



Dealer Part Sales Performance

Last Dataset Refresh: 2/12/2024 12:33:25 PM

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Year

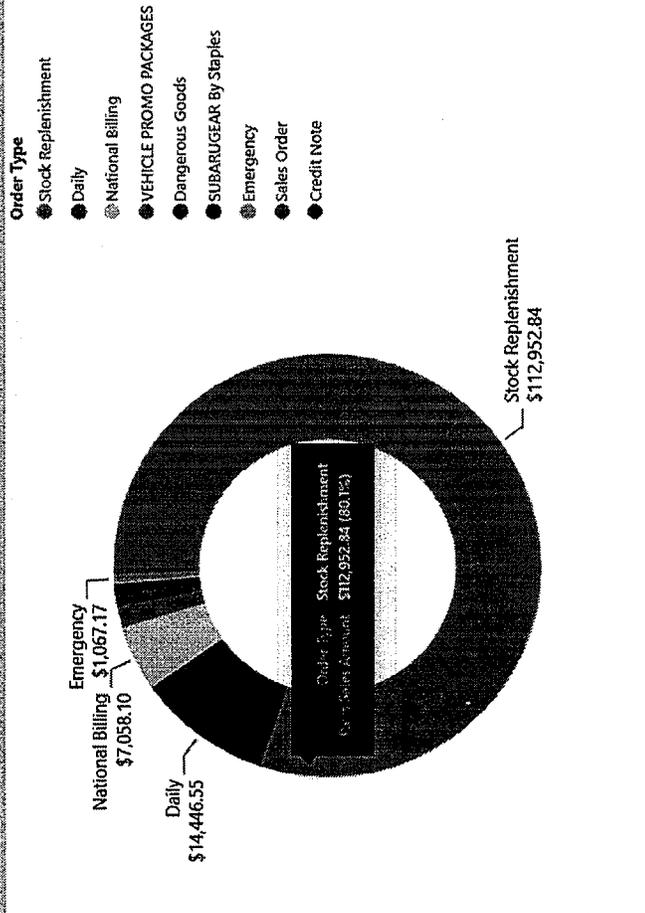
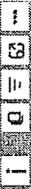
Month

Region

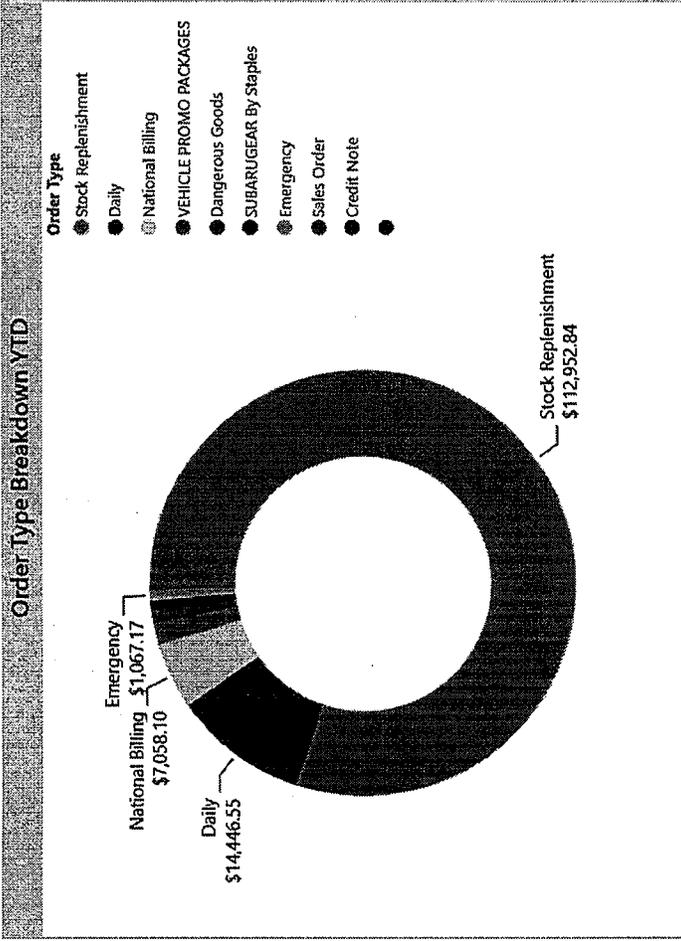
DASM

Dealer

Order Type Breakdown MTD



Order Type Breakdown YTD



\$138,670.19

Net Purchases MTD

88.83%

Order % MTD

\$138,670.19

Net Purchases YTD

88.83%

Stock % YTD

SUBARU OF NIAGARA
PARTS MANAGEMENT REPORT 01/01/2024 - 01/31/2024

02/12/2024

Sources: All Sources

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	<u>Parts</u>	<u>%</u>	<u>Pieces</u>	<u>Value</u>	<u>%</u>
Investment as of 01/31/2024 *					
Stock Parts	457	50.72	5,975.50	127,196.46	66.42
Test Parts	425	47.17	1,387.00	54,597.07	28.51
Manual Order Parts	9	1.00	297.00	8,266.34	4.31
Superseded Parts	10	1.11	55.00	1,438.06	0.75
Total Investment	901	100.00	7,714.50	191,497.93	100.00
SOPs As Of 02/12/2024	1	0.11	84.00	276.36	0.14
Total Special Order Parts	1	100.00	84.00	276.36	100.00
Miscellaneous as of 01/31/2024 *					
Negative On Hand	12.00		(17.00)	(1,576.77)	
Parts Out of Stock (Stock Status)	417.00		0.00	0.00	
Parts Out of Stock (Manual Order Status)	17.00		0.00	0.00	
Parts With No Cost	2.00		28.00	0.00	
Total Lost Sales between 01/01/2024 and 01/31/2024	0.00		0.00	0.00	
Analysis By Last Transaction Date *					
Current Month	339.00	38.97	5,709.00	100,638.93	61.44
1 - 3 Months	178.00	20.46	653.00	29,723.35	18.15
4 - 6 Months	109.00	12.53	256.00	11,885.53	7.26
7 - 9 Months	70.00	8.05	178.00	11,736.90	7.17
10 - 12 Months	59.00	6.78	104.00	2,331.32	1.42
13 - 24 Months	85.00	9.77	226.00	5,277.56	3.22
25 Months & Over	30.00	3.45	62.00	2,195.44	1.34
Total Unique Parts	870.00			163,789.03	
Additions, Deletions, Adjustments between 01/01/2024 and 01/31/2024					
Parts Added with On Hand Qty	22.00		96.00	4,167.87	
Parts Added with No On Hand	354.00		0.00	0.00	
Parts Phased In	0.00		0.00	0.00	
Parts Phased Out	0.00		0.00	0.00	
Total Plus Adjustments	57.00		787,832.00	16,461,191.52	
Total Minus Adjustments	41.00		(787,677.00)	(16,456,355.03)	
Physical Inv Adjustments	0.00		0.00	0.00	
Total Adjustments	98		155	4836.4900000022	

* All inventory values are based on current values of parts

* Quantities and statuses of parts may change if the report is run for a past time frame

**SUBARU OF NIAGARA
PARTS MANAGEMENT REPORT 01/01/2024 - 01/31/2024**

02/12/2024

Sources: All Sources

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	<u>Parts</u>	<u>%</u>	<u>Pieces</u>	<u>Value</u>	<u>%</u>
Sales Between 01/01/2024 and 01/31/2024 *					
Stock Parts - Parts	162.00	16.68	1,661.50	16,489.75	9.34
Stock Parts - Service	281.00	28.94	3,785.00	86,141.99	48.81
Test Parts - Parts	305.00	31.41	828.00	35,863.19	20.32
Test Parts - Service	199.00	20.49	383.00	32,730.33	18.54
Core Parts - Parts	0.00	0.00	0.00	0.00	
Core Parts - Service	0.00	0.00	0.00	0.00	
Memo Only Parts - Parts	5.00	0.51	70.00	52.90	0.03
Memo Only Parts - Service	5.00	0.51	549.00	427.20	0.24
Manual Parts - Parts	3.00	0.31	15.00	177.77	0.10
Manual Parts - Service	4.00	0.41	257.00	3,621.59	2.05
Superseded Parts - Parts	4.00	0.41	6.00	631.80	0.36
Superseded Parts - Service	3.00	0.31	7.00	355.99	0.20
Total Sales at Cost	971.00	100.00	7,561.50	176,492.51	100.00
Notes (already included in total)					
Special Order Parts	42.00		49.00	5,509.08	
Total Credit Returns	47.00		(62.00)	(5,769.91)	
Current Orders as of 01/31/2024					
Parts for Stock	2.00	18.18	17.00	62.46	1.73
Special Order Parts	9.00	81.82	271.00	3,538.52	98.26
Total Unique Parts On Order	11.00	100.00	288.00	3,600.98	100.00
Total Parts On Back Order	11.00		55.00	5,327.00	
Orders from 01/01/2024 to 01/31/2024					
Parts for Stock	327.00	44.19	1,837.00	47,763.49	47.69
Special Order Parts	413.00	55.81	575.00	52,384.47	52.31
Total Orders	740.00	100.00	2,412.00	100,147.96	100.00
Receipts from 01/01/2024 to 01/31/2024					
Parts for Stock	540.00	53.25	5,816.00	129,305.74	68.28
Special Order Parts	474.00	46.75	655.00	60,083.69	31.73
Total Unique Parts Receipted	1,014.00	100.00	6,471.00	189,389.43	100.00
Appreciation from 01/01/2024 to 01/31/2024 *					
Receipts	580.00		6,471.00	189,389.43	
Less Sales	(961.00)		(6,942.50)	(176,012.41)	
Total Adjustments	99.00		155.00	4,836.49	
Factory Or Manual Update	18.00		1,750.00	(3,797.68)	
Total Inventory Change	(264.00)		1,433.50	14,415.83	

* All inventory values are based on current values of parts

* Quantities and statuses of parts may change if the report is run for a past time frame

**SUBARU OF NIAGARA
AGING REPORT 01/31/2024**

02/12/2024

All Sources - Age Based On: Last Sale

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<u>Source</u>	<u>Current</u>	<u>Pieces</u>	<u>30+</u>	<u>Pieces</u>	<u>60+</u>	<u>Pieces</u>	<u>90+</u>	<u>Pieces</u>	<u>Total</u>
<u>100</u>	15,457.19	173	8,056.10	46.0000	3,206.36	87.0000	17,618.40	494.0000	44,338.05
<u>101</u>	61,969.87	3,609	3,810.29	134. 0000	2,583.53	75.0000	18,722.16	401.0000	87,085.85
<u>171</u>	2,136.35	97	0.00	0.0000	0.00	0.0000	0.00	0.0000	2,136.35
<u>190</u>	9,376.73	86	198.04	1.0000	2,290.76	6.0000	481.46	5.0000	12,346.99
<u>191</u>	1,174.80	93	223.03	25.0000	0.00	0.0000	213.25	25.0000	1,611.08
<u>193</u>	18,571.70	78	0.00	0.0000	0.00	0.0000	0.00	0.0000	18,571.70
<u>199</u>	521.87	7	182.01	2.0000	169.02	3.0000	1,109.68	6.0000	1,982.58
<u>220</u>	4,902.66	775	0.00	0.0000	0.00	0.0000	0.00	0.0000	4,902.66
<u>500</u>	1,124.34	6	0.00	0.0000	945.60	4.0000	768.88	4.0000	2,838.82
<u>600</u>	0.00	0	0.00	0.0000	0.00	0.0000	15.00	1.0000	15.00
<u>660</u>	8,817.45	1,189	1,398.29	15.0000	2,979.51	65.0000	2,346.41	197.0000	15,541.66
<u>661</u>	0.00	0	127.19	6.0000	0.00	0.0000	0.00	0.0000	127.19
Total	124,052.96	6112.5	13,994.95	229	12,174.78	240	41,275.24	1133	191,497.93

*** Indicates core value has been included in cost price**

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