

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1853	1035	2888				
Finance or Lease Contracts	1583	822	2405	Finance or Lease Reserve	9,997.00	5,383.00	15,380.00
Service Contracts	539	580	1119	Service Contracts	83,417.00	110,848.00	194,265.00
Pre-Paid Maintenance	940	257	1197	Pre-paid Maintenance	45,169.00	12,471.00	57,640.00
GAP	554	546	1100	GAP	31,830.00	29,810.00	61,640.00
Theft Deterrent	31	173	204	Theft Deterrent			-
Paint Sealant & Appearance	1252	625	1877	Paint Sealant & Appearance			-
Tire/Wheel	375	165	540	Tire/Wheel	7,072.00	3,178.00	10,250.00
Lease Care			0	Lease Care			-
Other__ELO & Key_____	1928	836	2764	Other__ELO & Key_____			-

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	552925	412620	965545
Service Contracts	606237	741898	1348135
Pre-Paid maintenance	483795	103399	587194
GAP	239156	235083	474239
Theft Deterrent	47370	52038	99408
Paint Sealant & Appearance	744990	367875	1112865
Tire/Wheel	160108	85737	245845
Lease Care			0
Other__ELO & Key____	851087	385165	1236252

