

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	263	739	1002	<b>Chargebacks</b>	<b>New Vehicle</b>	<b>Used Vehicle</b>	<b>Totals</b>
Finance or Lease Contracts	187	380	567	Finance or Lease Reserve	10261.51	8781.19	19042.7
Service Contracts	73	309	382	Service Contracts	14699.86	22281.01	36980.87
Pre-Paid Maintenance	51	13	64	Pre-paid Maintenance	3393.72	1314.59	4708.31
GAP	77	173	250	GAP	9488.67	8852.21	18340.88
Theft Deterrent	171	294	465	Theft Deterrent	135	125	260
Paint Sealant & Appearance	160	284	444	Paint Sealant & Appearance	722.22	935.63	1657.85
Tire/Wheel	0	1	1	Tire/Wheel	1362.83	2146.31	3509.14
Lease Care	0	4	4	Lease Care	0	0	0
Windshield	46	18	64	Windshield	528	0	528

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	268954.43	410944.66	679899.1
Service Contracts	83737.17	375441.7	459178.9
Pre-Paid maintenance	15010	4770	19780
GAP	56459	144564.35	201023.4
Theft Deterrent	22043.9	32191.43	54235.33
Paint Sealant & Appearance	106773	144564.35	251337.4
Tire/Wheel	108860.25	97844	206704.3
Lease Care	0	2077	2077
Windshield	30555	3763	34318

