

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1186	1365	2551	Finance or Lease Reserve	90600	45591	136191
Finance or Lease Contracts	764	781	1545	Service Contracts	116993	79002	195995
Service Contracts	622	577	1199	Pre-paid Maintenance			0
Pre-Paid Maintenance			0	GAP			0
GAP	141	317	458	Theft Deterrent			0
Theft Deterrent	1	3	4	Paint Sealant & Appearance			0
Paint Sealant & Appearance			0	Tire/Wheel			0
Tire/Wheel	3	14	17	Lease Care			0
Lease Care			0	Other _____			0
Other _____			0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	961274	671451	1632725
Service Contracts	832667	704998	1537665
Pre-Paid maintenance			0
GAP	94709	221245	315954
Theft Deterrent	1109	153	1262
Paint Sealant & Appearance			0
Tire/Wheel	3377	10507	13884
Lease Care			0
Other _____			0

