

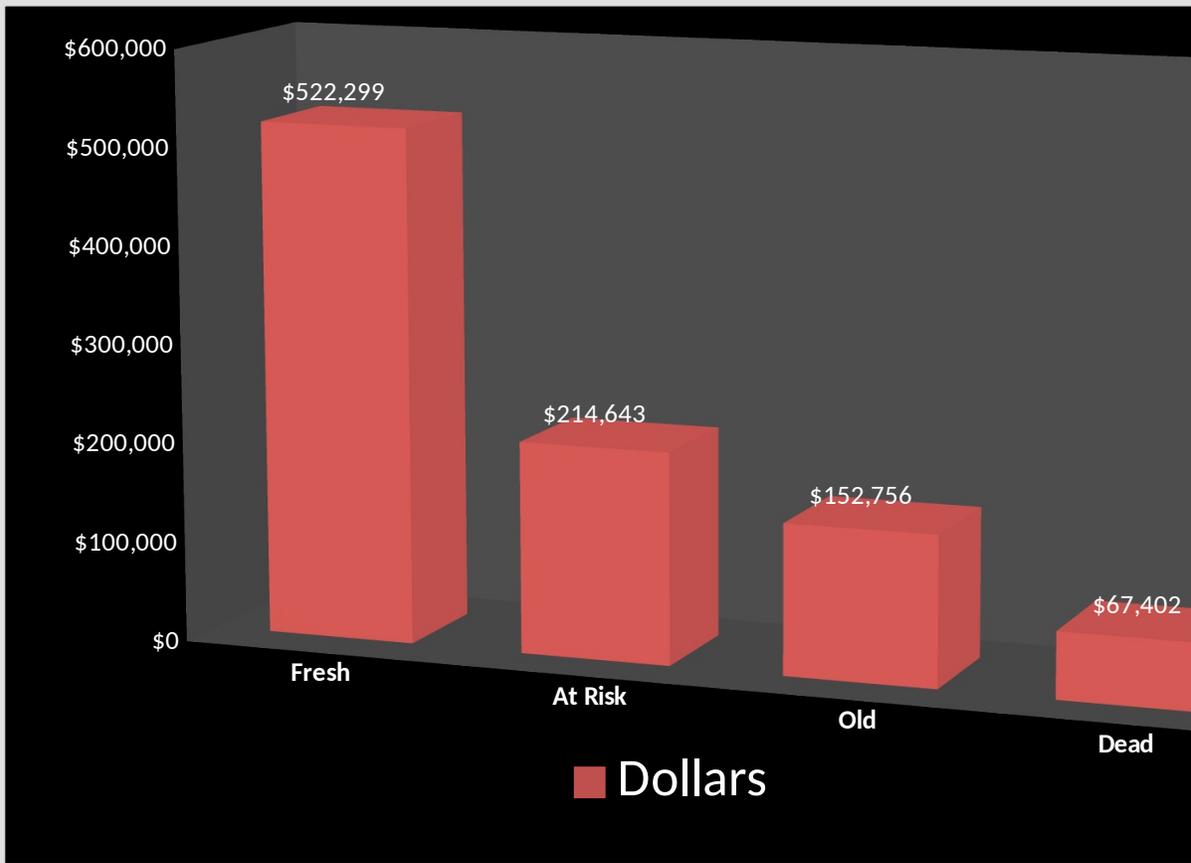
## Pre-Owned Stock Analysis

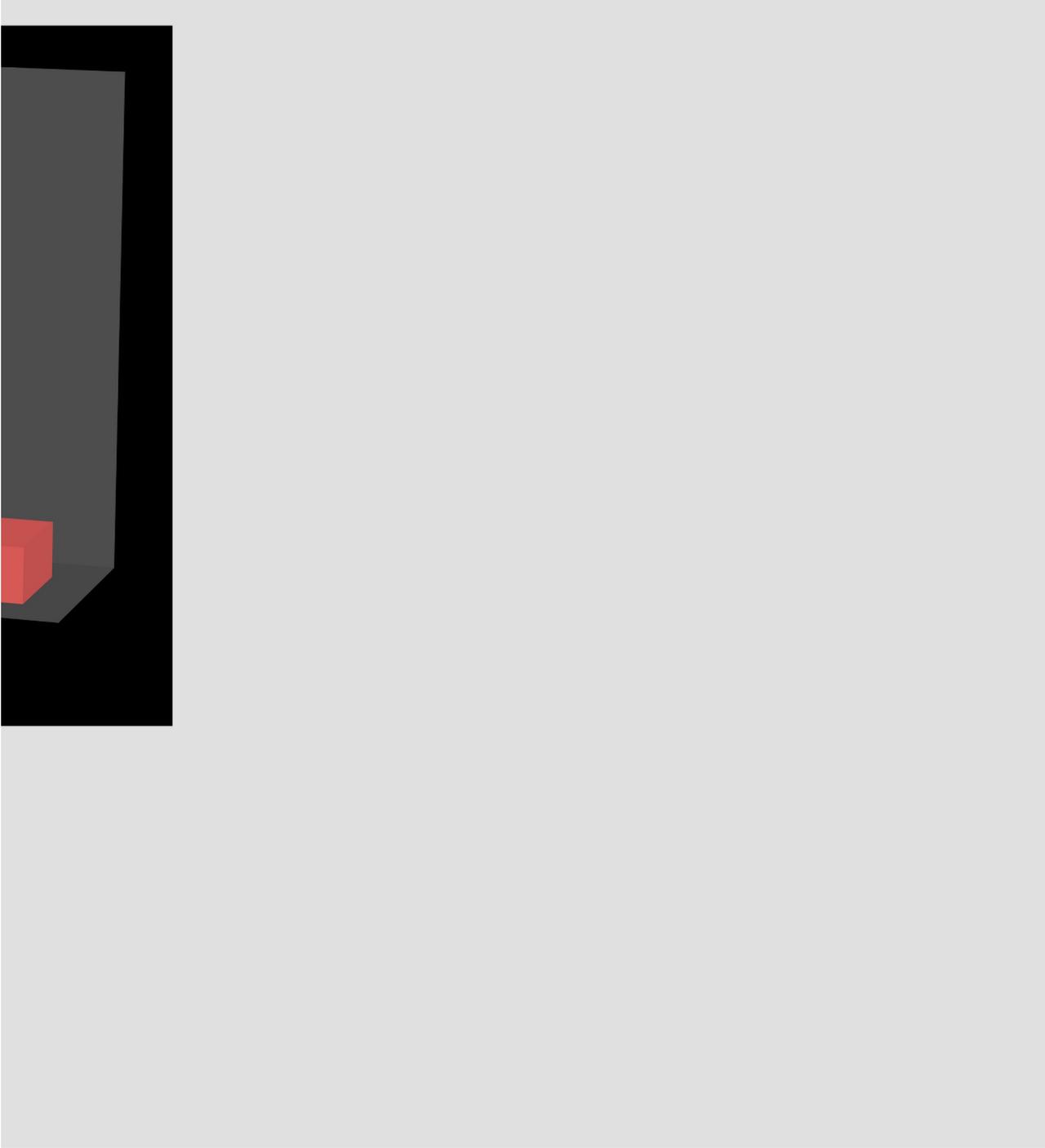
### Days In Stock

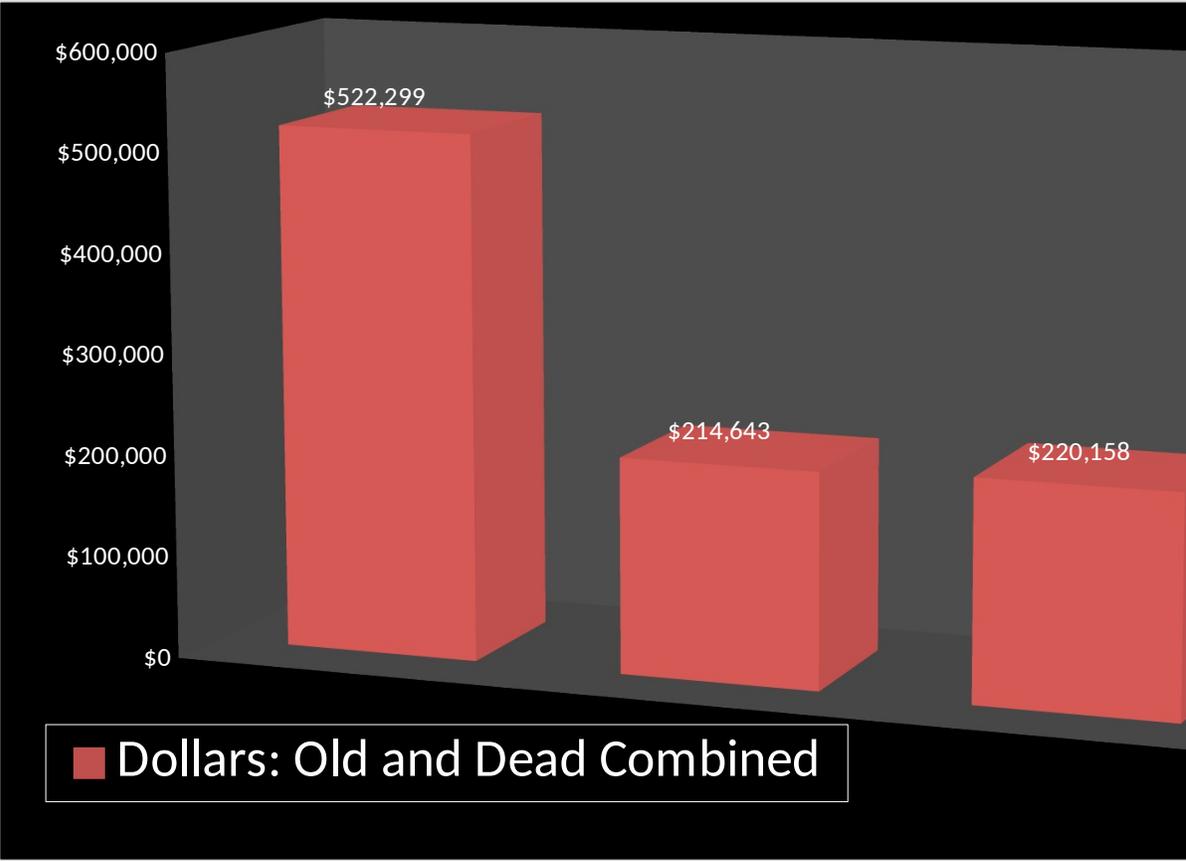
	0-30	31-45	46-60	61-90	90-120
# Of Units	28	6	3	5	2
Dollars	\$522,299	\$142,549	\$72,094	\$96,350	\$56,406
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	28	9	<i>Units</i>		7
	\$522,299	\$214,643	<i>Dollars</i>		\$152,756

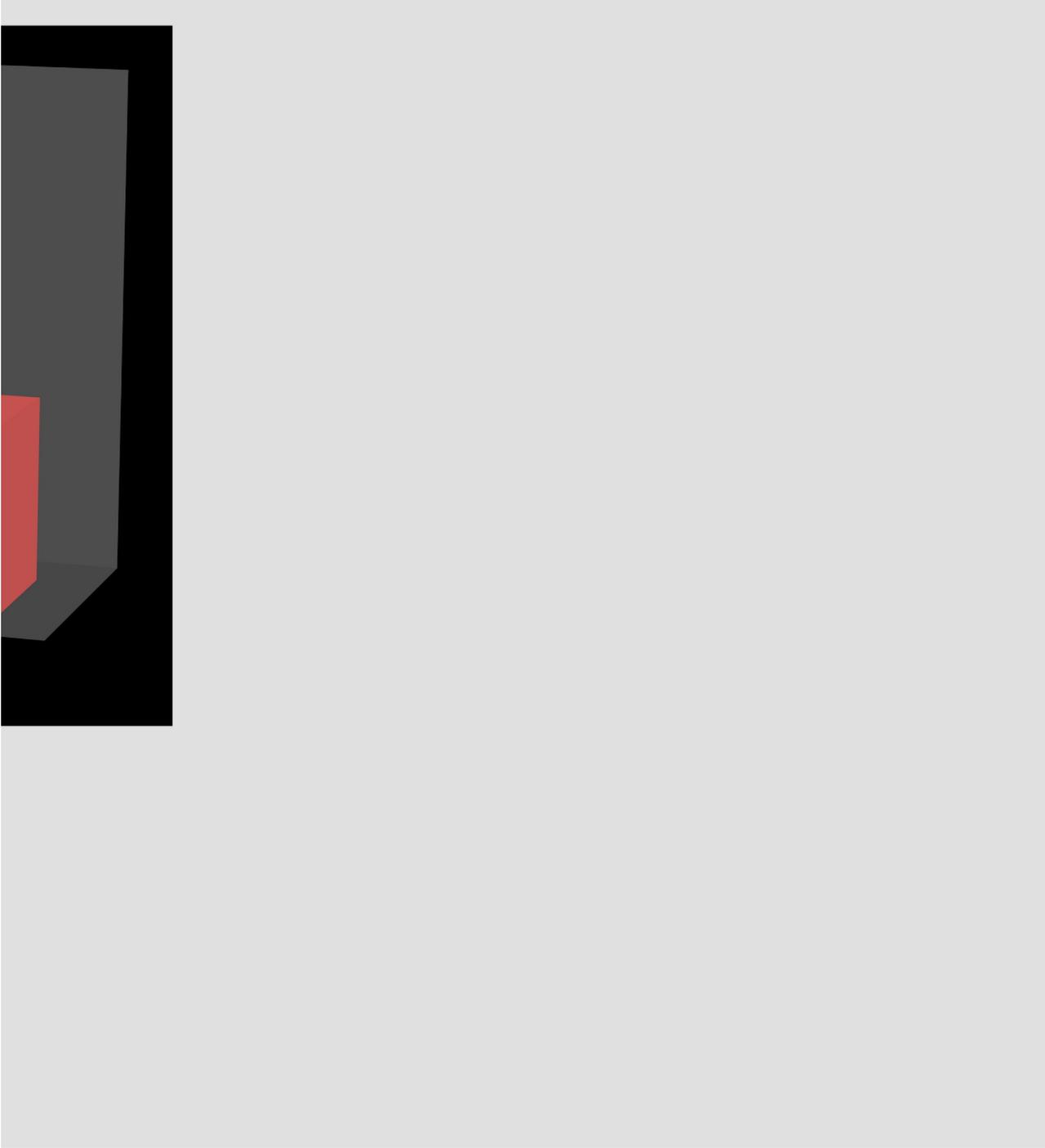


<b>121+</b>	<b>Total</b>
<b>2</b>	<b>46</b>
<b>\$67,402</b>	<b>\$957,100</b>
<b>Dead</b>	
<b>2</b>	
<b>\$67,402</b>	
	<b>\$220,158</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
28	9	<i>Units</i>	7	2
\$522,299	\$214,643	<i>Dollars</i>	\$152,756	\$67,402
61%	20%	<i>Percent of total in Units</i>	15%	4%
55%	22%	<i>Percent of total in \$</i>	16%	7%
\$18,654	\$23,849	<i>Average Cost per Unit</i>	\$21,822	\$33,701

**46**

**\$957,100**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	522299	142549	72094	96350	56406	67402
	<b>At Risk</b>		<b>OLD</b>		<b>Dead</b>	
	\$214,643	<i>Dollars</i>		\$152,756	\$67,402	
Enter the percentage of this inventory value that you estimate is "water"	10%	<i>"Water" %</i>		15%	25%	
	\$21,464	<i>"Water" Dollars</i>		\$22,913	\$16,851	

% of inventory under water     6.4%

Total Water Dollars     \$61,228

**Total**

**957100**

