

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	468	772	1240	Finance or Lease Reserve	123644	164934	288578
Finance or Lease Contracts	392	628	1020	Service Contracts	120441	243478	363919
Service Contracts	196	498	694	Pre-paid Maintenance	7644	0	7644
Pre-Paid Maintenance	70	0	70	GAP	42784	52144	94928
GAP	186	315	501	Theft Deterrent	0	0	0
Theft Deterrent	298	586	884	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	108	15	123	Tire/Wheel	8031		8031
Tire/Wheel	87	121	208	Lease Care			0
Lease Care	3	0	3	Other _____			0
Other _____			0				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	449485	658636	1108121
Service Contracts	630784	1257158	1887942
Pre-Paid maintenance	29750		29750
GAP	114390	193725	308115
Theft Deterrent	46686	147086	193772
Paint Sealant & Appearance	88128	12240	100368
Tire/Wheel	47415	70906	118321
Lease Care			0
Other _____			0

