

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	297	250	547	Finance or Lease Reserve	5900	5900	11800
Finance or Lease Contracts	144	122	266	Service Contracts	5900	5900	11800
Service Contracts	111	91	202	Pre-paid Maintenance			0
Pre-Paid Maintenance			0	GAP			0
GAP	14	22	36	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	14	2	16	Tire/Wheel			0
Tire/Wheel			0	Lease Care			0
Lease Care			0	Other _____			0
Other _____			0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	263110	209738	472848
Service Contracts	140001	97957	237958
Pre-Paid maintenance			0
GAP	6578	10508	17086
Theft Deterrent			0
Paint Sealant & Appearance	11628	1414	13042
Tire/Wheel			0
Lease Care			0
Other _____			0

