

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
5/22/2018	U3120	2017	Chevrolet	Tahoe	0	\$ 1,905.75	\$ 600.00
5/23/2018	U3110	2017	Chevrolet	Suburban	0	\$ 2,550.00	\$ 2,025.00
5/30/2018	U3124	2014	International	4000	0	\$ 5,000.00	\$ 600.00
6/14/2018	U3138	2016	Chevrolet	Colorado	0	\$ 1,800.00	\$ 3,186.46
5/22/2018	U31201	2016	Cadillac	CTS	2	\$ 5,192.91	\$ 240.00
6/22/2018	CT102871	2016	Chevrolet	Silverado	2	\$ 3,390.00	\$ 2,457.99
5/23/2018	CT102631	2016	Chevrolet	Suburban	3	\$ 6,382.87	\$ 6,889.26
6/4/2018	CT103101	2009	Chevrolet	Silverado	4	\$ 3,415.51	\$ 368.56
6/19/2018	CD42341	2015	Cadillac	Escalade	4	\$ 2,782.73	\$ 2,355.27
6/5/2018	U3128	2016	Jeep	Grand Cherokee	5	\$ 2,000.00	\$ 1,701.00
5/15/2018	U3117	2005	Ford	F450	6	\$ 7,200.00	\$ 1,102.00
6/22/2018	CT103301	2016	Chevrolet	Silverado	8	\$ 955.15	\$ 600.00
5/12/2018	CV63461	2015	Chevrolet	Corvette	9	\$ 3,554.98	\$ -
5/30/2018	U31202	2012	Chevrolet	Avalanche	10	\$ 4,600.00	\$ -
5/19/2018	CD41442	2008	BMW	528i	12	\$ 5,875.00	\$ 720.00
5/30/2018	U3119	2017	Chevrolet	Express	13	\$ 1,300.00	\$ 500.00
5/31/2018	CD41691	2016	Chevrolet	Tahoe	14	\$ 6,770.00	\$ 1,102.00
6/15/2018	U31161	2012	Ford	F150	14	\$ 4,490.00	\$ 503.80
6/16/2018	CD41862	2014	Cadillac	CTS	17	\$ (6,363.75)	\$ 500.38
6/13/2018	CT102981	2007	Ford	Ranger	18	\$ 4,700.00	\$ 325.00
6/29/2018	CT102921	2017	Chevrolet	Silverado	18	\$ 4,443.27	
6/30/2018	CT102151	2015	Chevrolet	Suburban	19	\$ 5,098.00	\$ 694.75
5/10/2018	U3105	2014	Toyota	4Runner	20	\$ 2,335.40	\$ -
5/24/2018	CT102841	2014	Ford	F150	20	\$ 3,000.00	\$ 2,202.00
5/24/2018	CD42121	2015	Cadillac	XTS	20	\$ 4,387.91	\$ -
6/19/2018	CV62711	2016	Chevrolet	Silverado	22	\$ 2,750.00	\$ -
6/26/2018	CT102791	2016	Chevrolet	Cruze	26	\$ 2,900.00	\$ 927.00
6/29/2018	CT101351	2014	Chevrolet	Cruze	26	\$ 1,790.00	\$ 1,056.23
6/11/2018	CT102881	2014	Honda	CR-V	35	\$ 1,128.68	\$ 325.00
6/4/2018	CT102901	2011	Chevrolet	Silverado	37	\$ 2,500.00	\$ -
6/15/2018	U3116	2018	Chevrolet	Equinox	38	\$ 1,237.07	\$ -
6/29/2018	U3122	2017	Dodge	Ram	39	\$ 1,400.00	\$ -
5/18/2018	CV63421	2002	Nissan	Altima	46	\$ 2,503.00	\$ -

5/24/2018	CT102842	2017	Ford	Explorer	47	\$	3,716.50	\$	-
6/11/2018	U3109	2015	Chevrolet	Traverse	47	\$	3,160.00	\$	1,016.32
6/19/2018	U3118	2018	Chevrolet	Silverado	47	\$	2,000.00	\$	1,230.76
6/18/2018	CD41402	2011	Buick	Lucerne	48	\$	3,545.00	\$	-
6/29/2018	U3113	2018	Chevrolet	Malibu	52	\$	1,600.00	\$	150.00
6/12/2018	U30981	2008	Chevrolet	Trailblazer	56	\$	4,700.75	\$	-
5/11/2018	U3092	2016	Honda	HR-V	57	\$	2,487.00	\$	1,587.21
6/28/2018	U31081	2015	Chevrolet	Camaro	58	\$	3,995.00	\$	1,425.75
5/31/2018	CD42541	2012	Chevrolet	Silverado	65	\$	3,000.00	\$	-
5/8/2018	U3076	2015	Lexus	RX	69	\$	1,696.83	\$	-
6/25/2018	U3099	2017	Jeep	Wrangler	74	\$	2,700.00	\$	400.00
5/18/2018	U3086	2015	Cadillac	SRX	76	\$	2,950.25	\$	1,798.16
5/30/2018	U3087	2015	Cadillac	SRX	79	\$	2,011.12	\$	500.00
6/28/2018	U3077	2017	Toyota	Corolla	128	\$	567.09	\$	-
5/21/2018	CD42321	2012	Buick	Lacrosse	138	\$	1,524.24	\$	250.00
5/31/2018	U3046	2016	Jeep	Renegade	162	\$	2,119.34	\$	318.60
5/16/2018	CV62811	2016	Chevrolet	Cruze	190	\$	4,976.82	\$	1,993.35
5/12/2018	U3020	2016	Chevrolet	Express	225	\$	8,803.52	\$	-
6/21/2018	U3010	2017	Cadillac	XTS	292	\$	7,437.60	\$	-

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	28	\$94,206	\$30,656.70	\$4,459.37	54.90%
31 - 45 Days	4	\$6,266	\$325.00	\$1,647.69	7.84%
46 - 60 Days	9	\$27,707	\$5,410.04	\$3,679.70	17.65%
60 - 90 Days	4	\$12,358	\$2,698.16	\$3,764.09	7.84%
90 Days and Over	6	\$25,428	\$2,561.95	\$4,665.02	11.76%
<b>Total</b>	<b>51</b>	<b>\$165,965</b>			

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales