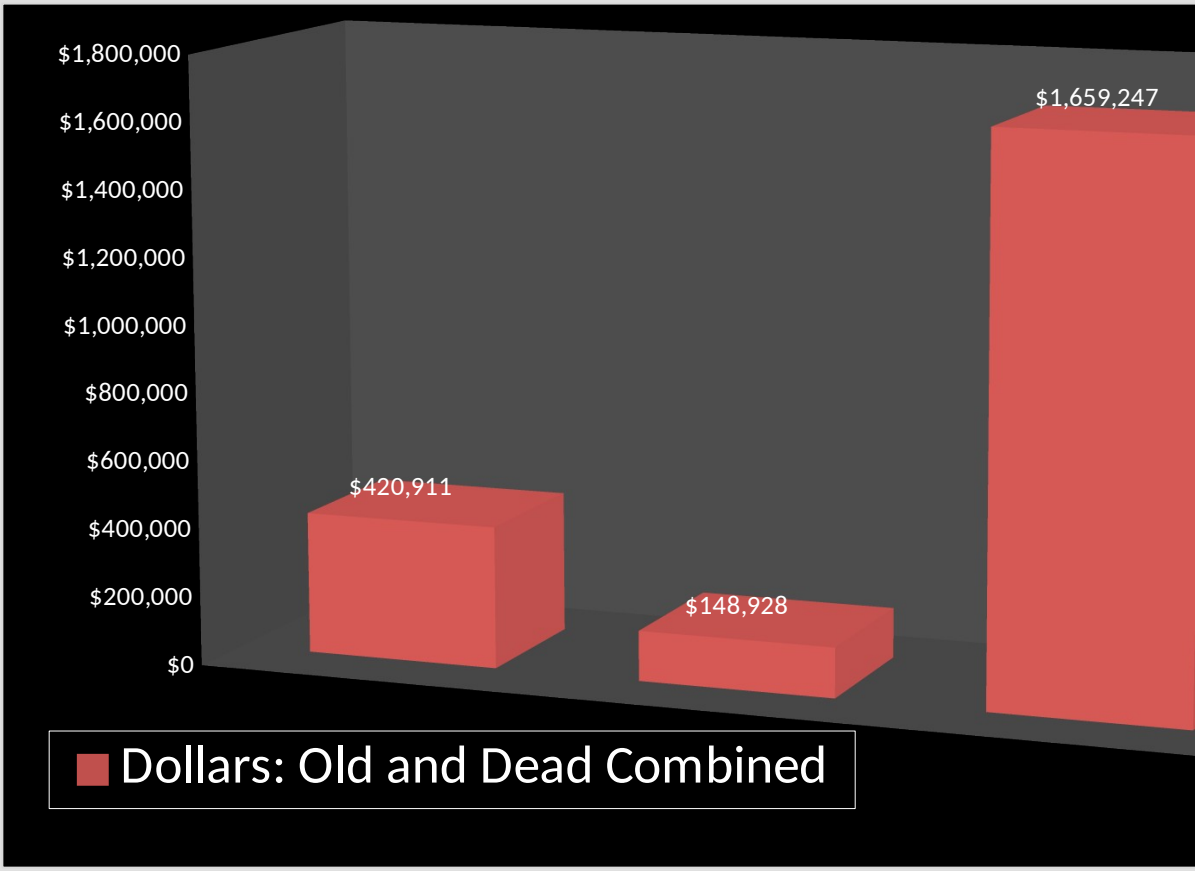
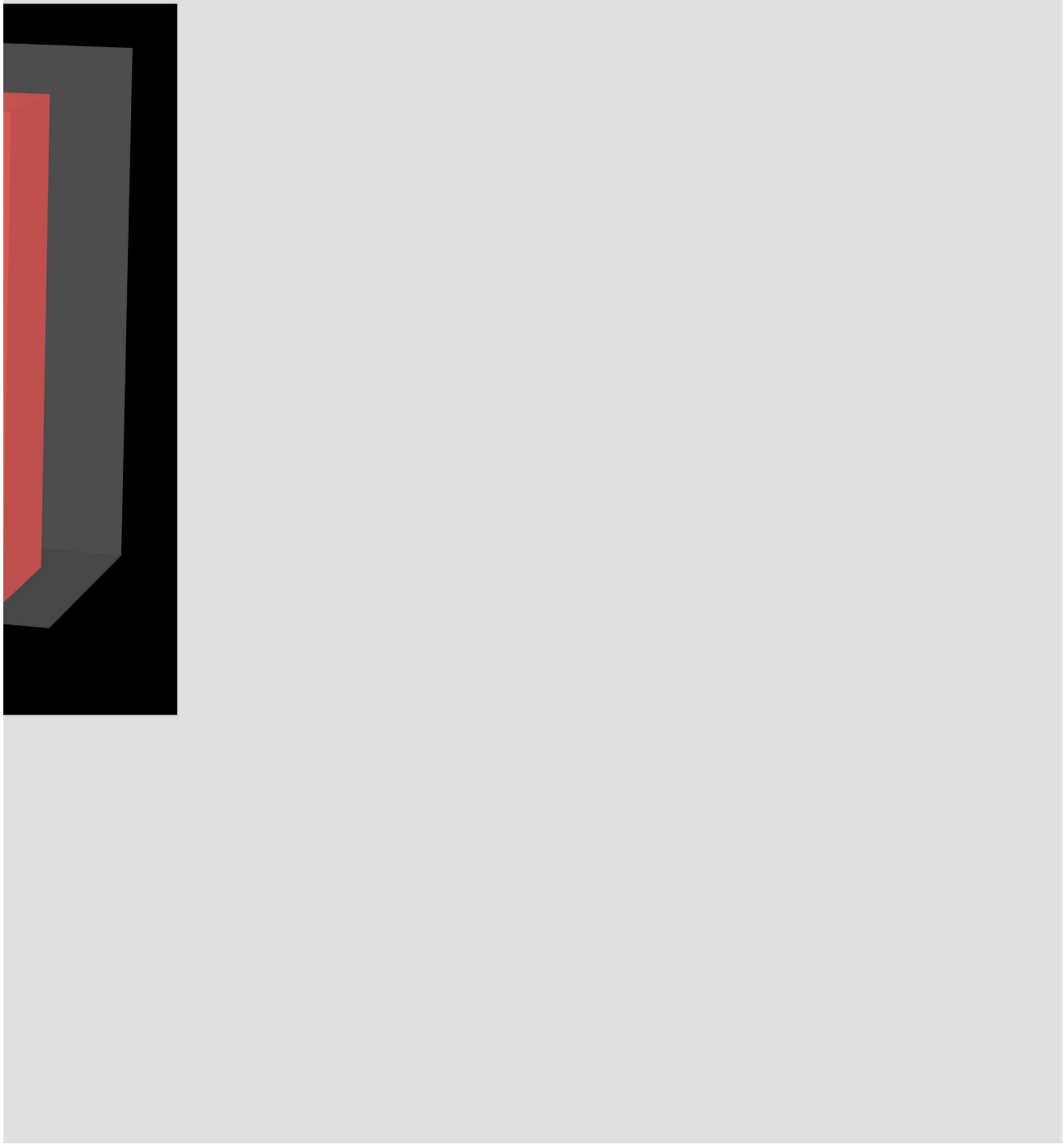
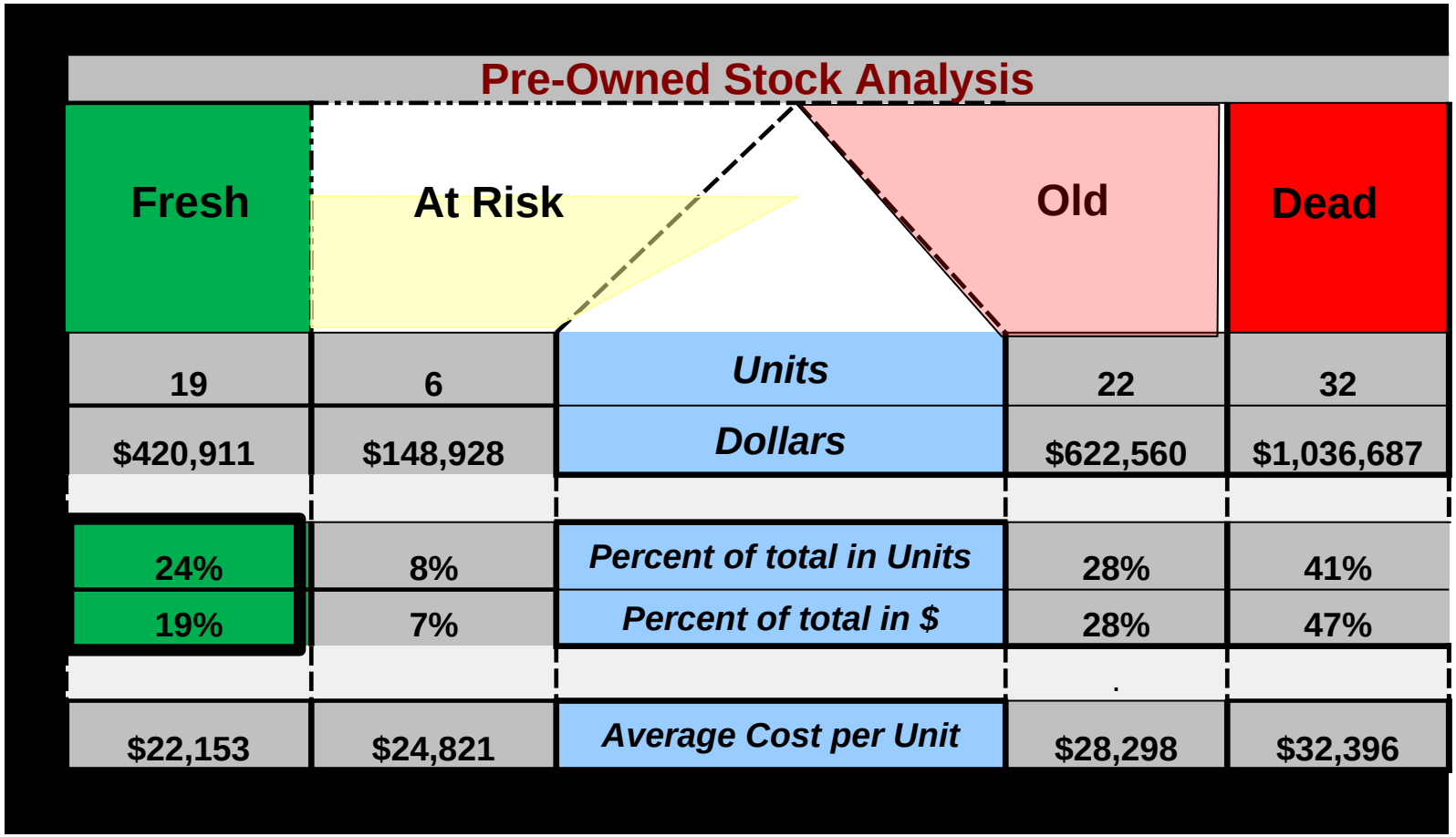

$1,800,000
$1,600,000
$1,400,000
$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$420,911
$148,928
$1,659,247
Dollars: Old and Dead Combined

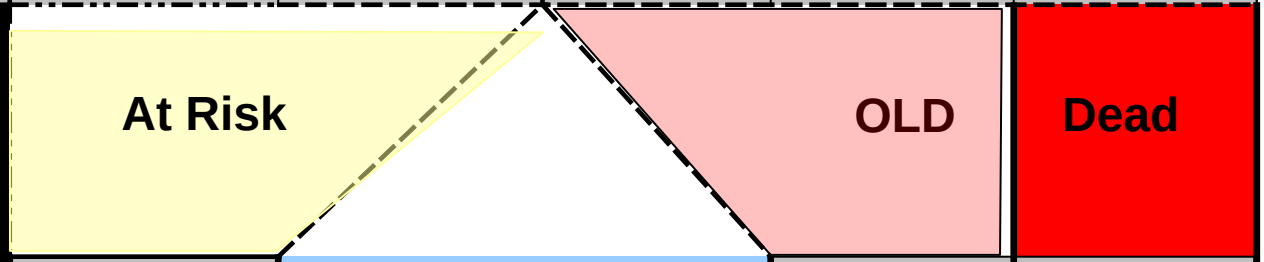



Pre-Owned Stock Analysis
Fresh
At Risk
Old
Dead
19
6
Units
22
32
$420,911
$148,928
Dollars
$622,560
$1,036,687
24%
8%
Percent of total in Units
28%
41%
19%
7%
Percent of total in $
28%
47%
$22,153
$24,821
Average Cost per Unit
$28,298
$32,396

79
$2,229,086

Over Valuation "Water" Analysis

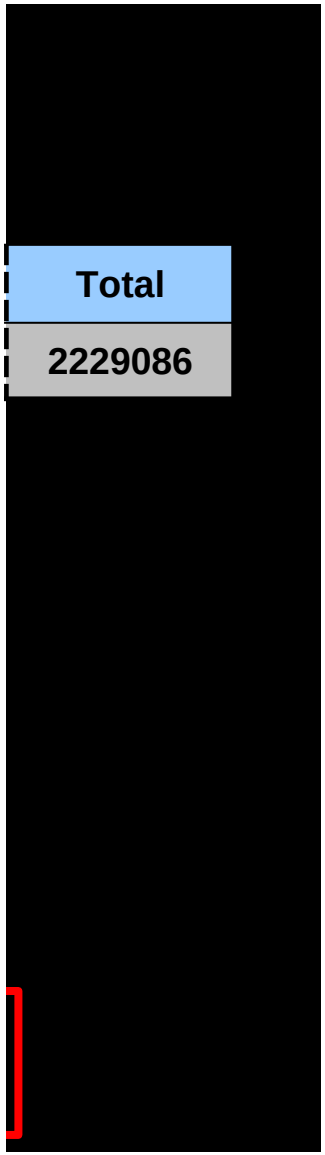
	Days In Stock					
	0-30	31-45	46-60	61-90	91 - 120	121+
Dollars	420911	75077	73851	287682	334878	1036687



	$148,928	*Dollars*	$622,560	$1,036,687
Enter the percentage of this inventory value that you estimate is "water"	10%	*"Water" %*	15%	25%
	$14,893	*"Water" Dollars*	$93,384	$259,172

% of inventory under water 16.5%

Total Water Dollars $367,449


Total
2229086