



Rate %
72.73%
54.55%
70.00%
50.00%
80.00%
#DIV/0!
65.38%



REYNOLDS 2213				
Stocking Status	Inventory Value		% of Inventory	Guide
INVESTMENT				
Normal or Active Stock	\$1,966,550		69.51%	over 70%
Automatic Phase Out	\$364,956		12.90%	Less than 30%
Dealer Phase Out	\$0		0%	Less than 1%
Manual Order	\$6,216		0%	Less than 3%
Non Stock Part \$'s	\$360,804		13%	Less than 5%
Non Stock Part #'s*	32223		MEMO	Greater than 70% of PN's
Core Clean	\$77,362		3%	PART # 803
Core Dirty	\$53,245		2%	PART # 301
Replace by hold RBH	\$113		0%	PART # NA 2
				NA
Total Inventory	\$2,829,245		100%	

REYNOLDS

Activity	Value	% of inven	NADA Guide	Notes
Current	\$501,281	27.76%	75%	this is your current and healthy parts inventory
1-3 Months	\$569,550	31.55%	included	
4-6 Months	\$283,354	15.69%	23%	
7-9 Months	\$181,011	10.03%	2%	65% Will likely become obs
10-12 Months	\$108,182	5.99%	included	85% Will likely become obs
13-24 Months	\$154,379	8.55%	0%	Technically Obsolete
25+ months	\$7,720	0.43%	0%	
TOTAL	\$1,805,477	100.00%		

GOOD
WARNING
DANGER
GREAT
Seldom used
OK....BUT..
OUCH !!!!!!!!!!!
YIKES

active			
	OBSO POSITION MATH DONE BELOW		
so	.65 TIMES THE 7-9 MONTH VALUE	\$117,657	
so	.85 TIMES THE 10-12 MONTH VALUE	\$91,955	
	PLUS THE 13-24 MONTH VALUE	\$154,379	
	PLUS THE 25+ VALUE EQUALS	\$7,720	
	OBSO AS A % OF TOTAL	\$371,709.80	20.59%

CDK Stocking Status		Inventory	% of Inventory	Guide
INVESTMENT		Value		
Normal or Active Stock			#DIV/0!	over 70%
Automatic Phase Out			#DIV/0!	Less than 35%
Dealer Phase Out			#DIV/0!	Less than 1%
Manual Order			#DIV/0!	Less than 3%
Non Stock Part \$'s			#DIV/0!	Less than 5%
Non Stock Part #'s*			MEMO	Greater than 70% of PN's
No Phase Out Not on ADP				NA
Repape by Hold Not on ADP				NA
Clean Core			#DIV/0!	p/n pieces
Dirty Core			#DIV/0!	
Total Inventory		\$0	#DIV/0!	

ADP				
Activity	Value \$	% of Invent	%	Notes & Guides
0-3 Months			#DIV/0!	ACTIVE INVENTORY at 75%
4-6 Months			#DIV/0!	ACTIVE INVENTORY at 23%
7-12 Months			#DIV/0!	75% will likely become Obso 2%
Over 12 Months			#DIV/0!	Technical Obsolescence 2% is g
New parts no sales			#DIV/0!	Minimal Amount
Total Inventory		\$0	#DIV/0!	

COLOR SCORING

GOOD

WARNING

DANGER

GREAT

Seldom used

OK...BUT..

OUCH !!!

OUCH !!!!!

ouch!!!

OBSO POSITION

is guide	.75 TIMES \$			0
----------	--------------	--	--	---

uide	PLUS			0
------	------	--	--	---

	PLUS			0
--	------	--	--	---

	EQUALS		#DIV/0!	0
--	--------	--	---------	---

GOOD

WARNING

DANGER

GREAT

Seldom used

OK...BUT.

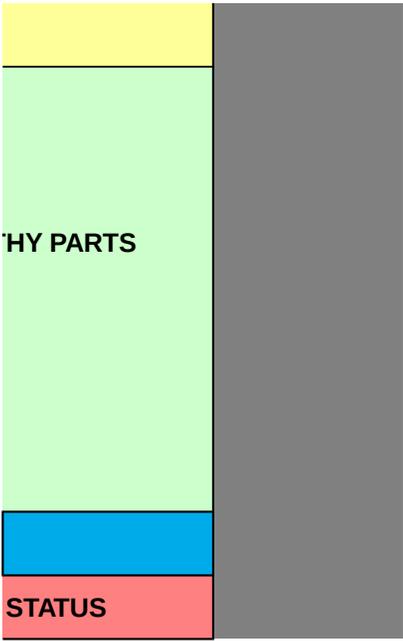
OUCH !!!!!!!!

YIKES

DEALER TRACK STATUS			MONTH OF:			PROFILES BEST OF CLASS	
			%	0	PIECES	VALUE	
ACTIVE PARTS: STOCKED			#DIV/0!				70%
ACTIVE PARTS: EXCESS STOC			#DIV/0!				LESS THAN 1 %
ACTIVE PARTS: UNDERSTOCK			#DIV/0!				LESS THAN 1 %
ACTIVE PARTS: TO PHASE OUT			#DIV/0!				LESS THAN 30%
TOTAL ACTIVE PARTS			#DIV/0!				
SUPERCEDED W/ON HAND			#DIV/0!				LOW DBL NUMBERS
INACTIVE W/ON HAND			#DIV/0!				LESS THAN 30-35%
TOTAL INV. TO SELL			#DIV/0!				
CORES ON HAND							LOW PIECE COUNTS
NEG-ON-HAND							LOW DBL NUMBERS
TOTAL OF INVENTORY							
PARTS ON OPEN R. O.'S							ONE DAYS AVG SALES
VALUE OF TOTAL INVENTORY							
NOT ON FACTORY MASTER							MINIMAL
PARTS WITH OUT COST							MINIMAL
INVENTORY AGING BY LAST SOLD							
			VALUE	%	ACUM %	INSTRUCTORS NOTE	
NEVER SOLD				#DIV/0!	#DIV/0!	THIS IS TECHNICAL OI	
ONE YEAR AGO PLUS				#DIV/0!	#DIV/0!		
ELEVEN MONTHS AGO				#DIV/0!	#DIV/0!	THIS IS POTENTIAL OI	
TEN MONTHS AGO				#DIV/0!	#DIV/0!		
NINE MONTHS AGO				#DIV/0!	#DIV/0!	THESE PARTS WILL BE IN A "AP" STATUS! OUT IS SET AT 0 IN 6	
EIGHT MONTHS AGO				#DIV/0!	#DIV/0!		

SEVEN MONTHS AGO			#DIV/0!	#DIV/0!	
SIX MONTHS AGO			#DIV/0!	#DIV/0!	THIS IS YOUR ACTIVE HEALT INVENTORY
FIVE MONTHS AGO			#DIV/0!	#DIV/0!	
FOUR MONTHS AGO			#DIV/0!	#DIV/0!	
THREE MONTHS AGO			#DIV/0!	#DIV/0!	
TWO MONTHS AGO			#DIV/0!	#DIV/0!	
ONE MONTH AGO			#DIV/0!	#DIV/0!	
CURRENT MONTH			#DIV/0!	#DIV/0!	
TOTAL INVENTORY			#DIV/0!		
CORES WITH ON HAND					CONFIRM DIRTY & CLEAN

CLASS	COLOR
	SCORING
	GOOD
	WARNING
	DANGER
	GREAT
	Seldom used
	OK....BUT..
	OUCH !!!
ES	
BSO	
BSO	
S IF YOUR PHASE	

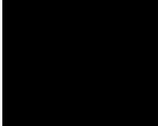


UCS SCORECARD				
Stocking Status Observations	Inventory Value		% of Inventory	Guide
Active Stock (0-6 month activity)				over 70%
Zero Guide (Auto Phase out)				Less than 35%
No bin Location Parts				Less than 1%
Manual Order Review				Less than 3%
No Match (Non Stock Part \$'s)				Less than 5%
Total Watch #'s (N/ Stock Part #'s)				Greater than 70% of PN's
Clean Core				
Dirty Core				Are controls in place?
Extra Lines				NA
Extra Lines				NA
Total Inventory	\$0			

UCS

Investment	NADA			
Activity	Value	% of inven	Guide	Notes
Current TO 3 Months		#DIV/0!	75%	this is your current a
3 to 6 Months		#DIV/0!	included	healthy parts invento
6-9 Months		#DIV/0!	23%	65% Will likely becom
9-12 Months		#DIV/0!	2%	85% Will likely becom
12 Months + Over		#DIV/0!	included	This is your Technical
		#DIV/0!		
		#DIV/0!		
TOTAL	\$0	#DIV/0!		

- GOOD
- WARNING
- DANGER
- GREAT
- Seldom used
- OK...BUT..
- OUCH !!!!!!!!!!



nd active
ory

e obso	\$0.00
--------	--------

obso	\$0.00
------	--------

OBSO	\$0
------	-----

--	--

--	--

	\$0.00	#DIV/0!
--	--------	---------

Departmental Action Plan

Dealership Jimmie Johnson Kearny Mesa Chevrolet

Student Name Michelle Spotts

Academy Week Parts Fixed Week 1

Class & Student Number 106

Current Situation

We are in need of a good core return process. After a physical inventory we found cores that were not returned for credit in a timely manner. This affected many things including cash, as these cores have value. We found we had a personnel issue. The individual would always tell us that his cores were clean and caught up. We have a very busy service department and the cores are tremendous. They really got out of hand. We have put a plan in place which requires the new employee to provide the parts manager with a spread sheet of returned cores daily.

Overall Objective:

Objective is to return the cores as promptly as possible and not let the returns age. Core turn should be less than 30 days.

Proposed Timeline

New program to be in process by July 31, 2018.

Action Plan

We replaced the employee in charge of cores and reassigned him other duties. The new person will work closely with manager and provide documentation on returns daily.

Requirements

Meeting with Dealer: Met with John Segal, Allen Spurlock after the Physical inventory and all agreed that the personnel change would need to happen immediately.

1. Action Proposed: Alter positions of Shipping and Receiving. Create a fail proof plan with documentation that will catch missed returns and keep track of all cores in an organized manner.

Meeting with stakeholder(s) (dealership personnel): Allen Spurlock, Dave Roth and John Segal

2. Describe what is in place to support desired goal: Desired goal was to reassign existing employee new job duties and reassign new employee those tasks that were getting behind. New employee would report daily to parts manager on progress of clean up and ask for assistance when needed. New shipping and receiving person is an existing trustworthy employee that has proven his potential and strives to do his best.

Accountability: Monitoring progress:
Who: Allen Spurlock
What: Core returns
3. By When: July 2018
How: Adjust job duties and reassign core returns

Describe checkpoints that have been established to measure progress: Daily Checkpoints in place
Daily / Weekly / Bi-weekly / Monthly /

4. Date(s) for review: July 31, 2018

5. Estimated cost for implementation: none

Projected Date of Completion: 07/31/2018

Sponsor Signature: _____

Evaluation of Results: Include measured results. (± Metrics)

Impact Areas: gross will be affected during next Physical Inventory
Sales / Gross / Expenses / Net Profit / CSI /