

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
5/1/2018	181336A	15	TOYO	CAMR	15	\$ 2,393.38	\$ 2,151.67
5/1/2018	181629A	18	SUBA	FOREST	19	\$ 2,294.75	\$ 246.02
5/1/2018	181616A	15	TOYO	CAMR	33	\$ 2,443.01	\$ 579.34
5/1/2018	18526B	7	FORD	MUST	83	\$ 3,363.80	\$ 901.00
5/2/2018	181440A	10	TOYO	TACO	21	\$ 3,799.67	\$ 561.18
5/2/2018	181689A	17	TOYO	SIENNA	28	\$ 2,940.61	\$ 4,321.20
5/2/2018	18642A	14	TOYO	TACO	30	\$ 2,444.54	\$ -
5/2/2018	181632A	17	TOYO	HIGHLN	36	\$ 1,269.75	\$ -
5/3/2018	181407B	11	BMW	335D	5	\$ 2,734.54	\$ 404.75
5/3/2018	181801A	14	FORD	FUSN	12	\$ 4,699.98	\$ 2,480.99
5/3/2018	18891B	15	LEXU	GX460	22	\$ 1,777.61	\$ 358.53
5/3/2018	181485A	95	CHEV	CORV	57	\$ 1,575.88	\$ 176.65
5/3/2018	181495A	15	KIA	OPTIMA	59	\$ 1,601.69	\$ 1,804.00
5/4/2018	181838A	12	TOYO	AVAL	11	\$ 3,896.15	\$ -
5/4/2018	18458C	13	HYUN	ELAN	14	\$ 2,000.70	\$ 425.88
5/4/2018	181552C	12	NISS	VERSA	22	\$ 2,544.20	\$ 1,716.88
5/4/2018	P7386	15	TOYO	CAMR	31	\$ 1,298.51	\$ 2,157.34
5/5/2018	181717A	4	CHEV	SILV15	7	\$ 1,493.69	\$ -
5/5/2018	181023A	16	TOYO	COROL	16	\$ 3,352.52	\$ 1,757.83
5/5/2018	181093A	17	TOYO	TACO	16	\$ 3,543.22	\$ 1,751.65
5/5/2018	181570A	8	MAZD	BSER	25	\$ 2,151.41	\$ 181.44
5/5/2018	181612A	5	FORD	EXPL	28	\$ 1,500.75	\$ -
5/5/2018	181519A	14	TOYO	PRIUS	28	\$ 4,068.68	\$ 1,721.38
5/5/2018	181348B	7	HYUN	AZERA	49	\$ 1,954.09	\$ -
5/7/2018	181470A	7	LEXU	LS460	9	\$ 3,516.29	\$ -
5/7/2018	181825A	16	TOYO	TACO	12	\$ 2,403.17	\$ 3,960.74
5/7/2018	18425A	13	FORD	F150	30	\$ 3,856.81	\$ 1,058.68
5/7/2018	181603A	15	TOYO	SIENNA	43	\$ 2,817.93	\$ 1,565.00
5/7/2018	181164B	8	HMC	ST13	65	\$ 779.75	\$ -
5/8/2018	181860A	13	TOYO	AVAL	5	\$ 2,272.30	\$ -
5/8/2018	181726A	13	TOYO	PRIUS	15	\$ -	\$ 120.98
5/8/2018	181139A	17	TOYO	CAMR	15	\$ 2,214.61	\$ -
5/8/2018	18144A	10	FORD	F150	29	\$ 3,637.46	\$ 382.06

5/8/2018	181536B	16	TOYO	TACO	31	\$	1,890.61	\$	-
5/9/2018	18425B	12	NISS	FRON	2	\$	5,169.42	\$	1,803.00
5/9/2018	181207B	6	FORD	F150	29	\$	2,155.54	\$	-
5/9/2018	181707A	15	JEEP	CHER	35	\$	2,562.36	\$	-
5/9/2018	181119A	11	TOYO	RAV4	43	\$	1,150.69	\$	100.00
5/9/2018	181619A	15	TOYO	4RUN	47	\$	2,639.35	\$	1,250.00
5/10/2018	18249A	14	TOYO	CAMR	15	\$	3,375.12	\$	-
5/10/2018	181751A	4	LAND	RANGL	16	\$	3,710.97	\$	824.30
5/10/2018	181564A	13	TOYO	RAV4	48	\$	1,745.77	\$	-
5/10/2018	181503A	13	TOYO	CAMR	51	\$	2,459.85	\$	-
5/11/2018	181855A	14	TOYO	RAV4	11	\$	1.00	\$	156.55
5/11/2018	P7393	13	BUIC	ENCL	21	\$	2,199.87	\$	1,653.20
5/11/2018	181424A	15	JEEP	WRAN	24	\$	2,614.67	\$	383.05
5/11/2018	181657A	15	TOYO	RAV4	43	\$	1,681.01	\$	1,255.00
5/11/2018	181294A	14	GMC	SIER15	56	\$	1,926.91	\$	515.47
5/11/2018	181572A	16	FORD	FUSN	58	\$	2,260.65	\$	913.49
5/12/2018	181603B	6	TOYO	TUND	5	\$	3,682.56	\$	1,113.91
5/12/2018	18930A	15	TOYO	HIGHLN	12	\$	2,497.97	\$	858.06
5/12/2018	181622A	13	CHEV	EQUIN	14	\$	2,710.07	\$	437.93
5/12/2018	181668A	16	TOYO	CAMR	22	\$	328.08	\$	-

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	173	\$429,984	\$168,217	\$3,457	68%
31 - 45 Days	44	\$99,142	\$37,010	\$3,094	17%
46 - 60 Days	27	\$54,959	\$22,556	\$2,871	11%
60 - 90 Days	10	\$13,813	\$10,031	\$2,385	4%
90 Days and Over					
<b>Total</b>	254	\$597,898	\$237,814	\$3,290	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales  
% of total unit sales result of dividing unit sales in age bucket by total unit sales