

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	470	524	994	Finance or Lease Reserve	34182	61285	95467
Finance or Lease Contracts	348	380	728	Service Contracts	81962	168720	250682
Service Contracts	169	262	431	Pre-paid Maintenance			0
Pre-Paid Maintenance	18	12	30	GAP			0
GAP	96	180	276	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	207	64	271	Tire/Wheel			0
Tire/Wheel	87	67	154	Lease Care			0
Lease Care			0	Other _____			0
Other _____			0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	468746	568688	1037434
Service Contracts	303337	417791	721128
Pre-Paid maintenance	21682	119078	140760
GAP	60807	119078	179885
Theft Deterrent			0
Paint Sealant & Appearance	196482	64002	260484
Tire/Wheel	86138	91133	177271
Lease Care			0
Other _____			0