



Repair Order Analysis *and Summary*

6/7/2024

FRED PAAS NISSAN
Dealership

N436-09 DAIN WHYTE
Student

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Class #

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	Totals		Totals		568.46	8.00		
Number of RO's in Sample					Competative Labor			

	Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH
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Labor Cost	Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH	Labor Cost	Labor Sales	Flat Rate Hours	Technician Number	Pay Per FRH

Labor Cost	Cost of Labor	Repair Order

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Repair Order Analysis Summary Report

	Sales in Dollars		FRH's on RO's		Averages
Competitive	\$ 568	÷	8.00	=	71.06
Maintenance	\$ -	÷	0.00	=	
Repair	\$ 7,159	÷	40.30	=	177.64
Totals	\$ 7,727	÷	48.30	=	159.99
				Target Labor Rate	170.00
Total ROs	25			Difference	-10.01

Cost of Labor

Total Cost of Labor	1505.40	÷	Total Sales	=	19.48%
Total Cost of Labor	1505.40	÷	Total FRHs	=	31.17

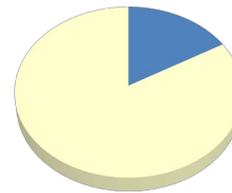
Repair Order Measurements

Total Labor Sales	7,727.36	÷	Total ROs	=	309.09
Total FRHs	48.30	÷	Total ROs	=	1.93
Menu Sales		÷	Total ROs	=	
Competitive FRHs	8.00	÷	Total FRHs	=	16.56%
Maintenance FRHs	0.00	÷	Total FRHs	=	0.00%
Repair FRH	40.30	÷	Total FRHs	=	83.44%
One item ROs	17	÷	Total ROs	=	68.00%

Model Year Analysis

2025	2024	2023	2022	2021
0	0	1	2	1
0.00%	0.00%	4.00%	8.00%	4.00%

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair

Report

Analysis

FRH Average
FRH Average
FRH Average
Customer ELR
Per FRH
Per FRH
Percent Cost of Sales
Cost per FRH
Avg Labor per RO
Avg FRH's per RO
Percent Menu Sales
Percent Competitive
Percent Maintenance
Percent Repair
Percent One Item RO

2020	Older	Total
1	22	25
4.00%	88.00%	