

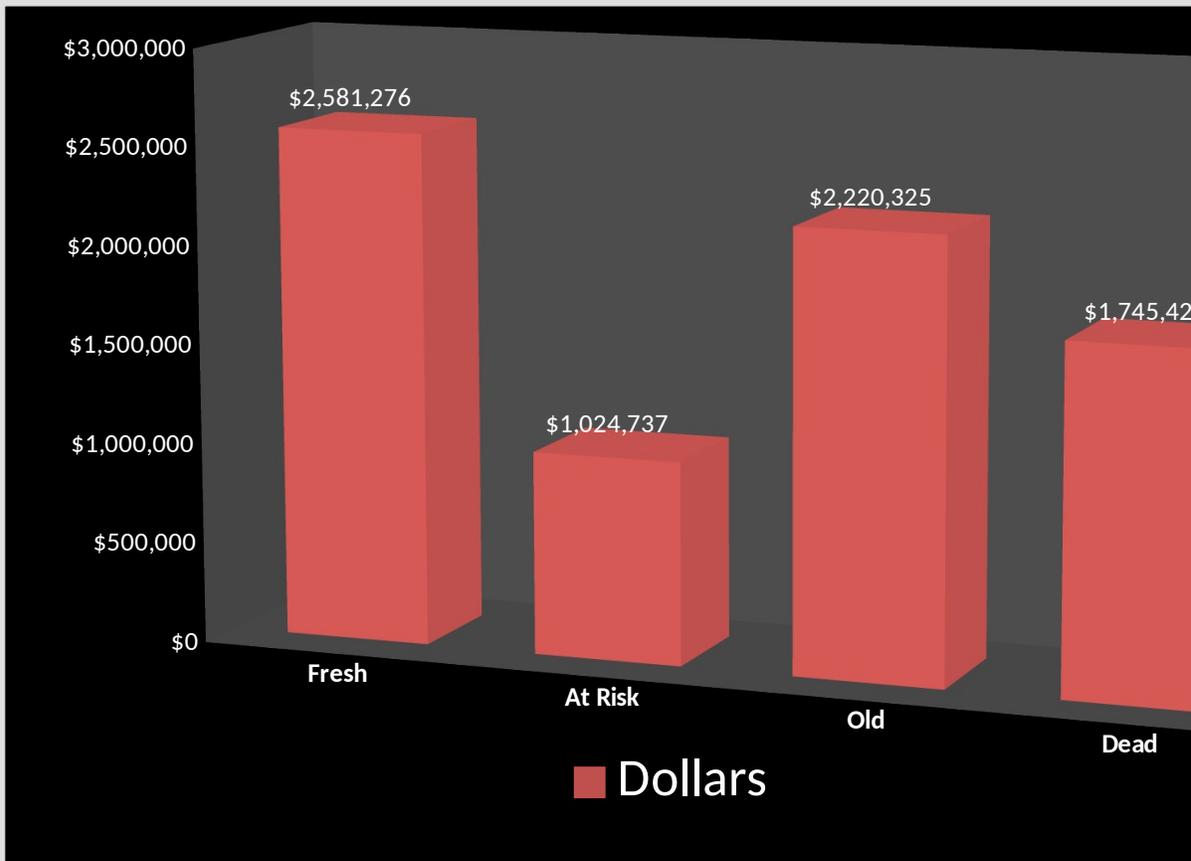
## Pre-Owned Stock Analysis

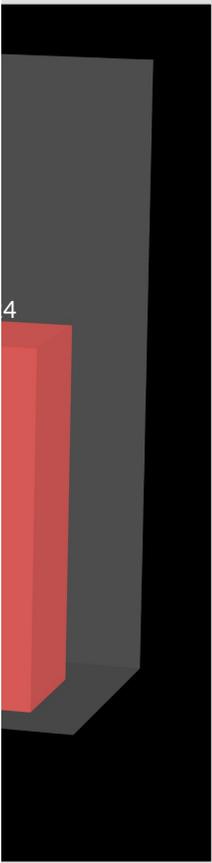
### Days In Stock

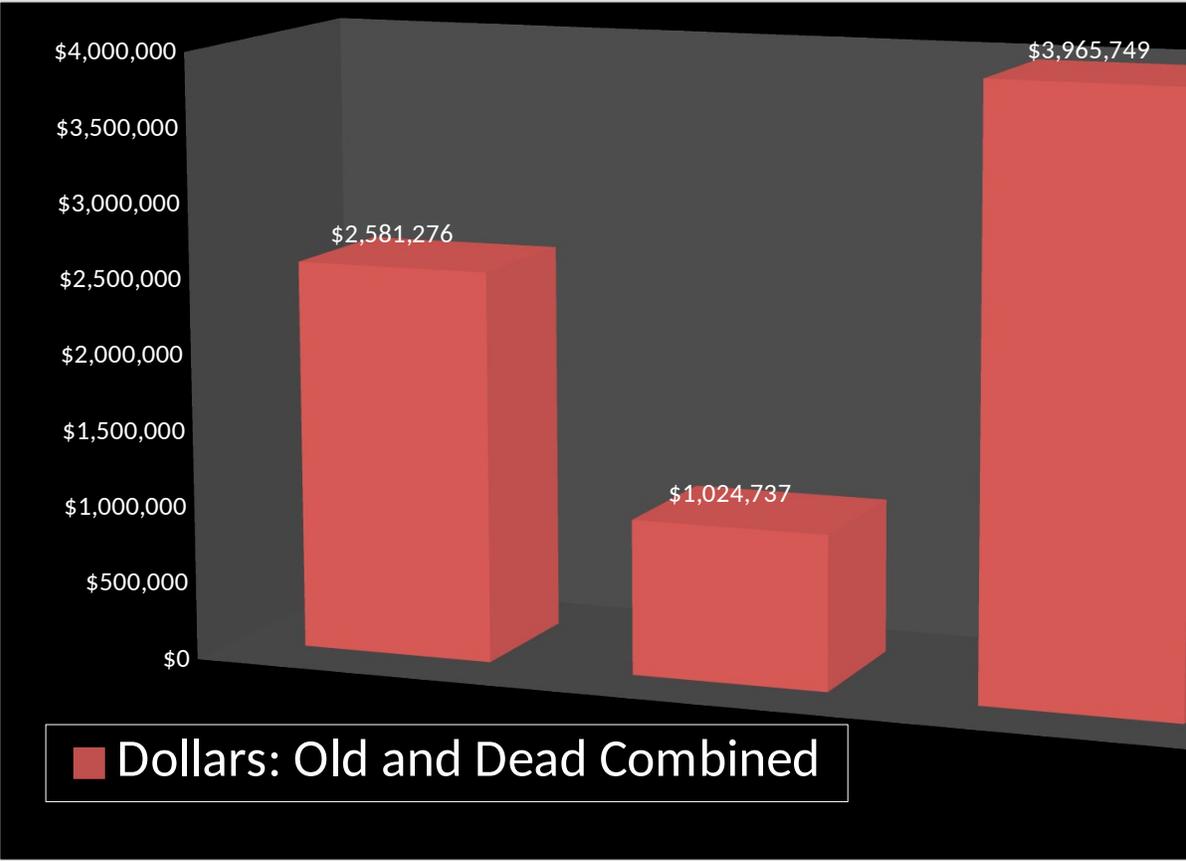
	0-30	31-45	46-60	61-90	90-120
# Of Units	54	10	13	22	16
Dollars	\$2,581,276	\$400,481	\$624,256	\$945,368	\$1,274,957
	<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	
	54	23	<i>Units</i>		38
	\$2,581,276	\$1,024,737	<i>Dollars</i>		\$2,220,325

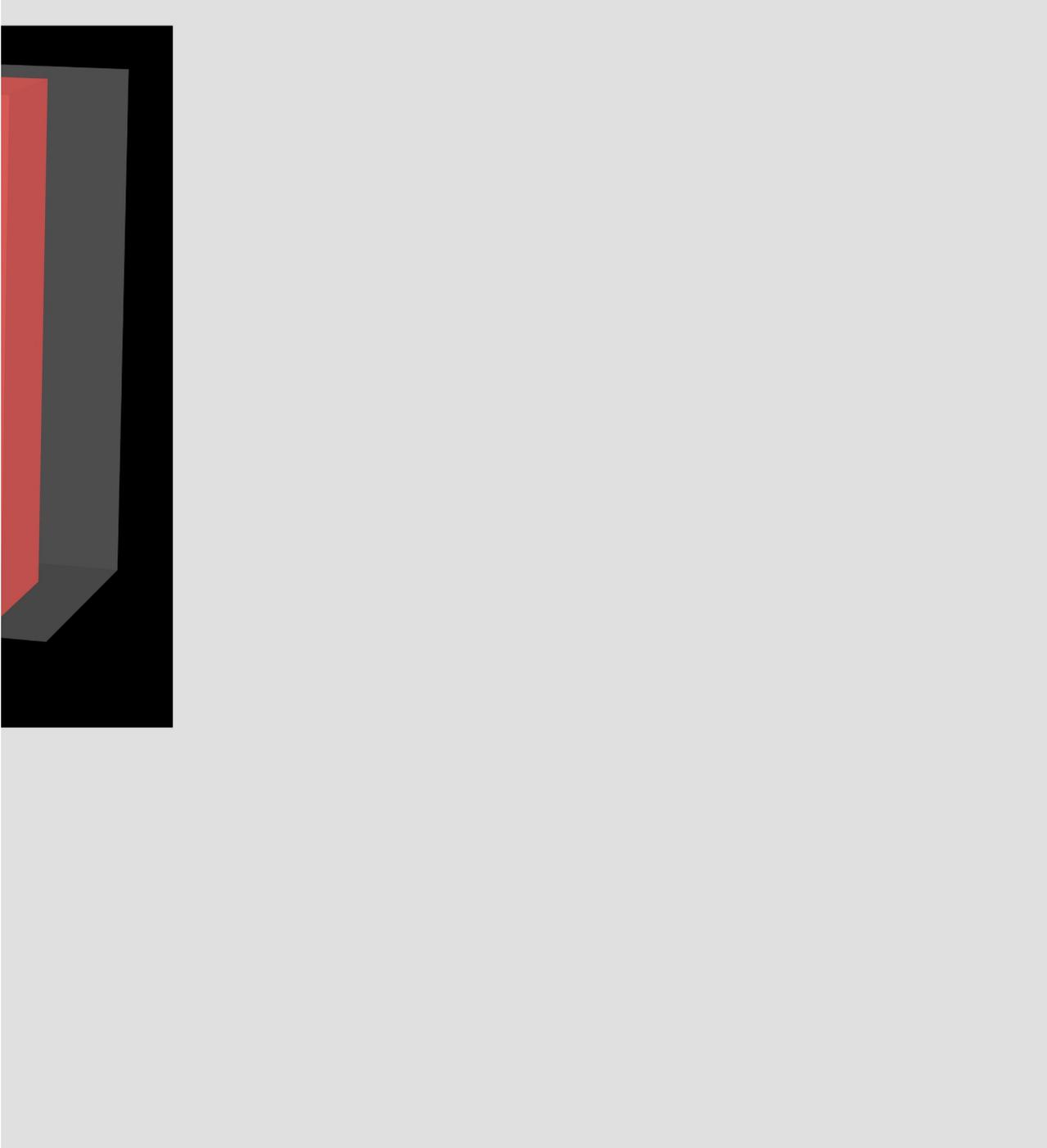


<b>121+</b>	<b>Total</b>
<b>29</b>	<b>144</b>
<b>\$1,745,424</b>	<b>\$7,571,762</b>
<b>Dead</b>	
<b>29</b>	
<b>\$1,745,424</b>	<b>\$3,965,749</b>









## Pre-Owned Stock Analysis

<b>Fresh</b>	<b>At Risk</b>		<b>Old</b>	<b>Dead</b>
54	23	<i>Units</i>	38	29
\$2,581,276	\$1,024,737	<i>Dollars</i>	\$2,220,325	\$1,745,424
38%	16%	<i>Percent of total in Units</i>	26%	20%
34%	14%	<i>Percent of total in \$</i>	29%	23%
\$47,801	\$44,554	<i>Average Cost per Unit</i>	\$58,430	\$60,187

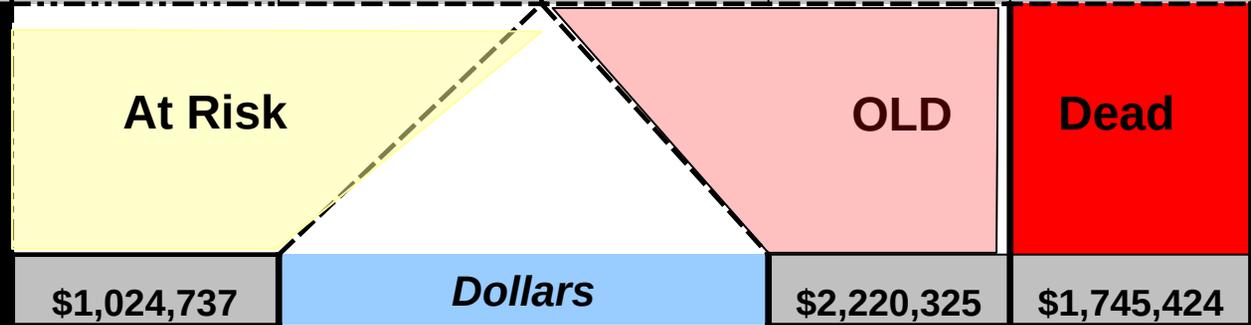
**144**

**\$7,571,762**

## Over Valuation "Water" Analysis

### Days In Stock

	0-30	31-45	46-60	61-90	91 - 120	121+
<b>Dollars</b>	2581276	400481	624256	945368	1274957	1745424



Enter the percentage of this inventory value that you estimate is "water"

10%	<i>"Water" %</i>	15%	25%
\$102,474	<i>"Water" Dollars</i>	\$333,049	\$436,356

**% of inventory under water 11.5%**

**Total Water Dollars \$871,878**

**Total**

**7571762**

