

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	766	608	1374	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	612	538	1150	Finance or Lease Reserve	97,824	87,651	185475
Service Contracts	280	412	692	Service Contracts			0
Pre-Paid Maintenance	182	101	283	Pre-paid Maintenance			0
GAP	63	113	176	GAP			0
Theft Deterrent	226	60	286	Theft Deterrent			0
Paint Sealant & Appearance	93	44	137	Paint Sealant & Appearance			0
Tire/Wheel	108	69	177	Tire/Wheel			0
Lease Care	175		175	Lease Care			0
Other_____			0	Other_____			0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	750,219	606,196	1356415
Service Contracts	590,186	764,076	1354262
Pre-Paid maintenance	4,516	2,495	7011
GAP	0	698	698
Theft Deterrent	117,982	34,446	152428
Paint Sealant & Appearance	58,868	30,768	89636
Tire/Wheel	66,809	41,060	107869
Lease Care	120,633		120633
Other_____			0

