

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals		New Vehicle	Used Vehicle	Totals
Units Delivered	133	255	388	Chargebacks			
Finance or Lease Contracts	98	177	275	Finance or Lease Reserve	\$0	\$18,331	18331
Service Contracts	78	160	238	Service Contracts	\$5,478	\$17,074	22552
Pre-Paid Maintenance	na	na	0	Pre-paid Maintenance	na	na	0
GAP	17	45	62	GAP	\$3,807	\$9,193	13000
Theft Deterrent	na	na	0	Theft Deterrent	na	na	0
Paint Sealant & Appearance	68	129	197	Paint Sealant & Appearance	na	na	0
Tire/Wheel	15	7	22	Tire/Wheel	na	na	0
Lease Care	na	na	0	Lease Care	na	na	0
Other_____	na	na	0	Other_____	na	na	0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	\$46,747	\$95,252	141999
Service Contracts	\$102,242	\$206,383	308625
Pre-Paid maintenance	na	na	0
GAP	\$9,435	\$24,495	33930
Theft Deterrent	na	na	0
Paint Sealant & Appearance	\$7,904	\$14,835	22739
Tire/Wheel	\$10,104	\$4,991	15095
Lease Care	na	na	0
Other_____	na	na	0

