

MCGOVERN FORD OF FRAMINGHAM  
 MONTHLY SUMMARY REPORT

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	17,569		20,890		545,287.44	
Active Parts	4,150	23.62	17,393	83.25	383,130.83	70.26
NS Parts	11,904	67.75	1,536	7.35	86,707.82	15.90
MO Parts	28	0.15	106	0.50	6,916.61	1.26
AP Parts	1,219	6.93	969	4.63	41,613.29	7.63
DP Parts	262	1.49	886	4.24	26,918.89	4.93
SP Parts						
DEL Parts	6	0.03				
Parts With No Cost	5	0.02				
Parts With Negative On-Hand	30	0.17	95		-33,028.39	
Core/Exchange	115	0.65	206	0.98	21,240.00	
Memos On File	1,362					
Parts Added	698	3.97	150	0.71	11,215.24	2.05
Active Parts	53	7.59	44	29.33	4,096.76	36.52
NS Parts	643	92.12	104	69.33	6,790.48	60.54
MO Parts	1	0.14	1	0.66	207.00	1.84
AP Parts						
DP Parts	1	0.14	1	0.66	121.00	1.07
SP Parts						
Parts & Memos Deleted	54					
Inventory Movement - Sales						
0 to 3 Months	6,159	35.05	14,846	71.06	322,754.41	59.18
4 to 6 Months	2,674	15.21	2,498	11.95	86,975.10	15.95
7 to 12 Months	3,484	19.83	2,187	10.46	78,530.40	14.40
Over 12 Months	2,307	13.13	834	3.99	25,911.24	4.75
New Parts No Sales	2,945	16.76	525	2.51	31,116.29	5.70
Inventory Movement - Receipts						
0 to 3 Months	5,261	29.94	12,302	58.88	322,367.05	59.11
4 to 6 Months	2,487	14.15	2,106	10.08	84,610.85	15.51
7 to 12 Months	3,591	20.43	3,144	15.05	87,148.79	15.98
Over 12 Months	2,859	16.27	3,074	14.71	32,540.18	5.96
New Parts No Receipts	3,371	19.18	264	1.26	18,620.57	3.41
Outstanding Orders	341	1.94	948		97,253.38	
Stockorders	86	25.21	300	31.64	13,101.55	13.47
Supplemental Orders						
Customer Orders	39	11.43	99	10.44	16,289.98	16.75
Backorders	233	68.32	549	57.91	67,861.85	69.77
Stockorder Backorders	159	46.62	386	40.71	31,021.44	31.89
Supplemntl Backorders						
Customer Backorders	84	24.63	163	17.19	36,840.41	37.88
Outstanding Forced Orders						

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	2,026	11.53	9,971		409,746.92		5,112
Regular	1,974	97.43	9,558	95.85	390,060.54	95.19	4,968
No History							
Drop Ship	123	6.07	413	4.14	19,686.38	4.80	144
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	237	1.34	394		72,255.76		245
Return Sales	486	2.76	1,502		62,330.67		647
Regular	486	100.00	1,502	100.00	62,330.67	100.00	647
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	1,560	8.87	7,662		305,530.09		2,547
Stockorders	943	60.44	3,938	51.39	132,714.64	43.43	1,287
Supplemental Orders	19	1.21	215	2.80	1,065.86	0.34	27
Customer Orders	547	35.06	1,482	19.34	78,119.66	25.56	733
Emergency Purchases	202	12.94	816	10.64	47,767.11	15.63	395
Other Receipts	87	5.57	1,211	15.80	45,862.82	15.01	105
Overages							
Net Adjustments	82	0.46	299		-11,508.94		103
Plus	19	23.17	101	33.77	3,357.86		27
Minus	63	76.82	198	66.22	-14,866.80		76
Factory Returns							
Net Appreciation	1,239	7.05	2,119	10.14	-219.76		5,016
Positive	923	74.49	1,638	77.30	6,140.44		3,896
Negative	316	25.50	481	22.69	-6,360.20		1,120
Parts Updated With Cost	8	0.04					8
Parts With Comments	9						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			531		41,980.11		349
Lost Sales							
Return Sales			144		9,292.47		56