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 31DEC2023 Month End DEC 2023

MIKE SHAW SUBARU
 MONTHLY SUMMARY REPORT

ABG880-I
 Page 1

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
Inventory Balance	16,115		34,971		1,094,592.29	
Active Parts	5,684	35.27	32,856	93.95	968,435.07	88.47
NS Parts	9,106	56.50	978	2.79	53,963.63	4.93
MO Parts	2	0.01	4	0.01	120.00	0.01
AP Parts	1,301	8.07	1,109	3.17	67,495.99	6.16
DP Parts	14	0.08	24	0.06	4,577.60	0.41
SP Parts						
DEL Parts	8	0.04				
Parts With No Cost	89	0.55				
Parts With Negative On-Hand						
Core/Exchange	10	0.06	13	0.03	3,500.00	
Memos On File	4,741					
Parts Added	723	4.48	73	0.20	3,871.11	0.35
Active Parts	10	1.38	13	17.80	468.86	12.11
NS Parts	713	98.61	60	82.19	3,402.25	87.88
MO Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	750					
Inventory Movement - Sales						
0 to 3 Months	7,555	46.88	32,588	93.18	931,556.75	85.10
4 to 6 Months	2,104	13.05	1,187	3.39	95,819.25	8.75
7 to 12 Months	2,387	14.81	939	2.68	57,585.25	5.26
Over 12 Months	673	4.17	58	0.16	2,187.78	0.19
New Parts No Sales	3,396	21.07	199	0.56	7,443.26	0.68
Inventory Movement - Receipts						
0 to 3 Months	7,352	45.62	30,248	86.49	903,178.80	82.51
4 to 6 Months	2,337	14.50	2,204	6.30	118,106.46	10.78
7 to 12 Months	2,622	16.27	1,617	4.62	61,924.78	5.65
Over 12 Months	725	4.49	703	2.01	8,459.82	0.77
New Parts No Receipts	3,079	19.10	199	0.56	2,922.43	0.26
Outstanding Orders	630	3.90	2,368		93,989.06	
Stockorders	511	81.11	2,006	84.71	71,230.44	75.78
Supplemental Orders						
Customer Orders	37	5.87	116	4.89	1,870.71	1.99
Backorders	118	18.73	246	10.38	20,887.91	22.22
Stockorder Backorders	98	15.55	208	8.78	14,472.83	15.39
Supplemntl Backorders						
Customer Backorders	33	5.23	38	1.60	6,415.08	6.82
Outstanding Forced Orders						

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	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
Gross Sales	3,994	24.78	32,878		982,435.33		19,987
Regular	3,864	96.74	32,550	99.00	942,605.86	95.94	19,710
No History	257	6.43	328	0.99	39,829.47	4.05	277
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	16	0.09	37		252.57		16
Return Sales	972	6.03	4,489		174,579.33		1,740
Regular	965	99.27	4,469	99.55	172,172.39	98.62	1,725
No History	15	1.54	20	0.44	2,406.94	1.37	15
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	3,150	19.54	28,900		835,699.63		7,240
Stockorders	2,343	74.38	15,012	51.94	545,449.88	65.26	5,803
Supplemental Orders							
Customer Orders	1,064	33.77	2,236	7.73	151,351.49	18.11	1,195
Emergency Purchases	57	1.80	80	0.27	5,242.48	0.62	90
Other Receipts	76	2.41	11,572	40.04	133,655.78	15.99	152
Overages							
Net Adjustments	121	0.75	2,794		-4,726.64		140
Plus	52	42.97	946	33.85	16,455.51		65
Minus	69	57.02	1,848	66.14	-21,182.15		75
Factory Returns							
Net Appreciation	774	4.80	1,238	3.54	4,220.39		1,447
Positive	764	98.70	1,138	91.92	5,371.52		1,426
Negative	10	1.29	100	8.07	-1,151.13		21
Parts Updated With Cost	5	0.03					5
Parts With Comments	4						
Misc & Sublet Items							
Gross Sales			3		305.00		3
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			371		35,367.37		172
Lost Sales							
Return Sales			38		4,537.61		21