

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	287	389	676	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	93	274	367	Finance or Lease Reserve	1941	15984	17925
Service Contracts	99	227	326	Service Contracts	8824	16174	24998
Pre-Paid Maintenance	32	39	71	Pre-paid Maintenance	0	0	0
GAP	NA	NA	0	GAP	NA	NA	0
Theft Deterrent	NA	NA	0	Theft Deterrent	NA	NA	0
Paint Sealant & Appearance	27	63	90	Paint Sealant & Appearance	NA	NA	0
Tire/Wheel	3	13	16	Tire/Wheel	NA	NA	0
Lease Care	16	0	16	Lease Care	0	0	0
Other_____			0	Other_____			0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	147916	187407	335323
Service Contracts	90035	211255	301290
Pre-Paid maintenance	8413	10856	19269
GAP	NA	NA	0
Theft Deterrent	NA	NA	0
Paint Sealant & Appearance	2275	6110	8385
Tire/Wheel	700	2600	3300
Lease Care	5313	0	5313
Other_____			0

