Inventory Analysis Calculator

Month	12

#	Make	Model	Trim	Inventory Units	YTD Sales Units	Average Month Sales Units	Days Supply U
1	Toyota	Corolla	All	3	131	10.9	
2	Toyota	Camry	All	6	120	10.0	
3	Toyota	Crown	All	4	21	1.8	
4	Toyota	Prius	All	0	25	2.1	
5	Toyota	Sienna	All	0	62	5.2	
6	Toyota	RAV	All	20	381	31.8	
7	Toyota	Venza	All	4	30	2.5	
8	Toyota	Highlander	All	10	147	12.3	
9	Toyota	4Runner	All	5	70	5.8	
10	Toyota	Tacoma	All	2	177	14.8	
11	Toyota	Tundra	All	17	116	9.7	

Units

Months Supply	Days Supply Units	Inventory $	YTD Sales $	YTD Gross $	YTD COS
0.3	8.2	$ 377,535	$ 3,480,422	$ 195,001	$ 3,285,421
0.6	18.0		$ 3,796,985	$ 180,985	$ 3,616,000
2.3	68.6		$ 941,730	$ 40,111	$ 901,619
0.0	0.0		$ 856,174	$ 51,533	$ 804,641
0.0	0.0		$ 3,010,170	$ 203,388	$ 2,806,782
0.6	18.9		$ 14,097,096	$ 638,625	$ 13,458,471
1.6	48.0		$ 1,290,335	$ 52,406	$ 1,237,929
0.8	24.5		$ 6,930,631	$ 395,023	$ 6,535,608
0.9	25.7		$ 3,572,072	$ 242,717	$ 3,329,355
0.1	4.1		$ 7,563,566	$ 365,205	$ 7,198,361
1.8	52.8		$ 7,145,213	$ 358,400	$ 6,786,813

Average Month COS	Months Supply Dollars	Days Supply Dollars	Average Unit COS	Average Unit Inventory	Variance
$ 273,785	1.4	41.4	$ 25,080	$ 125,845	$ (100,765)
$ 301,333	0.0	0.0	$ 30,133	$ -	$ 30,133
$ 75,135	0.0	0.0	$ 42,934	$ -	$ 42,934
$ 67,053	0.0	0.0	$ 32,186	#DIV/0!	#DIV/0!
$ 233,899	0.0	0.0	$ 45,271	#DIV/0!	#DIV/0!
$ 1,121,539	0.0	0.0	$ 35,324	$ -	$ 35,324
$ 103,161	0.0	0.0	$ 41,264	$ -	$ 41,264
$ 544,634	0.0	0.0	$ 44,460	$ -	$ 44,460
$ 277,446	0.0	0.0	$ 47,562	$ -	$ 47,562
$ 599,863	0.0	0.0	$ 40,669	$ -	$ 40,669
$ 565,568	0.0	0.0	$ 58,507	$ -	$ 58,507